Ferguson Enterprises, Inc.

Title: Sales Trainee Program

Location: Nationwide

Job Type: Full-Time (Entry-Level)

Compensation Type: Hourly

Start Date: 5/15/2017

Job Description: Ferguson is looking for college graduates who are seeking a long term career to begin as Sales Trainees in locations throughout the United States. The ideal trainee candidate must possess a strong work ethic, diverse communication skills, a drive to succeed, confidence, attention to detail, and the willingness and ability to take the initiative.

Want to know more about us? Check out our website at www.ferguson.com.

Primary Responsibilities:

• 10-12 month hands on program rotating through our warehouse, parts counter and inside and/or showroom (retail) sales
• Working knowledge of Ferguson using our ground up approach
• Learning product knowledge and supply chain processes
• Building relationships with customers
• Impacting profit margin for your location

When you complete the Sales Training Program, you will be responsible for assisting with sales functions for existing and prospective customers. Be prepared to develop and maintain customer relationships, present job quotes and provide accurate pricing/inventory information to customers.

Qualifications: Bachelor’s degree

Application Instructions: To be considered for the training program, you must apply online with Ferguson. Get started by submitting your application using the link below:


Disclaimer Information

About the organization:

Why Ferguson?

• #1 Wholesale distributor in the US of plumbing supplies and construction materials
• $13 Billion in sales for FY 15
- Large company with small company environment
- Located in all 50 states
- Family company culture
- Performance based opportunities

**Disclaimer information:** The Company is an equal opportunity employer as well as a government contractor that shall abide by the requirements of 41 CFR 60-300.5(a), which prohibits discrimination against qualified protected Veterans and the requirements of 41 CFR 60-741.5(A), which prohibits discrimination against qualified individuals on the basis of disability.