Randstad

Title: Staffing Consultant

Location: 1 Gatehall Drive Parsippany NJ 07054

Job Type: Full-Time (Entry Level)

Compensation Type: Salary

Wage: $40,000 - $50,000 + Bonus

Start Date: ASAP

Job Description:

At Randstad we sell Work Solutions. What does that mean? We help companies find the best human capital for their organizations, which impacts their productivity and profitability. We also find the best people to put to work. Did you catch that? We find jobs for people. Randstad is seeking to hire a high energy, professional, and results-oriented sales pro to join our Parsippany operation. Our Staffing Consultants use their curiosity, listening skills, and personality to make things happen.

Qualifications:

- Be smart (literally), we have to train you to do great things here
- Bachelor’s degree (any major)
- Have 3-5 years of professional B2B sales experience
- Possess a relentless determination to make things happen
- Be comfortable using both analytics and relationships to drive results
- Have experience in selling consultatively
- Be naturally curious
- Have a history of strong team-oriented work approach, not only solo success
- Be comfortable in a position with major impact opportunity

Application Instructions:

You may contact Christina Bruscia via email at christina.bruscia@randstadusa.com for additional information. When applying, please include your resume and be prepared to speak to why Randstad is an attractive fit for you.

About the organization:

Randstad US is a wholly owned subsidiary of Randstad Holding nv, an $18.8 billion global provider of HR services and the second largest staffing organization in the world. We play a pivotal role in shaping the world of work, leveraging the true value of human capital for the benefit of our clients, candidates, employees and investors.
Randstad offers a comprehensive range of HR services to our clients. We provide temporary, temporary to hire, direct hire and outsourced placement services for local and global customers and fulfill all aspects of commercial and professional staffing within Accounting & Finance, Office & Administration, Engineering, Healthcare, IT, Legal, Life Sciences, and Manufacturing & Logistics. Other offerings include payrolling, managed services, recruitment process outsourcing and HR consulting solutions.

Randstad provides skills assessments, career counseling, training, health coverage and 401(k) to eligible internal and external employees. With its 4,800 employment experts, Randstad puts an average of 125,000 people to work in the U.S. each week, through its network of more than 1,000 branches and client-dedicated locations.

More information is available at the company's website, www.randstadstaffing.com.

Disclaimer Information:

EEO Employer: Race, Religion, Color, National Origin, Citizenship, Sex, Age, Disability, Ancestry, Veteran Status, Genetic Information, Service in the Uniformed Services or any other classification protected by law.