GAF

Title: Retail Sales Support

Location: Parsippany, NJ

Job Type: Co-op/Internship

Compensation Type: Hourly  Wage: $16/hour


Job Description: GAF is looking for an Intern-Retail Sales Support within its Sales division to assist in managing our relationship with our industry dominant retail partners. This position provides excellent real-world experience in corporate customer relationship management; candidates will collaborate with multiple departments both within and outside of GAF to accomplish departmental goals.

Primary Responsibilities:

Specific responsibilities will include, but not be limited to:

- Assist with new product on-boarding
- Collaborate with pricing department to analyze and recommend pricing for special order products
- Help develop new business intelligence (BI) reports and dashboards for use by the sales force
- Review current SKU assortments and sales data to identify potential SKU rationalizations
- Maintain/update web presence on Homedepot.com and Lowes.com
- Manage planograms and maintain data quality for retail partners
- Provide assistance with other projects as required
- A presentation to senior management at the end of the project will be expected

Qualifications:

- The ideal candidate for this internship role is majoring in Business, Marketing, or related field, with a minimum overall GPA of 2.8.
- Strong Excel skills are preferred, as well as an understanding of other technology platforms.
- Problem solving, project management and communication skills are necessary as is the ability to operate in a team.

Application Instructions: Please apply at www.gaf.com/careers
About the Organization:

Looking to build upon your learning and apply your education through an exciting summer opportunity with a $3 billion leader in the building materials industry? Then GAF's Summer Internship Program is for you! GAF products have been designed and made for more than 125 years by talent and innovation emanating from the minds of its employees. All 3,200 of us are champions of our values, some of which include innovation, safety, quality, and integrity, and we work for a company that rewards us for it. That’s why we’ve grown into North America's leading roofing manufacturer! Come build your future as we build the American dream- one roof at a time.