Montclair State University

Donor Recognition Guidelines

March 9, 2016 Version 1.2 ex;it

Montclair State University

Donor Recognition Guidelines

Table of Contents

SECTION 1 - DONOR GUIDELINES				
05	Approach to Donor Recognition			
07	Philosophy of Donor Recognition			
07	Goals of Donor Recognition Initiative			
09	Donor Engagement Process			
SECTION 2 - DE	SIGN GUIDELINES			
10	Donor Plaque Sizes			
10	Naming Opportunity Sizes			
13	Donor Typography			
15	Recommended Naming Opportunities			
17	Recommended Donor Messaging			
18	Material Palettes			
21	Material Matrix			
APPENDIX A - SIGN TYPES				



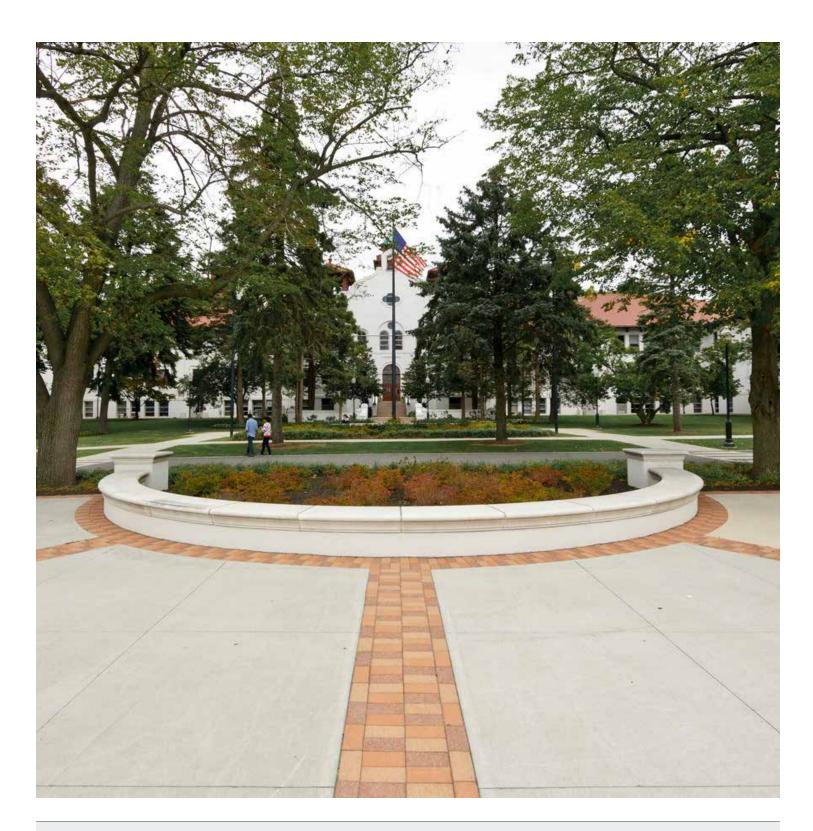
Approach to Donor Recognition

The Donor Recognition Guidelines are a tool and resource to ensure that those who have contributed to Montclair State University are appropriately and tastefully recognized for their generosity. These guidelines are also intended to support the ongoing fund-raising efforts of Montclair State University while enhancing the donor's desire to contribute to future campaigns.

These Guidelines are a plan for recognition and set the framework by which donors are recognized. A recommended process for the design of each donor program is included to simplify the challenges for the advancement team while creating a method to manage the Montclair State University brand.

Montclair State University strives to exhibit heartfelt gratitude for all contributions to research, education and capital projects and will offer recognition commensurate with the gift received. Giving levels are established across the Montclair State University system within each of the fundraising programs in order to create equitable recognition for donors in similar categories. While the intent is to provide equal recognition for donors at similar giving levels, we extend some latitude to each of our entities and programs to design small variations in the physical recognition components such as plaques, if necessary, to ensure tasteful design and integration at the specific location.

The process of expressing gratitude and offering recognition goes well beyond the installation of plaques and named spaces. Letters of gratitude, special program invitations, dedications, and invitations to important events are a sampling of how we provide an engaging and thoughtful donor experience.



Philosophy of Donor Recognition

Montclair State University values the generosity of the community, all individuals, businesses, and foundations who support our commitment to provide the highest quality education. We appreciate all levels of contribution and are committed to recognize and acknowledge gifts accordingly.

While seeking to create and maintain a donor's affinity to Montclair State University for continued giving. We are committed to showing gratitude consistent with the Montclair State University brand. Our goal is to ensure that our donors are pleased with the method of recognition, feel a sense of sincere appreciation, and are inspired toward future contributions.

Our donor recognition programs should inspire new donors to contribute to Montclair State University and when possible should communicate the Montclair State University commitment to the highest quality of higher education.

Goals of Donor Recognition Initiative

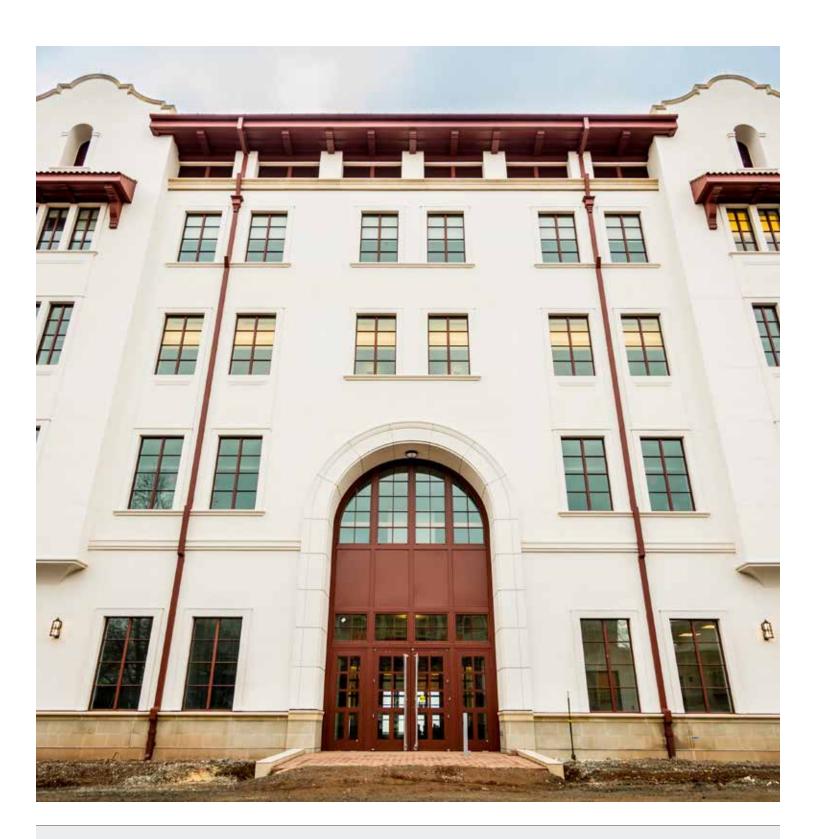
Express gratitude to our donors

Inspire new donors to contribute

Recognize the contributions of our donors

Create affinity for Montclair State University

Design a tool to assist advancement in fundraising



Donor Categories

Major Gift Donors during a fiscal year will include the following categories:

Level 1 \$25m+ Level 2 \$10m-\$25m Level 3 \$5m-\$10m Level 4 \$2.5m-\$5m Level 5 \$1m-\$2.5m Level 6 \$500,000-\$1m Level 7 \$100,000-\$499,000 Level 8 \$25,000-\$99,000 Level 9 < \$25,000 (Group Plaque)

Naming Opportunity Sizes/Donor Plaque Sizes

There are 4 'typical' sizes of donor plaques and 3 scales of lettering. These are shown below and on the right. Depending upon the levels of giving and the requirements of the program, an appropriate size should be chosen. Typical lead time for fabrication of Donor Plaques is six to eight weeks upon submittal to a fabricator.

There is a simple standardized layout as a reference point (different programs will have different requirements). Pages 15–21 will deal with the typography and layouts and materials, the choice of which should be appropriate to the interior finishes and the architecture

Each plaque has a reference code depending on its size and layout. Appendix A contains all possible layouts and should be used by Montclair State University to provide a customized layout for review and approval by the donor/recipient, and as a production guide to the fabricator.

INTERIOR NAMING OPPORTUNITIES

7" tall letters 05_A

Placeholder Name

Location Placeholder Name

4" tall letters 05 B

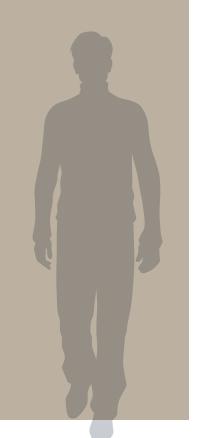
Placeholder Name

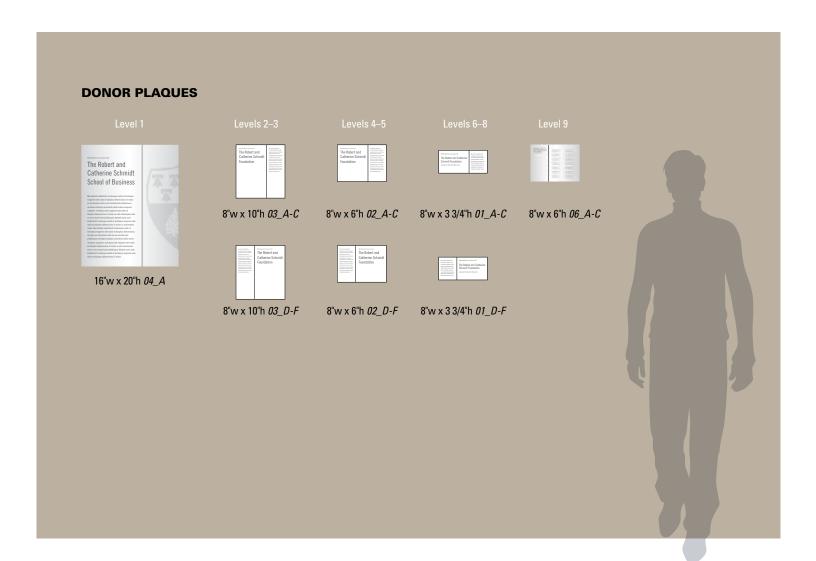
Location Placeholder Name

2" tall letters 05_C

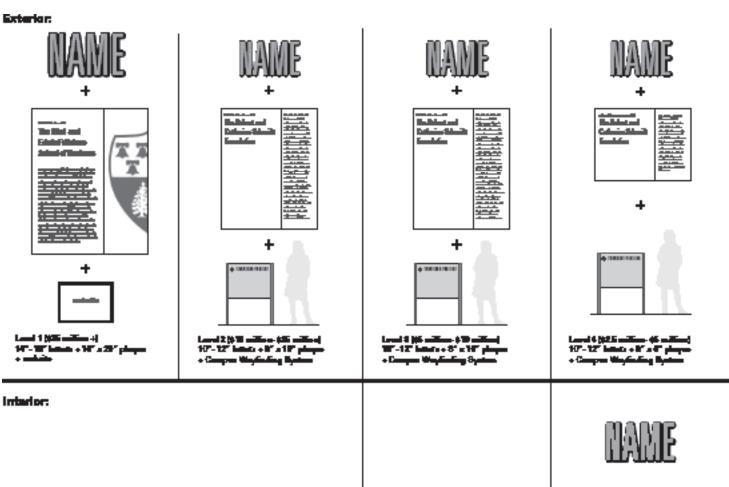
Placeholder Name

Location Placeholder Name

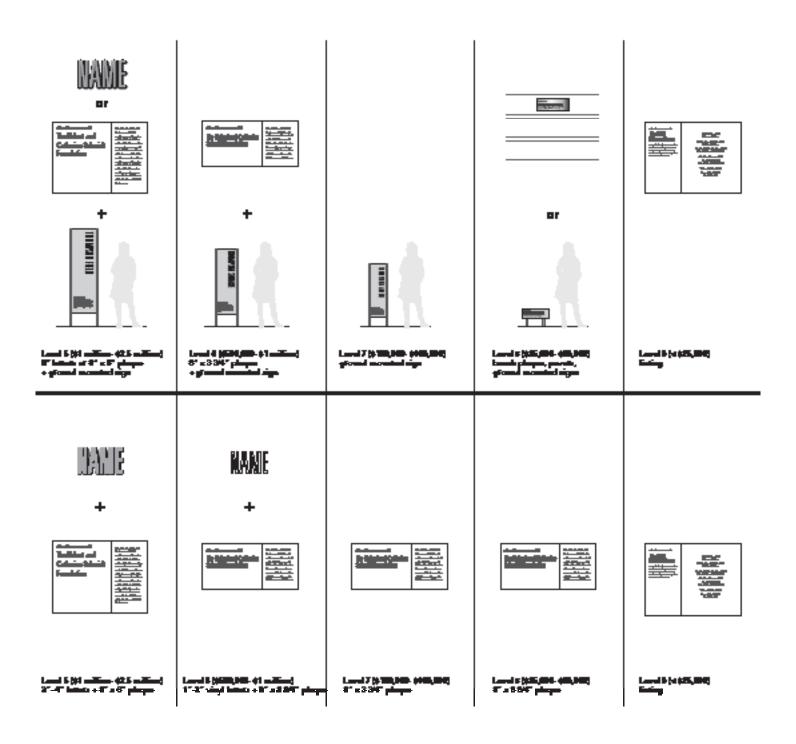




DONOR RECOGNITION SIGN MENU









Donor Typography

The approved fonts have been chosen for their contrast and legibility. The primary font (Trade Gothic Condensed) should be used for all copy on donor plaques. The secondary font (Trade Gothic Bold Condensed) should be used only for the Naming Opportunity's 'Donor Name'. Final language and copy must be reviewed and approved by University Advancement.

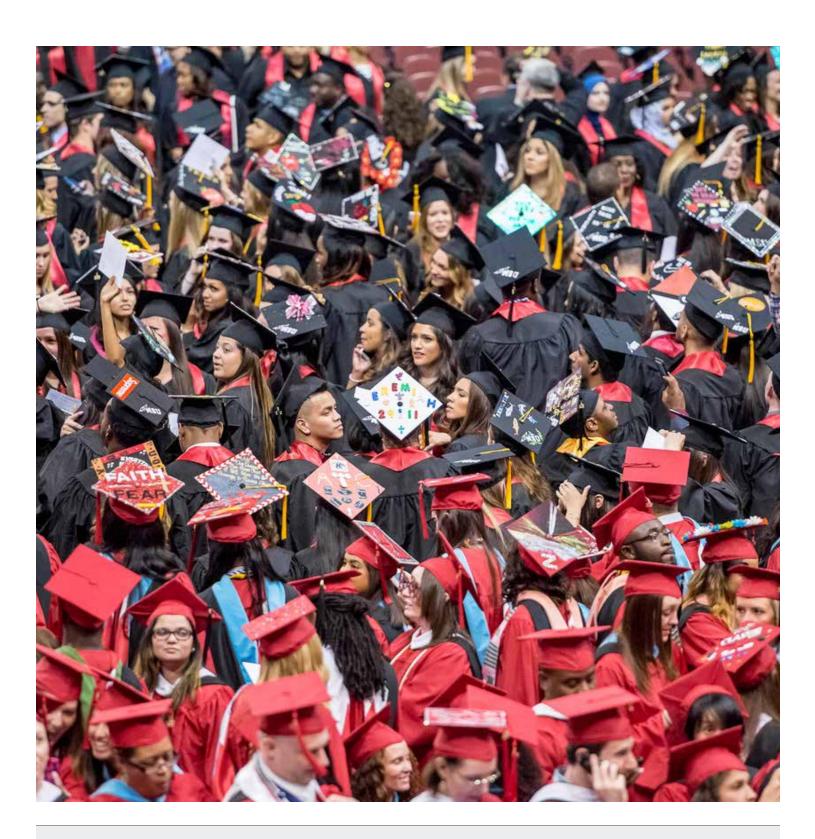
Trade Gothic LT Std Condensed No. 18, Adobe Systems

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

Trade Gothic LT Std Bold Condensed No. 20, Adobe Systems

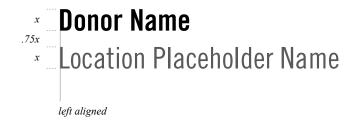
ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 0123456789

Donor Recognition Guidelines

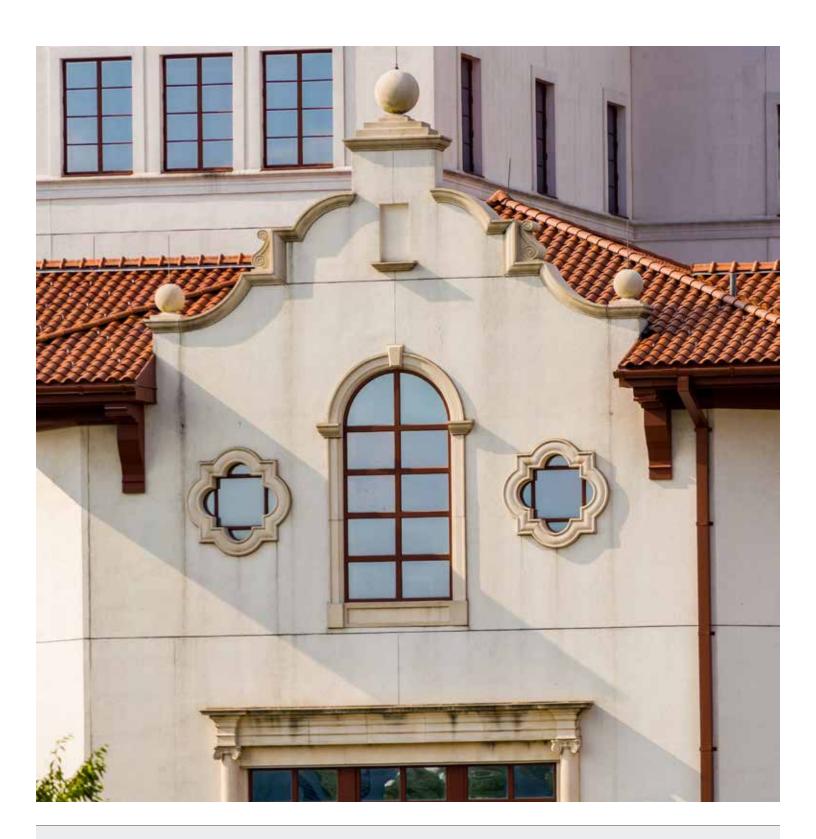


Recommended Naming Opportunities

There is a recommended relationship between the two lines of copy for named spaces within the University. Letter height is dependent on donor level, and the line spacing is always .75x the letter height. The text lines can be either left aligned or right aligned depending on where the naming opportunity is located within the space and its relationship to other elements in that area.







Recommended Donor Messaging

There are three messaging options for donor recognition. "Message A" is the standard option. "Message B" allows for a gift to be given in memoriam of someone. "Message C" allows for a gift to be dedicated to someone. Each option is accompanied by a narrative of varying lengths dependent on the donation level and plaque size.

MESSAGE A

With Gratitude for a Generous Gift

Donor Placeholder Name Here

+

Narrative

Level 1: 200 words Levels 2–3: 110 words Levels 4–5: 55 words Levels 6–8: 35 words

MESSAGE C

With Gratitude for a Generous Gift

Donor Placeholder Name Here

dedicated to Dedication Name Here



Narrative

Level 1: 200 words Levels 2–3: 110 words Levels 4–5: 55 words Levels 6–8: 35 words

MESSAGE B

With Gratitude for a Generous Gift

Donor Placeholder Name Here

in memory of Memoriam Name Here



Narrative

Level 1: 200 words Levels 2–3: 110 words Levels 4–5: 55 words Levels 6–8: 35 words

Warm Palette







Material Descriptions:

- 1 Bronze—Anodized bronze
- 2 Black Anodized Aluminum—Satin Black
- **5** Acrylic—Lightblock Palette, Brick

The warm palette is intended to be used in traditional and existing environments. It is comprised of rich metals, and acrylics. Careful use and consideration must be given to how these materials integrate into their surroundings, e.g. a wood plaque would not sit well in a wood paneled lobby.

Cool Palette







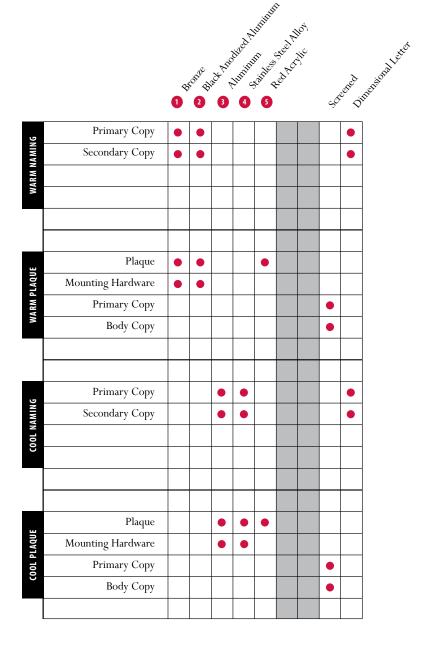
Material Descriptions:

- 3 Aluminum—Horizontal Brushed Aluminum Plate
- 4 Stainless Steel Alloy—Satin
- 5 Acrylic—Lightblock Palette, Brick

The cool palette is intended to be used in modern and contemporary environments. This cool palette uses brushed aluminum and a complimentary warmness is brought about with soft acrylic colors.

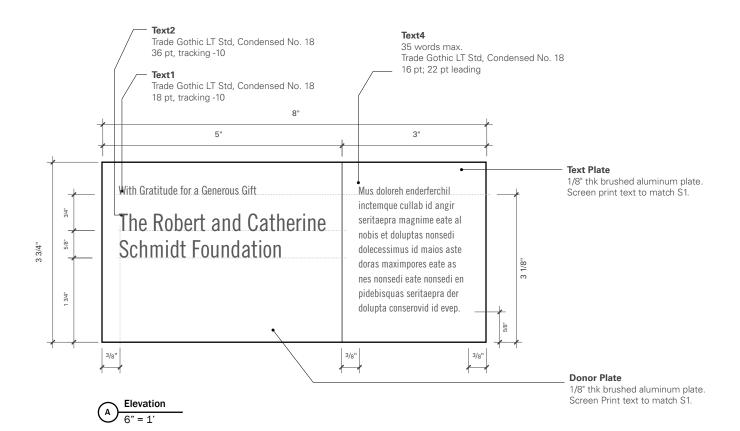


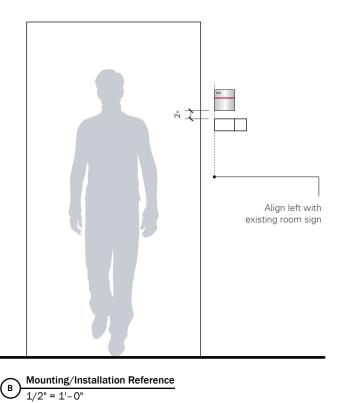
Material Matrix

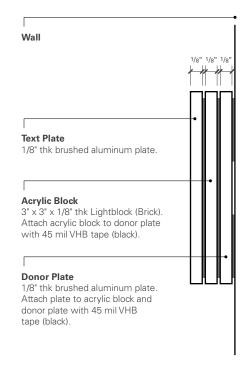


The intent of this materials matrix is to give you suggestions and ideas of how to plan your materials schedule and construction methods within the donor program. It is designed to allow flexibility, using only a few carefully chosen on-brand materials and production techniques in order to produce multiple configurations that will be consistent in design aesthetic, but organic in growth and development.

Appendix ASign Types









 Date
 08.04.15

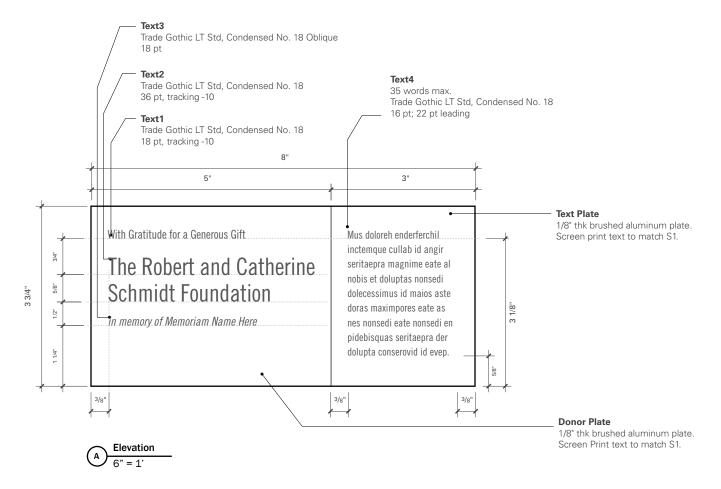
 Drawn by
 AJC/ LA

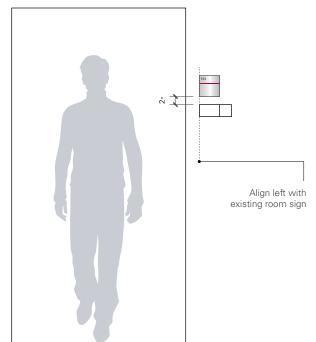
 Project #
 Donor Guidelines

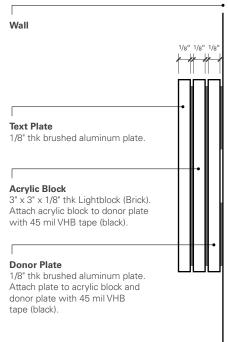
 Sign Type #
 01_A

 Description
 Level 6-8 Plaque

Revisions			
2/12/16, 3/1/	16		
<u> </u>			









Mounting/Installation Reference

1 Normal Ave Montclair, NJ 07043
 Date
 08.04.15

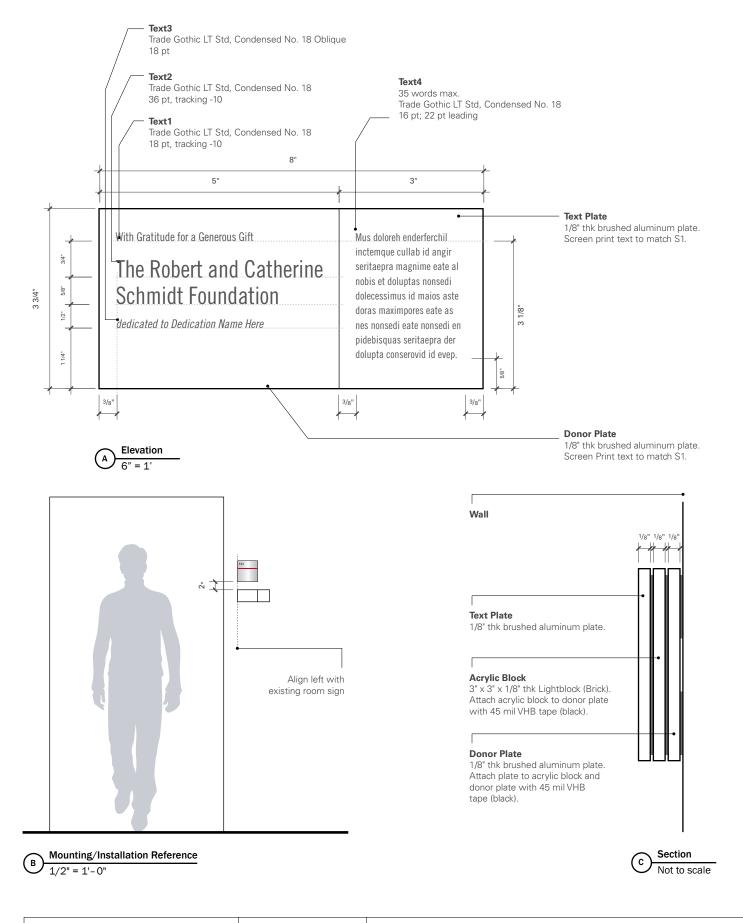
 Drawn by
 AJC/ LA

 Project #
 Donor Guidelines

 Sign Type #
 01_B

 Description
 Level 6-8 Plaque

Revisions		
2/12/16, 3/1/16		





 Date
 08.04.15

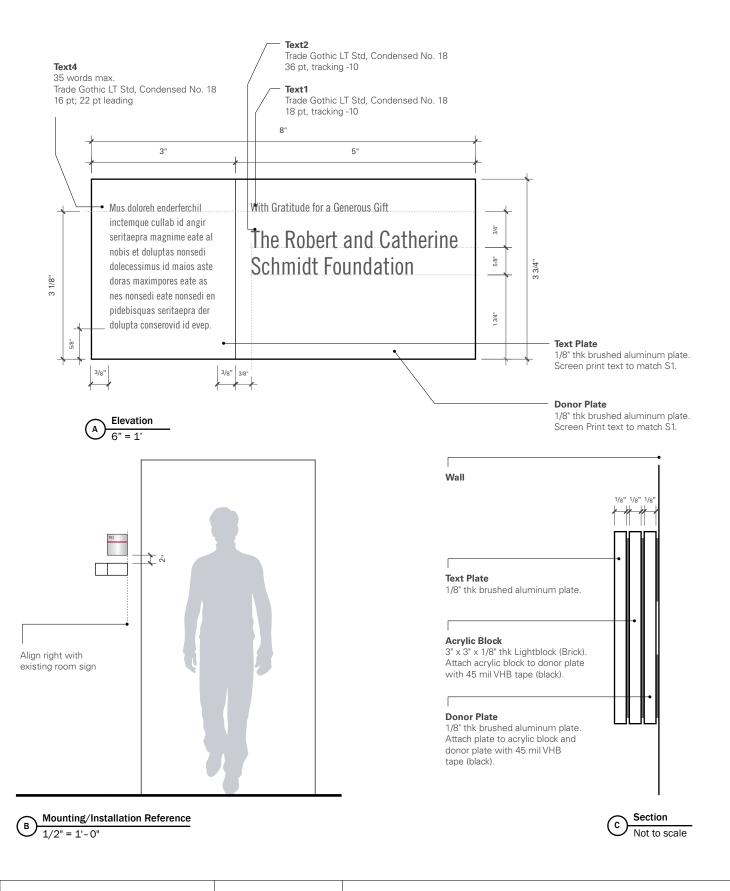
 Drawn by
 AJC/LA

 Project #
 Donor Guidelines

 Sign Type #
 01_C

 Description
 Level 6-8 Plaque

Kevisions		
2/12/16, 3/1/16		





 Date
 08.04.15

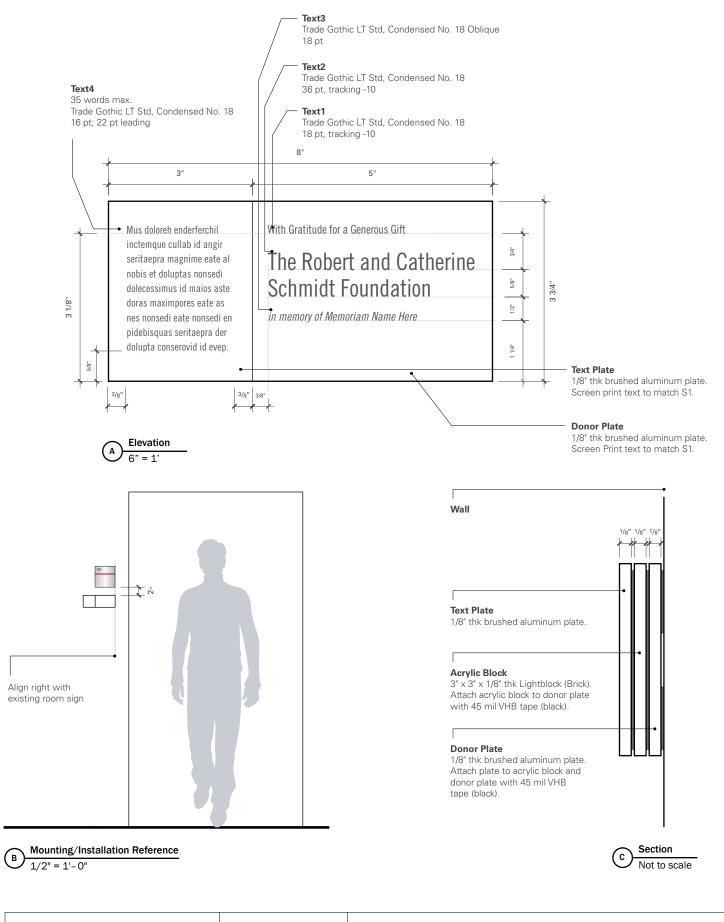
 Drawn by
 AJC/LA

 Project #
 Donor Guidelines

 Sign Type #
 01_D

 Description
 Level 6-8 Plaque

2/12/16, 3/1/16





 Date
 08.04.15

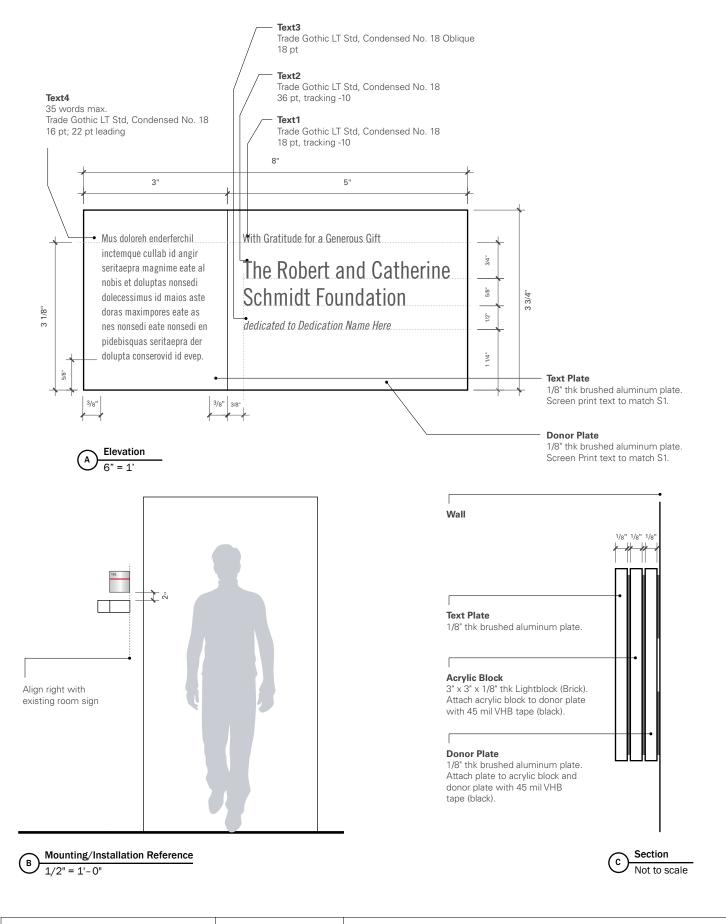
 Drawn by
 AJC/ LA

 Project #
 Donor Guidelines

 Sign Type #
 01_E

Description Level 6-8 Plaque

Revisions			
2/12/16, 3/1/16			



Revisions



1 Normal Ave Montclair, NJ 07043
 Date
 08.04.15

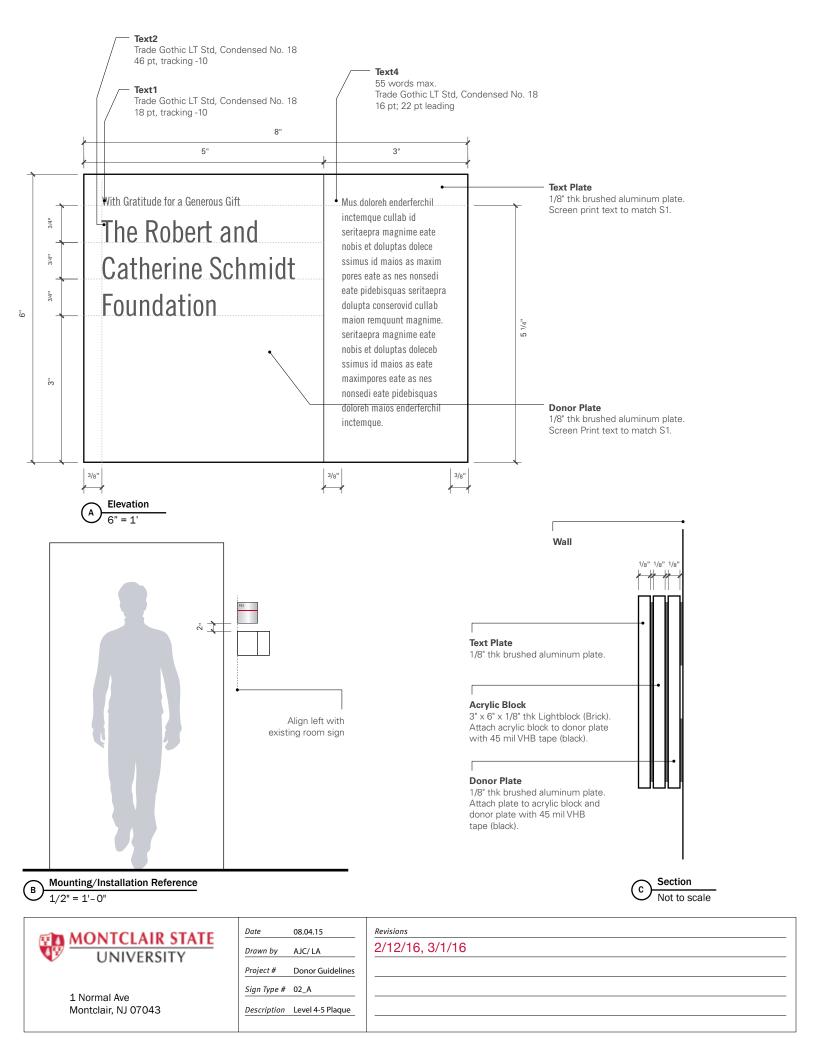
 Drawn by
 AJC/LA

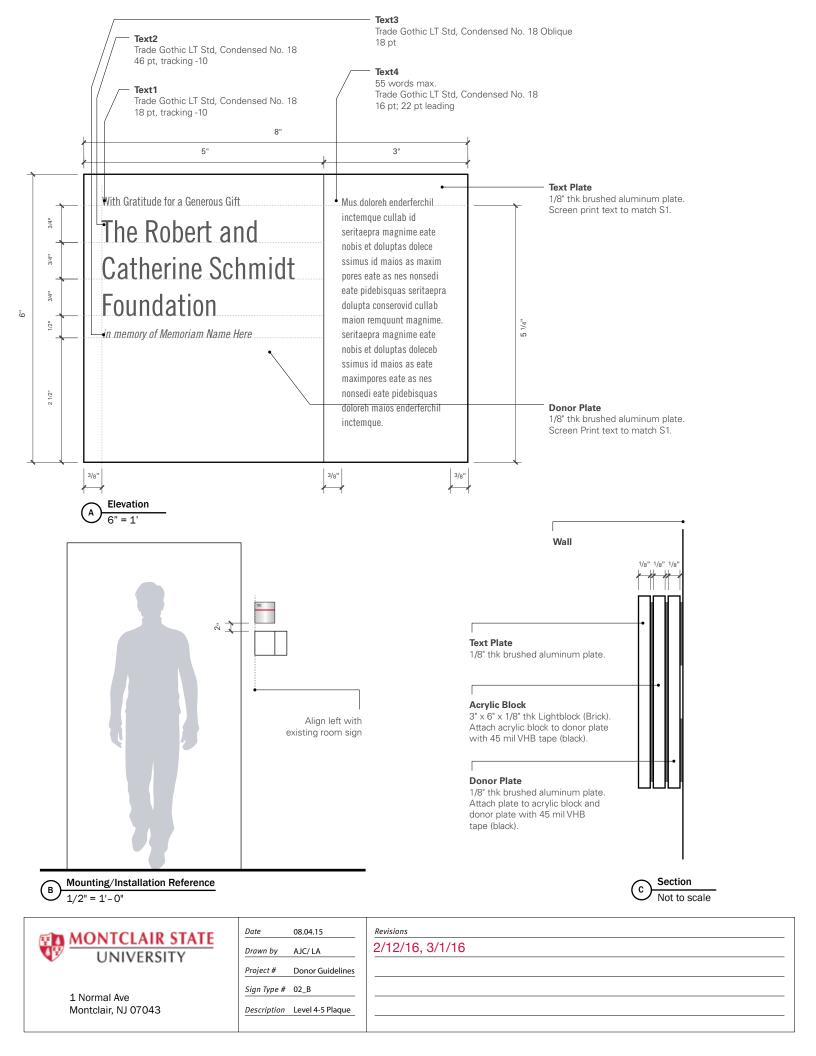
 Project #
 Donor Guidelines

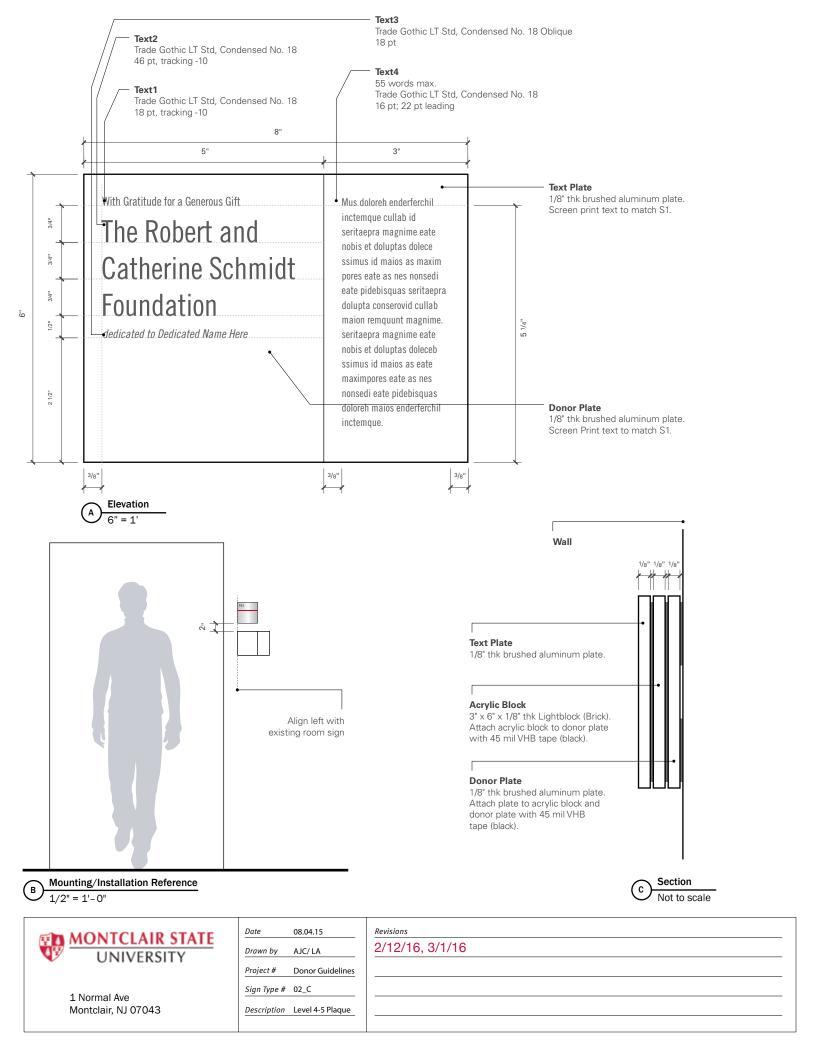
 Sign Type #
 01_F

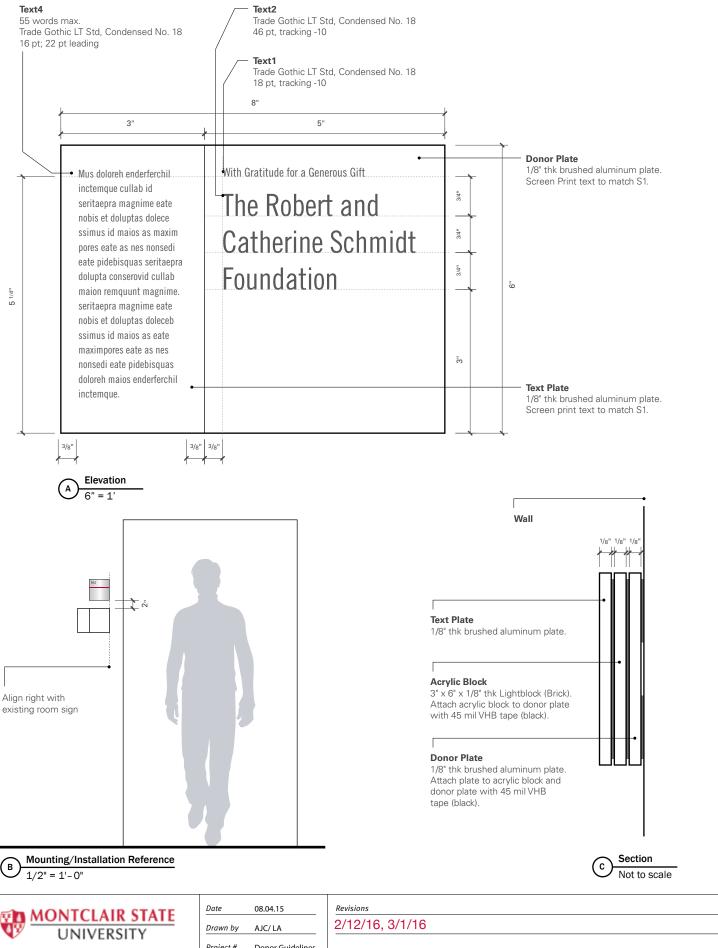
 Description
 Level 6-8 Plaque

0/10/16 0/1/16			
2/12/16, 3/1/16			





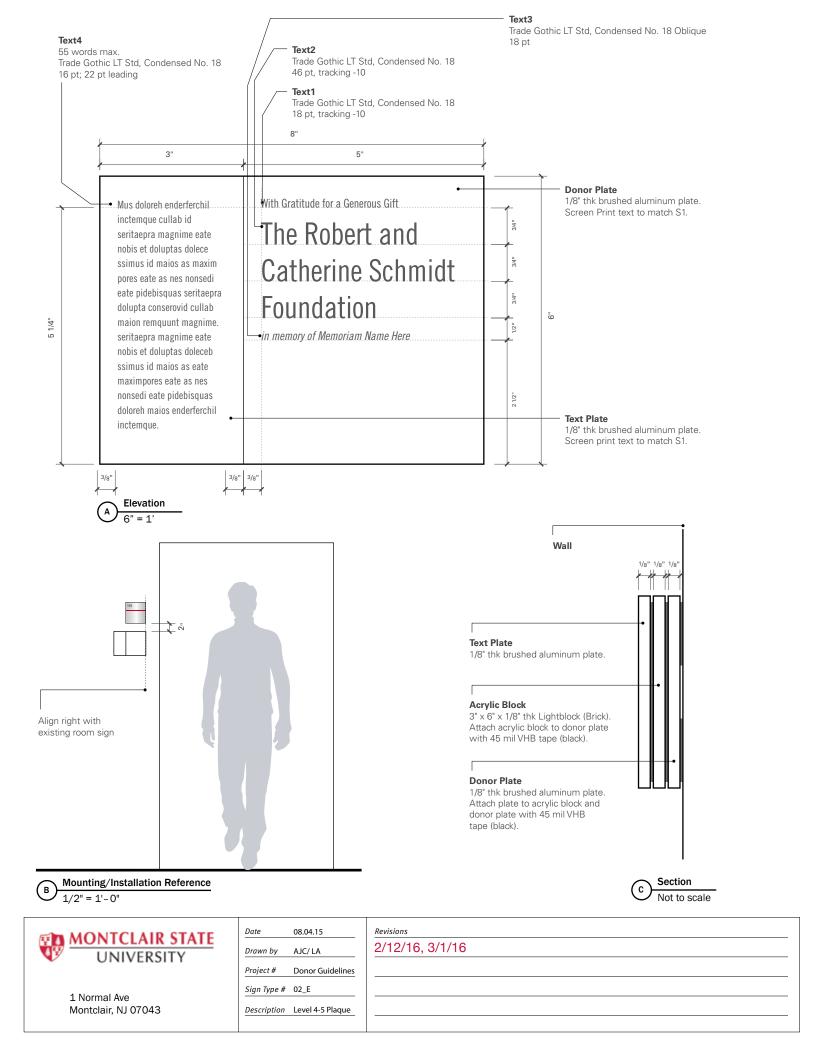


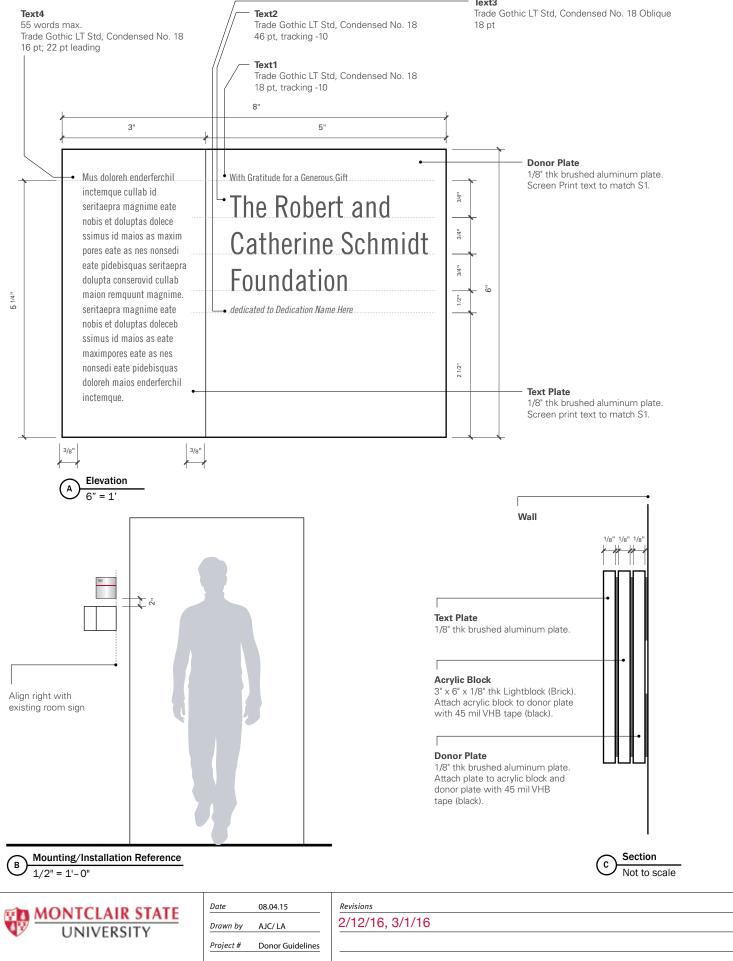




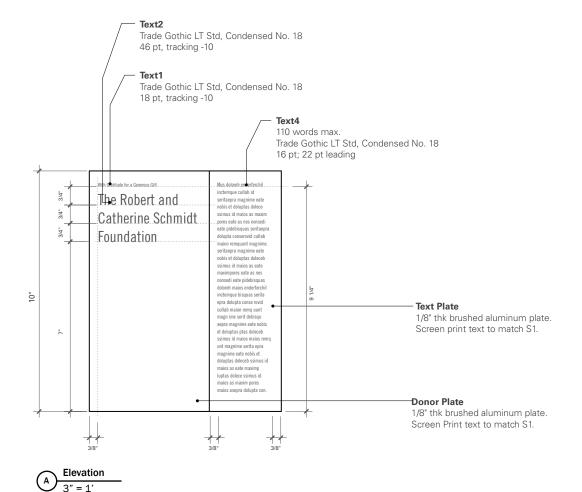
Dute	00.04.13
Drawn by	AJC/LA
Project #	Donor Guidelin
Sign Type #	02_D

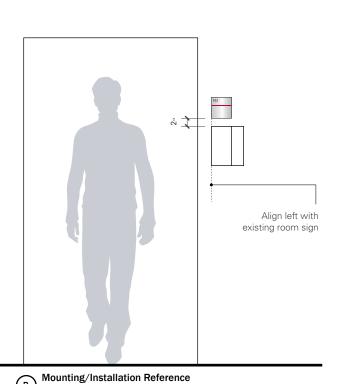
Drawn by AJC/LA	2/12/16, 3/1/16
Project # Donor Guidelines	
Sign Type # 02_D	
Description Level 4-5 Plaque	

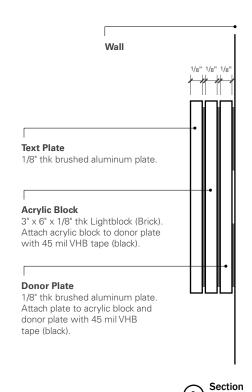




Sign Type # 02_F Description Level 4-5 Plaque









1/2" = 1'-0"

1 Normal Ave Montclair, NJ 07043
 Date
 08.04.15

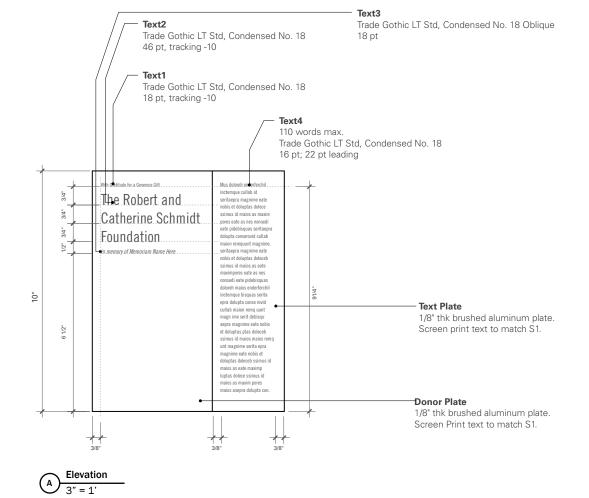
 Drawn by
 AJC/LA

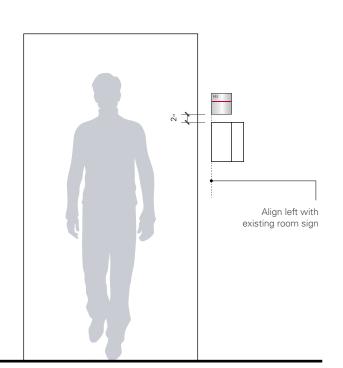
 Project #
 Donor Guidelines

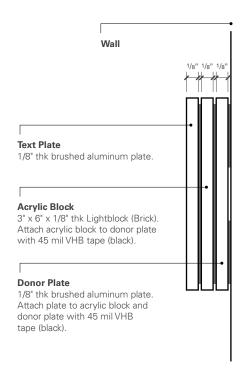
 Sign Type #
 03_A

 Description
 Level 2-3 Plaque

Revisions			
2/12/16, 3/1/16			









1/2" = 1'-0"

Mounting/Installation Reference

1 Normal Ave Montclair, NJ 07043
 Date
 08.04.15

 Drawn by
 AJC/ LA

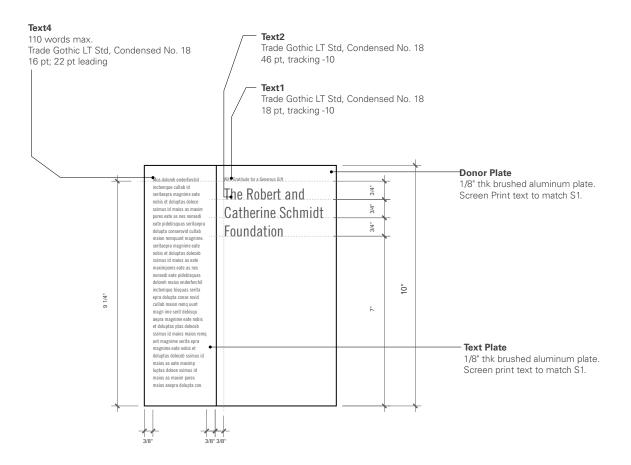
 Project #
 Donor Guidelines

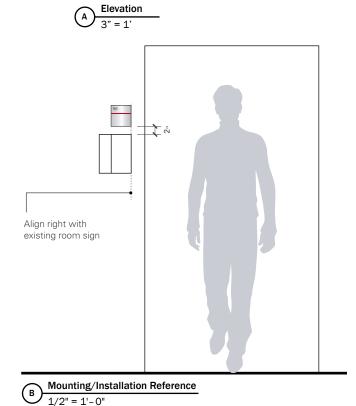
 Sign Type #
 03_B

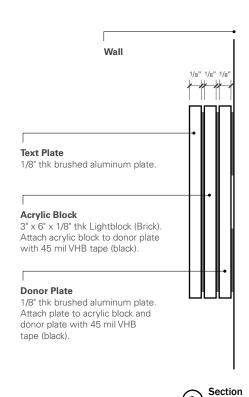
 Description
 Level 2-3 Plaque

Revisions		
2/12/16, 3/1/16		

Section









 Date
 08.04.15

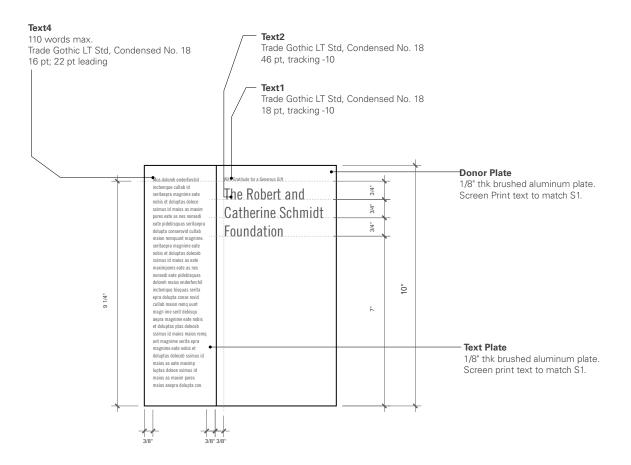
 Drawn by
 AJC/LA

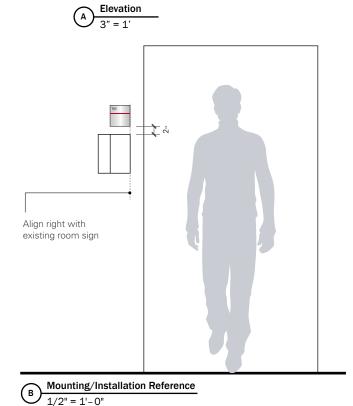
 Project #
 Donor Guidelines

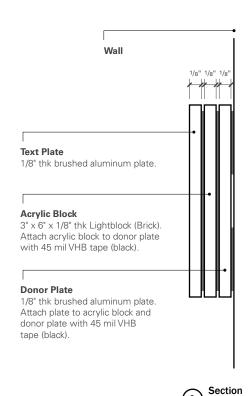
 Sign Type #
 03_D

 Description
 Level 2-3 Plaque

Revisions	
2/12/16, 3/1/16	









 Date
 08.04.15

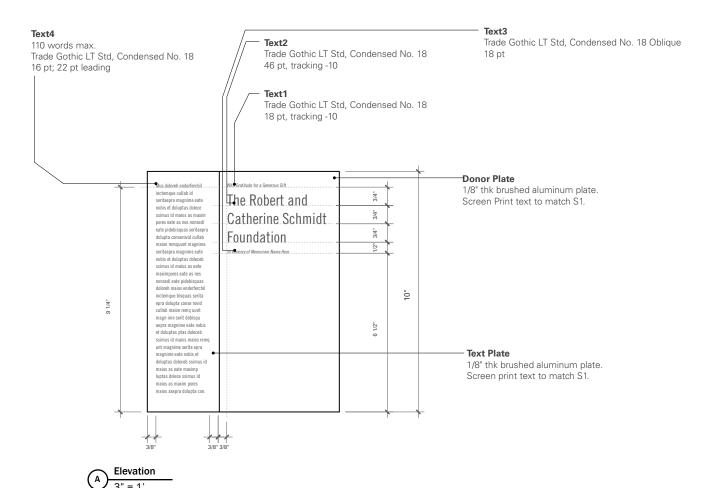
 Drawn by
 AJC/LA

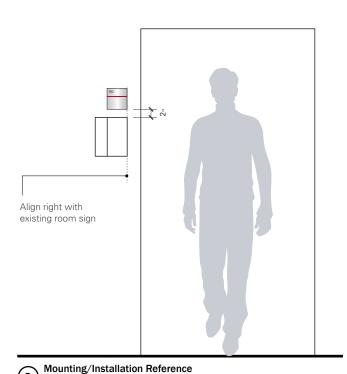
 Project #
 Donor Guidelines

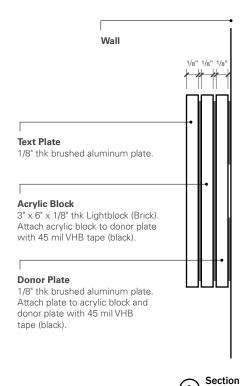
 Sign Type #
 03_D

 Description
 Level 2-3 Plaque

Revisions		
2/12/16, 3/1/16		









1/2" = 1'-0"

1 Normal Ave Montclair, NJ 07043
 Date
 08.04.15

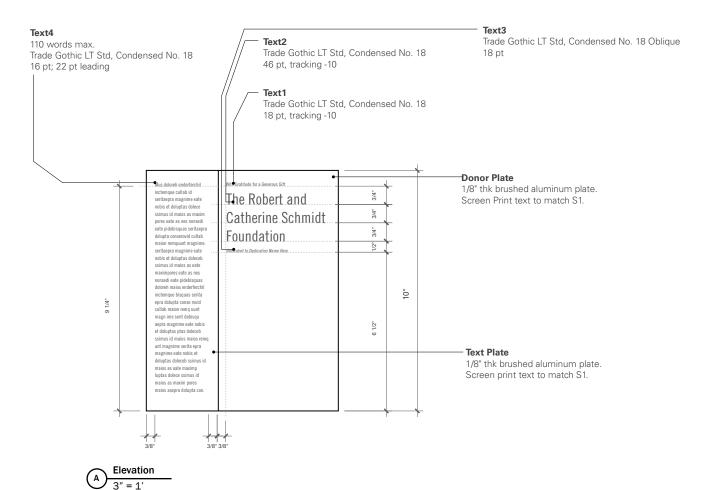
 Drawn by
 AJC/LA

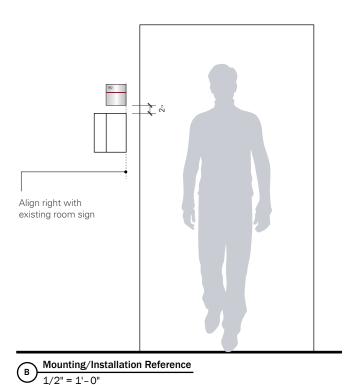
 Project #
 Donor Guidelines

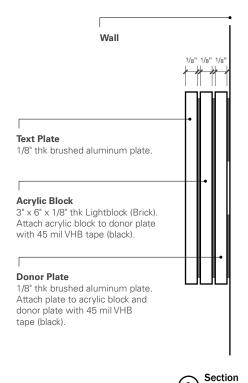
 Sign Type #
 03_E

 Description
 Level 2-3 Plaque

Revisions		
2/12/16, 3/1/16		









 Date
 08.04.15

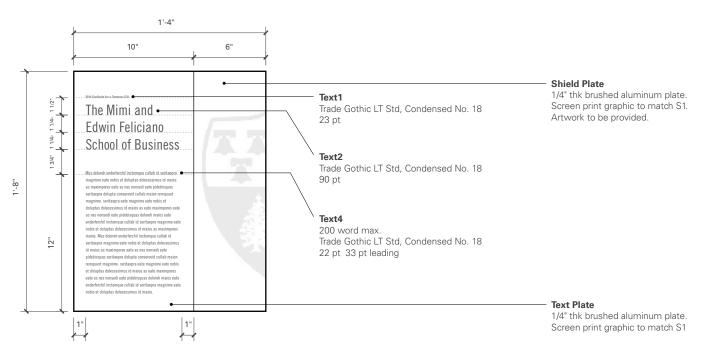
 Drawn by
 AJC/LA

 Project #
 Donor Guidelines

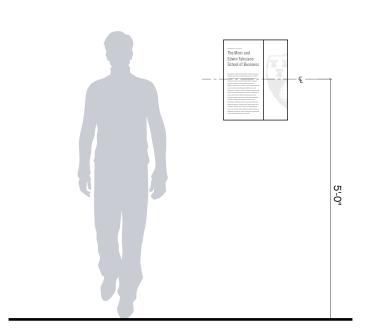
 Sign Type #
 03_F

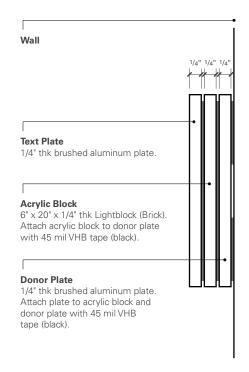
 Description
 Level 2-3 Plaque

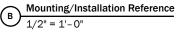
Revisions		
2/12/16, 3/1/16		











C Section

Not to scale



1 Normal Ave Montclair, NJ 07043
 Date
 08.04.15

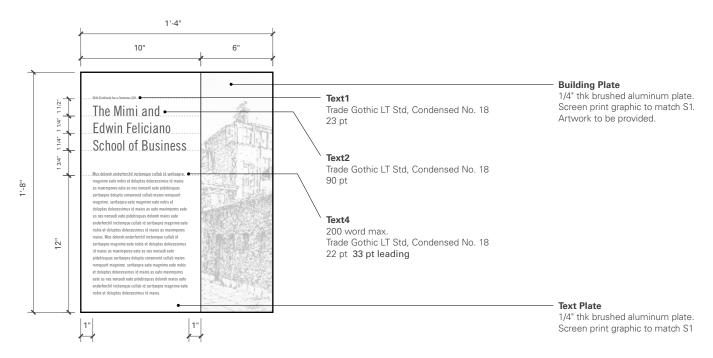
 Drawn by
 AJC

 Project #
 Donor Guidelines

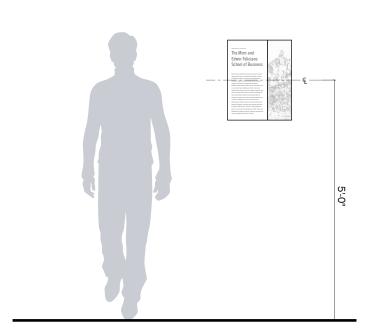
 Sign Type #
 04_A

 Description
 Level 1 Plaque

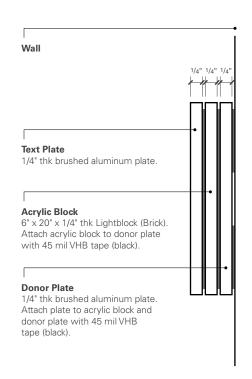
Revisions			
2/12/16			













 Date
 08.04.15

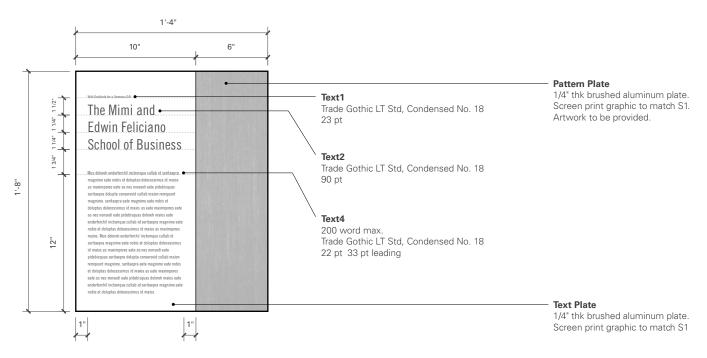
 Drawn by
 AJC

 Project #
 Donor Guidelines

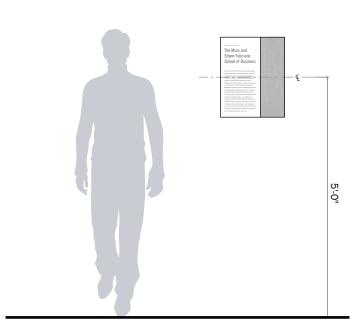
 Sign Type #
 04_B

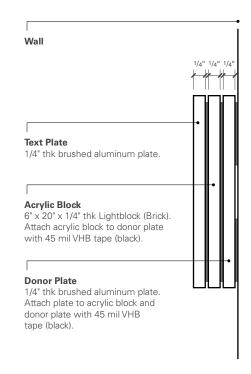
 Description
 Level 1 Plaque

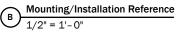
Revisions			
2/12/16			











C Section

Not to scale



1 Normal Ave Montclair, NJ 07043

Dute	08.04.15
Drawn by	AJC
Project #	Donor Guidelines
Sign Type #	04_C
Description	Level 1 Plaque

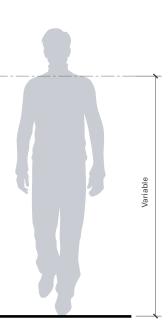
Revisions			
2/12/16			

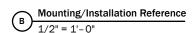
Elevation

1" = 1'

Placeholder Name

Location Placeholder Name



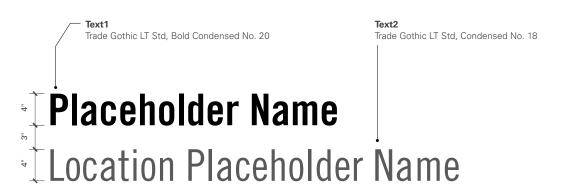




1 Normal Ave
Montclair, NJ 07043

Date	08.04.15
Drawn by	AJC
Project #	Donor Guidelines
Sign Type #	05_A
Description	Level 4 Int. Lettering

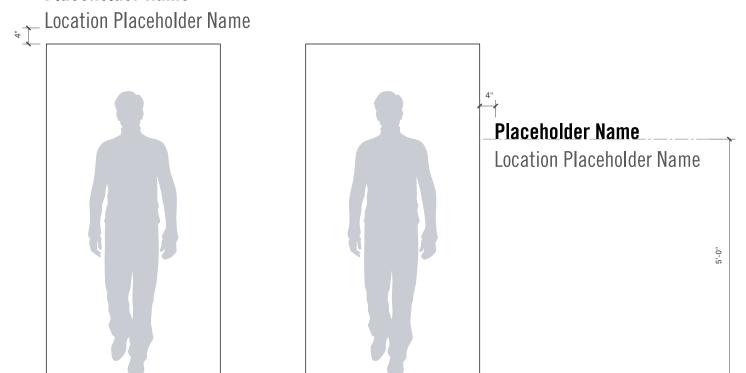
Revisions			

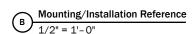


Elevation

1" = 1'

Placeholder Name



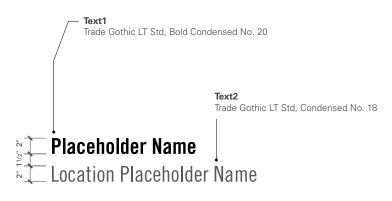




1 Normal Ave Montclair, NJ 07043

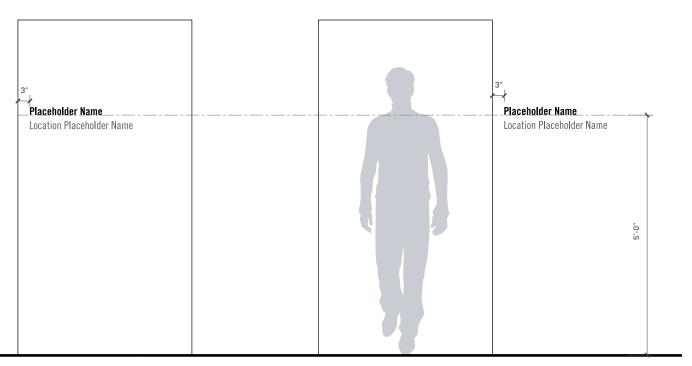
Date	08.04.15
Drawn by	AJC
Project #	Donor Guidelines
Sign Type #	05_B
Description	Level 5 Int. Lettering

Revisions			



Elevation

1" = 1'



B Mounting/Installation Reference
1/2" = 1'-0"



1 Normal Ave Montclair, NJ 07043

Date	08.04.15
Drawn by	AJC
Project #	Donor Guidelines
Sign Type #	05_C
Description	Level 6 Int. Lettering

evisions			

