Montclair State University

Request for Proposal # 1357

For: Creative Services

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<tr>
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<td>4:30 pm</td>
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<td>(Refer to RFP Section 1.3.1 for more information.)</td>
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<td>Pre-bid Conference</td>
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<td>Site Visit</td>
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<td>10:00 AM</td>
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Dates are subject to change. All changes will be reflected in Addendum to the RFP posted on the Procurement Services webpage.

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<td>☐ Subcontracting Only</td>
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RFP Issued By
Office of Procurement Services
Montclair State University
Overlook Corporate Center
150 Clove Road, Third Floor
Little Falls, New Jersey 07424

Assigned Procurement Services Buyer: Patricia A. Stolarz
Telephone #: 973-655-4365
Fax #: 973-655-5468
E-mail: stolarzp@mail.montclair.edu

Date: April 30, 2018
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1.0 INFORMATION FOR BIDDERS

1.1 PURPOSE AND INTENT
This Request for Proposal (RFP) is issued by the Office of Procurement Services (Procurement Services), Montclair State University (University). The purpose of this RFP is to solicit bid proposals from firms that will assist in the institution’s day-to-day creative service efforts in support and enhancement of the University’s brand identity and reputation in the higher education landscape.

The intent of this RFP is to award a contract to that responsible bidder whose bid proposal, conforming to this RFP is most advantageous to the University, price and other factors considered. However, the University reserves the right to separately procure individual requirements that are the subject of the awarded contract during the contract term, when deemed by the University’s Vice President for Finance and Treasurer to be in the University’s best interest.

The University’s Standard Contract Terms and Conditions, Appendix 1 hereto, will be part of the awarded contract. The University’s Standard Contract Terms and Conditions are in addition to the terms and conditions set forth in this RFP and should be read in conjunction with them.

1.2 BACKGROUND
Montclair State University is a research doctoral institution ranked in the top tier of national universities. Building on a distinguished history dating back to 1908, the University today has 10 colleges and schools that serve 21,000 undergraduate and graduate students with more than 300 doctoral, master’s and baccalaureate programs. Situated on a beautiful, 252-acre suburban campus just 12 miles from New York City, Montclair State delivers the instructional and research resources of a large public university in a supportive, sophisticated and diverse academic environment.

The awarded bidder’s goal will be to create engaging advertisements and marketing collateral in alignment with established University brand standards that will effectively deliver core messaging to various audiences including prospective students, the Montclair State community, and key influencers. These design projects will support the overall brand strategy and student recruitment campaigns for undergraduate and graduate programs. Currently, the University has in place an established brand platform and standards linked to its four-year-old tag line “It’s All Here.” Our communications, marketing and advertising efforts must be consistent but also must continue to evolve and grow as the University and its requirements moves forward.

1.1 KEY EVENTS
1.1.1 PREBID MEETINGS AND WALK-THROUGH Not applicable
The bidder is strongly encouraged to attend the pre-bid conference(s) and site visit(s). No special arrangements will be made for those not attending. The bidder is responsible for the full Scope of Work.

1.1.2 QUESTION AND ANSWER PERIOD
Procurement Services will accept questions and inquiries from all potential bidders via e-mail or fax, see cover sheet for assigned buyer’s e-mail address and fax number.

Questions should be directly tied to the RFP and asked in consecutive order, from beginning to end, following the organization of the RFP. Each question should begin by referencing the RFP page number and section number to which it relates.

Bidders are not to contact the University using department directly, in person, by telephone or by email, concerning this RFP.

The cut-off date for faxed questions and inquiries relating to this RFP is indicated on the cover sheet. Addendum to this RFP, if any, will be posted on Procurement Services webpage after the cut-off date (see Section 1.4.1. of this RFP for further information.)

1.1.3 SUBMISSION OF BID PROPOSAL
In order to be considered for award, the bid proposal must be received by Procurement Services at the appropriate location by the required time in a sealed envelope marked with the bid proposal title and number. The date and time is indicated on the cover sheet.

If your proposal is being submitted by US Mail, it must be addressed to:

Montclair State University
Office of Procurement Services
1 Normal Avenue
Montclair, New Jersey 07042

If your proposal is being submitted BY HAND OR OVERNIGHT DELIVERY (FedEx, UPS, etc.), please address it to:

Montclair State University
Office of Procurement Services,
150 Clove Road, 3rd Floor,
Little Falls, New Jersey 07424

ANY BID PROPOSAL NOT RECEIVED ON TIME AT THE LOCATION NOTED WILL BE REJECTED
Note: Bidders using USPS Regular or Express mail services should allow adequate time to ensure that bid proposals are received at Procurement Services on the date and time indicated on the cover sheet.

1.2 ADDITIONAL INFORMATION

1.2.1 ADDENDUM: REVISIONS TO THIS RFP
In the event that it becomes necessary to clarify or revise this RFP, such clarification or revision will be by addendum. Any addendum to this RFP will become part of this RFP and part of any contract awarded as a result of this RFP.

ADDENDUM ISSUED WILL BE POSTED ON PROCUREMENT SERVICES WEBPAGE.

There are no designated dates for release of addendum. Interested vendors should check the Procurement Services’ webpage on a daily basis from time of RFP issuance through bid proposal submission.

It is the sole responsibility of the bidder to be knowledgeable of addendum issued relating to this RFP.

Notice of addendum issued will be faxed by the assigned Procurement Services buyer to any vendor who has picked up a copy of the RFP at Procurement Services and who provided Procurement Services with its fax number.

It is the responsibility of the vendor accessing the RFP from Procurement Services’ webpage to e-mail or fax the assigned Procurement Services buyer to request that it be faxed notice of addendum issued.

1.2.2 BIDDER RESPONSIBILITY
The bidder assumes sole responsibility for the complete effort required in submitting a bid proposal in response to this RFP. No special consideration will be given after bid proposals are opened because of a bidder's failure to be knowledgeable as to all of the requirements of this RFP.

1.2.3 COST LIABILITY
The University assumes no responsibility and bears no liability for costs incurred by a bidder in the preparation and submittal of a bid proposal in response to this RFP.

1.2.4 CONTENTS OF BID PROPOSAL
Subsequent to bid opening, all information submitted by a bidder in the bid proposal is considered public information, except as may be exempted from public disclosure by the Open Public Records Act, N.J.S.A. 47:1A-1 et seq., and the common law.

A bidder may designate specific information in its bid proposal as not subject to disclosure when the bidder has a good faith legal/factual basis for such assertion. The University reserves
the right to make the determination and will advise the bidder accordingly. The location in the
bid proposal of any such designation should be clearly stated in a cover letter. The University
will not honor any attempt by a bidder either to designate its entire bid proposal as proprietary
and/or to claim copyright protection for its entire proposal.

By signing the Signature Page of this RFP (Attachment 1), the bidder waives any claims of
copyright protection set forth within the manufacturer's price list and/or catalogs. The price
lists and/or catalogs must be accessible to University using departments.

1.2.5 PRICE ALTERATION
Bid prices must be typed or written in ink. Any price change (including "white-outs") must be
initialied. Failure to initial price changes shall preclude a contract award from being made to the
bidder.

1.2.6 BID ERRORS
A bidder may request that its bid proposal be withdrawn prior to bid opening. Such request
must be made, in writing, to the Director of Procurement Services. If the request is granted, the
bidder may submit a revised bid proposal as long as the revised bid proposal is received prior to
the announced date and time for the opening of bid proposals and at the place specified.

If, after the opening of bid proposals but before contract award, a bidder discovers an error in its
bid proposal, the bidder may make written request to the Director of Procurement Services for
authorization to withdraw its bid proposal from consideration for award. Evidence of the
bidder’s good faith in making this request shall be used in making the determination. The
factors that will be considered are that the mistake is so significant that to enforce the contract
resulting from the bid proposal would be unconscionable; that the mistake relates to a material
feature of the contract; that the mistake occurred notwithstanding the bidder’s exercise of
reasonable care; and that the University will not be significantly prejudiced by granting the
withdrawal of the bid proposal.

If, during the evaluation of bid proposals received, an obvious pricing error made by a potential
contract awardee is found, the Director of Procurement Services shall issue written notice to the
bidder. The bidder will have five days after receipt of the notice to confirm its pricing. If the
bidder fails to respond, its bid proposal shall be considered withdrawn, and no further
consideration shall be given it.

If it is discovered that there is an arithmetic disparity between the unit price and the total
extended price, the unit price shall prevail. If there is any other ambiguity in the pricing other
than a disparity between the unit price and extended price and the bidder’s intention is not
readily discernible from other parts of the bid proposal, the assigned Procurement Services
buyer may seek clarification from the bidder to ascertain the true intent of the bid proposal.

1.2.7 JOINT VENTURE
If a joint venture is submitting a bid proposal, the agreement between the parties relating to such joint venture should be submitted with the joint venture’s bid proposal. Authorized signatories from each party comprising the joint venture must sign the Signature Page (Attachment #1) and the Source Disclosure Certification (Attachment #3). A separate Ownership Disclosure Form (Attachment #2) and Company Qualification Certification (Attachment #4) must completed by each party to the joint venture.
2.0 DEFINITIONS

2.1 GENERAL DEFINITIONS
The following definitions will be part of the contract awarded as result of this RFP:

Addendum - Written clarification or revision to this RFP issued by Procurement Services.

Amendment - A change in the scope of work to be performed by the contractor after contract award. An amendment is not effective until signed by the University’s Vice President for Finance and Treasurer.

Bidder – A vendor submitting a bid proposal in response to this RFP.

Contract - Any addendum to this RFP, this RFP, Montclair State University’s Contract Terms and Conditions, Appendix 1, the awarded bidder's bid proposal and the University’s form Agreement incorporating these documents.

Contractor - The contractor is the bidder awarded a contract.

Director – Director of Procurement Services.

Joint Venture – A business undertaking by two or more entities to share risk and responsibility for a specific project.

May - Denotes that which is permissible, but not mandatory.

Request for Proposal (RFP) - This document, which establishes the bidding and contract requirements and solicits bid proposals to meet the purchase needs of the University.

Shall or Must - Denotes that which is a mandatory requirement.

Should - Denotes that which is recommended, but not mandatory.

2.2 CONTRACT SPECIFIC DEFINITIONS

ADV – Advancement

CART – College of the Arts

CEHS – College of Education and Human Services

CHAD – Childhood Advocacy Online Master’s Program

CHSS – College of Humanities and Social Sciences

CSAM – College of Science and Mathematics
DEV – University Development
ELAD – Educational Leadership Online Master’s Program
FSB – Feliciano School of Business
GRAD – Graduate School
Global – Global Education
PSP – Presidential Scholars Program
SBUS – School of Business
SCM – School of Communication and Media
SON – School of Nursing
SDCL – Student Development and Campus Life
UG or Undergrad or ADM – Undergraduate
3.0 COMMODITY DESCRIPTION/SCOPE OF WORK
Montclair State University seeks proposals from experienced branding and creative agencies, which have substantial experience in the higher education environment, to assist the institution’s day-to-day creative service efforts in support of the University’s marketing, advertising, branding and reputation management efforts aimed at prospective students, faculty, alumni, donors and other key stakeholders.

The awarded bidder must have a demonstrated record of success in the following areas:

- Meeting the goals/objectives of institutional clients through innovative, leading-edge design, copywriting and strategy development
- Proven ability to promote a consistent, unified brand
- Delivery of successful and effective advertising campaigns for student recruitment, brand reputation
- A diverse portfolio that shows adaptability for print, digital and outdoor formats
- Competitive and relevant client roster
- Demonstrated expertise in writing clear, compelling copy
- Case studies that indicate an understanding of the higher education market
- Agencies must be in business for five years or more
- Familiarity of the New York metropolitan and greater northeast higher education markets preferred

The successful firm will:

- Develop advertising and marketing collateral, both print and digital, that supports Montclair State’s reputation, brand strategy and student recruitment efforts
- Support the University’s centralized marketing/communications staff in producing marketing collateral including but not limited to brochures, booklets, flyers, reports and posters
- Deliver the above mentioned in a cost-effective and timely manner;
- Employ high standards of quality control
- Collaborate closely with the University’s media buying agency that is responsible for advertising execution.

3.1 MARKETING AND ADVERTISING REQUIREMENTS

- Development of marketing and advertising creative for traditional, digital and outdoor formats that support Montclair State’s overall brand strategy, student recruitment, alumni engagement, philanthropic initiatives and other projects as needed (See Appendix 2 – University’s Sample Monthly Project Schedule).

- Strategic planning, creation and implementation of integrated marketing campaigns that align with brand strategy along with university, college/school, and admissions goals and objectives.
• Project work to be completed on a monthly retainer basis of an average of ten (10) to twelve (12) projects per month over a year. Number of revision rounds will vary based on project complexity, importance and needs.

• Vendor to maintain software, systems and personnel required to meet industry standards for print pre-press and digital advertising/asset execution.

• Pricing for any efforts must be inclusive of all materials required for successful execution; additional per-project fees and expenses not payable by the University.

• At a minimum, the awarded bidder will meet in-person with the University on a quarterly basis to review upcoming, in-process and completed requirements. Vendor travel to University will be at its own expense.

• The University will fully own all rights, titles and interest in all work created under the awarded agreement in perpetuity. The awarded bidder will schedule, on an as-completed basis, regular transfers of complete source files pertaining to all work created under this contract.

• Projects to include but not limited to the following:

• **Print collateral projects** (Print specifications cited below are subject to change):
  - Viewbooks - (28 pages plus cover), writing and design, 8.5"W x 11"H, full-color
  - Travel Piece brochure - (8 panels), design, 6"W x 9.5"H, full-color
  - First-year and Transfer Acceptance packets (4 elements) - 16 page brochure, 8"W X 10"H, full-color, writing and design, folder, design, full-color / Two 1 page inserts, 8"W X 10"H, full-color / folder, 9"W X 12"H, design, full-color
  - Inserts and Flyers - (one-page 4/0 and double-sided 4/4) - 8.5” x 11” - 100# text
  - Tri-fold brochures - 4/4 -8.5” x 11” folded - 80# cover; 4” x 9” folded - 80# cover
  - Envelopes - #10 - no window - 2/0; 9” x 12” - 2/0
  - College and School academic brochures - 18” x 6” folds to 9” x 6” - 4/4 - 80# cover
  - Direct mail postcards - 5.5” x 8.5” - 4/2 - 100# cover
  - Newsletters - 8.5” x 11” - 4/4 - 8 / 12 / 16 page self cover - 100# text
  - Invitations - 5” x 7” - 4/2 - single leaf - 80# cover
  - Posters - 11” x 17”; 20” x 30”; 24” x 36” - 4/0 - 100# text

• **Advertising (creative, copy, technical builds meeting industry standards):**
  - Out of Home Advertising: billboards, signage (e.g. NJ Transit platform posters)
  - Print advertising: newspapers, newsletters, magazines
- Digital advertising optimized for all display formats and devices: display, search, Facebook, Instagram, LinkedIn, Gmail, direct email, website landing pages,
- HTML5 development, optimization for all display formats

- Other Support:
  - Video storyboards, related copywriting.

3.2 STATEMENT OF QUALIFICATIONS
Statements of Qualifications should be presented in the same order as the items are listed below. Firms should respond to each item completely and clearly. Attachment that amplify responses or provide relevant illustrations may be referenced and attached. Restate each requirement within and give your response accordingly.

3.2.1 FIRM PROFILE

3.2.1.1 Agency overview, company background and business philosophy. Please describe your proven capabilities as a creative agency and how projects are delivered to clients in a cost-effective manner. Outline your turnkey business process from initiation to completion. Specify all in-house resources and technology that are available to develop, manage and deliver creative for all media channels from concept through final art/production. Specify whether your company has an internal shared database for clients’ projects. Demonstrate your commitment to staying up to date with industry standards for digital advertising assets.

3.2.1.2 Headquarters location along with number of years in business and providing design services.

3.2.1.3 An agency organization chart.

3.2.1.4 Detail the size of your company and the number of employees.

3.2.1.5 Biographies of key personnel to be assigned to the University’s account specifying their physical work location(s), describing their professional experience and areas of focus. The key personnel should include all principals of the agency and the personnel who will be directly dedicated to the account if awarded this bid.

3.2.1.6 Client roster that includes the current and past clients over the last 10 years.

3.2.1.7 Other notable facts that may demonstrate firm’s unique qualifications.

4.0 BID PROPOSAL PREPARATION AND SUBMISSION
4.1 GENERAL
The bidder is advised to thoroughly read and follow all instructions contained in this RFP, including the instructions on the RFP’s Signature Page (Attachment #1), in preparing and submitting its bid proposal.

Note: Bid proposals shall not contain URLs (Uniform Resource Locators, i.e., the global address of documents and other resources on the World Wide Web) or web addresses. Inasmuch as the web contains dynamically changing content, inclusion of a URL or web address in a bid response is indicative of potentially changing information. Inclusion of a URL or web address in a bid response implies that the bid proposal's content changes as the referenced web pages change.

4.2 BID PROPOSAL DELIVERY AND IDENTIFICATION
In order to be considered, a bid proposal must arrive at Procurement Services in accordance with the instructions on the RFP’s Signature Page (Attachment #1).

Bidders are cautioned to allow adequate delivery time to ensure timely delivery of bid proposals. Late bid proposals are ineligible for consideration.

THE EXTERIOR OF ALL BID PROPOSAL PACKAGES ARE TO BE LABELED WITH THE RFP NUMBER 1357 CREATIVE SERVICES AND TITLE AND THE BIDDER'S NAME AND ADDRESS.

4.3 NUMBER OF BID PROPOSAL COPIES
The bidder must submit one (1) complete ORIGINAL bid proposal, clearly marked as the “ORIGINAL” bid proposal. The bidder should submit six (6) full, complete and exact copies of the original. The copies requested are necessary in the evaluation of the bid proposal. A bidder failing to provide the requested number of copies will be charged the cost incurred by the University in producing the requested number of copies. It is suggested that the bidder make and retain a copy of its bid proposal.

4.4 BID PROPOSAL CONTENT

4.4.1 FORMS THAT MUST BE SUBMITTED WITH BID PROPOSAL

4.4.1.1 RFP SIGNATURE PAGE
The bidder shall complete and submit the RFP Signature Page (Attachment #1). The RFP Signature Page shall be signed by an authorized representative of the bidder. If the bidder is a limited partnership, the RFP Signature Page must be signed by a general partner. If the bidder is a joint venture, the RFP Signature Page must be signed by a principal of each party to the joint venture. Failure to comply will result in rejection of the bid proposal.

4.4.1.2 OWNERSHIP DISCLOSURE CERTIFICATION
In the event the bidder is a corporation, partnership or sole proprietorship, the bidder must complete the attached Ownership Disclosure Certification (Attachment #2). A current completed Ownership Disclosure Certification must be received prior to or accompany the bid proposal. If the bidder is a joint venture, an Ownership Disclosure Certification must be completed and submitted by each party to the joint venture. Failure to comply will result in rejection of the bid proposal.

4.4.1.3 SOURCE DISCLOSURE CERTIFICATION
The bidder must complete the Source Disclosure Certification (Attachment #3) and include the completed Certification with the bid proposal. Failure to comply will result in rejection of the bid proposal.

4.4.1.4 COMPANY QUALIFICATION CERTIFICATION
The bidder must complete the Company Qualification Certification (Attachment 4) and include the completed Certification with the bid proposal. If the bidder is a joint venture, the Company Qualification Certification must be completed and submitted by each party to the joint venture. Failure to comply will result in rejection of the bid proposal.

4.4.2 PROOF OF REGISTRATION THAT MUST BE SUBMITTED WITH THE BID PROPOSAL

4.4.2.1 BUSINESS REGISTRATION CERTIFICATE
See Section 1.1 of the University’s Standard Contract Terms and Conditions, Appendix 1.

The bidder may go to [http://www.state.nj.us/treasury/revenue/busregcert.shtml](http://www.state.nj.us/treasury/revenue/busregcert.shtml) to register with the New Jersey Division of Revenue or to obtain a copy of an existing Business Registration Certificate.

The Business Registration Certificate from the Division of Revenue must be submitted prior to the time a contract is awarded or authorized, a Business Registration Certificate must be provided by each party to the joint venture.

4.4.2.2 SMALL BUSINESS REGISTRATION—Not Applicable

This is a Set Aside Contract for [indicate category: Category I, II, or III] for Small Businesses. The bidder must be registered as a qualifying small business with the New Jersey Commerce, Economic Growth and Tourism Commission (Commerce) by the date the bid is received and opened. Evidence that the bidder has registered with Commerce as a small business should be submitted with the bid proposal. If the bidder is a joint venture, evidence that each party to the joint venture has registered with Commerce as a small business should be submitted with the bid proposal.

“Small Business” means a business that has its principal place of business in the State of New Jersey, is independently owned and operated, and has no more than 100 full-time employees.
All necessary forms and any additional information concerning registration may be obtained by contacting Commerce's office of Small Business services:

NEW JERSEY COMMERCE, ECONOMIC GROWTH AND TOURISM COMMISSION
OFFICE OF SMALL BUSINESS SERVICES
20 WEST STATE STREET – 4TH FLOOR
PO BOX 820, TRENTON, NJ 08625-0820
TELEPHONE: 609-292-2146

4.4.2.3 NEW JERSEY PUBLIC WORKS REGISTRATION CERTIFICATES
Not applicable
The bidder and all proposed subcontractors must hold valid N.J. Public Works Registration Certificates at the time of bid opening.

The Bidder shall include copies of current N.J. Public Works Registration Certificates for the Bidder and all sub-contractors required to be listed on the Single Bid Sub-contractor Listing. The Public Works Contractor Registration Act, N.J.S.A. 34:11–56:48 et seq., requires that all bidders and all sub-contractors listed in a bid on a public work must be registered with the Department of Labor to protect workers and facilitate enforcement of state prevailing wage laws. The Act was amended in 2003 as follows:

No contractor shall bid on any contract for public work as defined in section 2 of P.L. 1963, c. 150 (C.34:11-56:26) unless the contractor is registered pursuant to this act. No contractor shall list a sub-contractor in a bid proposal for the contract unless the sub-contractor is registered pursuant to P.L. 1999, c. 238 (C.34:11-56:48 et seq.) at the time the bid is made. No contractor or sub-contractor, including a sub-contractor not listed in the bid proposal, shall engage in the performance of any public work subject to the contract, unless the contractor or sub-contractor is registered pursuant to that act. [N.J.S.A. 34:11-56:51, as amended by L.2003, c. 91, approved June 17, 2003].

4.4.2.2 SUBMITTALS
Bidders should submit with their proposal the following documentation (in sufficient quantity to support each of the submitted proposals as required under Section 4.3) to expand their response to the Statement of Qualifications:

4.4.2.2.1 Submit at least two (2) contract summaries that are most similar or relevant to the University’s requirements stated herein. These contracts should be of similar size, type, scope and complexity.

4.4.2.2.2 Include a portfolio of three (3) work samples and/or case studies that demonstrate successful campaigns on behalf of the client, with a minimum of one (1) higher education client. Portfolio examples should illustrate strategic planning and implementation of integrated marketing/branding campaigns. List main objectives of campaign, the target audience(s), along with strategic thinking behind creative development and known performance metrics.
4.4.2.3 Demonstrate expertise in messaging. Submit five (5) samples of:
   a. Copy/headlines in advertising and
   b. Marketing collateral of similar size and scope to the requirement stated herein.

4.4.2.4 Describe experience and provide examples of enhancing clients’ brand, strategy, positioning and brand guidelines/standards.

4.4.2.5 Submit three (3) references that are relevant to the scope of work stated in this RFP with at least two (2) being higher education clients. Include client name, address, contact person, phone and Email contact information and contract status (current/former).

4.4.2.3 SAMPLE TESTING  Not applicable under RFP #1357
The samples submitted must meet the specification requirements set forth in the RFP and must be representative of the product bid. Bid samples [for pricing lines_________] for evaluation and testing purposes are to be made available at no charge and delivered to University, at the bidder's expense. The bidder must, within [Buyer to indicate number of days] working days following a request from the Procurement Services buyer, submit bid samples to Procurement Services. Bid samples will not be returned. The University reserves the right to perform any tests necessary to assure that the bid samples conform to this RFP [for pricing lines_________]. The testing results of the University are final.

4.4.2.4 BID SECURITY  Not applicable
Each bid proposal must be accompanied by a Bid Bond [See Attachment #6]. Certified or Cashier's Check made payable to Montclair State University equal to ten percent (10%) of the amount of the bid proposal, not to exceed $20,000.00, as evidence of good faith, which guarantees that if the bid proposal submitted by the bidder is accepted, the bidder will enter into the Contract and will furnish the required Contract Documents and Surety Bonds. If a Bid Bond is submitted, it shall also provide that the Surety issuing the Bid Bond is bound to issue the required Payment and Performance Bonds [See Attachment #7], if the bidder is awarded the Contract. If the bidder whose bid proposal is accepted is unable to provide the Performance and Payment Bonds or fails to execute a Contract, then such Bidder and the Bid Bond Surety shall be obligated to pay Montclair State University the difference between the amount of the bid proposal and the amount which the University contracts to pay another party to perform the work. The University reserves the right to retain any Certified or Cashier's Check deposited hereunder as reimbursement for the difference as aforesaid, and shall return any unrequired balance to the bidder. Should there be a deficiency in the amount of the Bid deposit, the bidder and the Surety shall pay the entire amount of the difference in cost upon demand. The bidder awarded the Contract shall construe nothing contained herein as a waiver of any other legal remedies the University may have by reason of a default or breach.
Certified or Cashier's Checks or Bonds submitted by unsuccessful bidders will be returned after the Contract has been executed. Bidders electing to furnish a Bid Bond must also include a Consent of Surety, in form acceptable to the University. Attorneys-in-fact who sign Bid Bonds or Contract Bonds must file a certified Power of Attorney with the University indicating the effective date of that power.

4.4.2.5 FINANCIAL CAPABILITY OF THE BIDDER

In order to provide the University with the ability to judge the bidder’s financial capacity and capabilities to undertake and successfully complete the contract, the bidder should submit its most recent annual audited or certified financial statement that includes a balance sheet, income statement and statement of cash flow, and all applicable notes for the most recent calendar year or the bidder’s most recent fiscal year. If a certified financial statement is not available, the bidder should provide either a reviewed or compiled statement from an independent accountant setting forth the same information required for the certified financial statement, together with a certification from the Chief Executive Officer and the Chief Financial Officer, that the financial statement and other information included in the statement fairly present in all material respects the financial condition, results of operations and cash flows of the bidder as of, and for, the period presented in the statement. In addition, the bidder should submit a bank reference.

If the financial information is not included with the bidder’s response, the University may request the bidder to submit it, or deem the bid non-responsive. If the University requests it be submitted and the bidder fails to submit within seven (7) business days, the University may deem the bidder’s proposal non-responsive.

The bidder may designate specific financial information as not subject to disclosure when the bidder has a good faith legal/factual basis for such assertion. The bidder may submit specific financial documents in a separate, sealed package clearly marked “Confidential-Financial Information” along with its bid proposal.

The University reserves the right to make the determination whether to accept the bidder’s assertion of confidentiality and will advise the bidder accordingly.

4.4.2.6 PRICING

The bidder must submit its pricing using the format set forth in the price sheet(s) attached to this RFP (Attachment #5). Failure to submit all information required will result in the bid proposal being considered non-responsive. Notwithstanding the Contract Effective Date on the RFP Signature Page, Attachment #1, each bidder is required to hold its prices firm through issuance of the contract.

5.0 SPECIAL CONTRACTUAL TERMS AND CONDITIONS
5.1 PRECEDENCE OF SPECIAL CONTRACTUAL TERMS AND CONDITIONS
The contract awarded as a result of this RFP shall consist of addendum to this RFP, this RFP (including the University’s Standard Contract Terms and Conditions (Appendix 1)), the contractor's bid proposal and the University’s Agreement incorporating these documents and signed by the contractor and the University’s Vice President for Finance and Treasurer.

In the event of a conflict between provisions within the contract documents, the contract documents shall have the following order of priority: Agreement, RFP Addendum by later issuance date, the RFP, the University’s Standard Contract Terms and Conditions and the contractor’s bid proposal.

5.2 CONTRACT TERM AND EXTENSION OPTION
The term of the contract shall be for a period of three years, July 13, 2018, to July 12, 2021. The anticipated "Contract Effective Date" is provided on the Signature Page (Attachment #1) of this RFP: If delays in the procurement process result in a change to the anticipated Contract Effective Date, the bidder agrees to accept a contract for the full term of the contract. The contract may be extended for all or part of a two year period, by the mutual written consent of the contractor and the University’s Vice President of Finance and Treasurer.

5.3 CONTRACT TRANSITION
In the event that a new contract has not been awarded prior to the contract expiration date, as may be extended herein, it shall be incumbent upon the contractor to continue the contract under the same terms and conditions until a new contract can be completely operational. At no time shall this transition period extend more than ninety (90) days beyond the expiration date of the contract.

5.4 CONTRACT AMENDMENT
Any changes or modifications to the terms of the contract shall be valid only when they have been reduced to writing and signed by the contractor and the University’s Vice President for Finance and Treasurer.

5.5 CONTRACTOR’S WARRANTY
The contractor is responsible for the quality, technical accuracy, timely completion and delivery of all deliverables and other services to be furnished by the contractor under the contract. The contractor agrees to perform in a good, skillful and timely manner all services set forth in the contract.

The contractor shall, without additional compensation, correct or revise any errors, omissions, or other deficiencies in its services and deliverables furnished under the contract. The approval of interim deliverables furnished under the contract shall not in any way relieve the contractor of fulfilling all of its obligations under the contract. The acceptance or payment for any of the services rendered under the contract shall not be construed as a waiver by the University, of any
rights under the agreement or of any cause of action arising out of the contractor’s performance of the contract.

The acceptance of, approval of or payment for any of the services performed by the contractor under the contract shall not constitute a release or waiver of any claim the University has or may have for latent defects or errors or other breaches of warranty or negligence.

5.6 **ITEMS ORDERED AND DELIVERED**

The contractor is authorized to ship only those items covered by the contract resulting from this RFP. If a review of orders placed by University user departments reveals that material other than that covered by the contract has been ordered and delivered, such delivery shall be a violation of the terms of the contract and may be considered by the University’s Vice President for Finance and Treasurer as a basis to terminate the contract and/or as a basis not to award the contractor a subsequent contract. The University’s Vice President for Finance and Treasurer may take such steps as are necessary to have the items returned to the contractor, regardless of the time between the date of delivery and discovery of the violation. In such event, the contractor shall reimburse the University the full purchase price.

The contract involves items which are necessary for the continuation of ongoing critical University services. Any delay in delivery of these items would disrupt University services and would force the University to immediately seek alternative sources of supply on an emergency basis. Timely delivery is critical to meeting the University's ongoing needs.

5.7 **REMEDIES FOR FAILURE TO COMPLY WITH MATERIAL CONTRACT REQUIREMENTS**

In the event that the contractor fails to comply with any material contract requirements, the University’s Vice President for Finance and Treasurer may take steps to terminate the contract in accordance with the provisions herein and/or authorize the delivery of contract items by any available means, with the difference between the price paid and the defaulting contractor's price either being deducted from any monies due the defaulting contractor or being an obligation owed the University by the defaulting contractor.

5.8 **MANUFACTURING/PACKAGING REQUIREMENTS** Not applicable

• All products must conform in every respect to the standards and regulations established by Federal and New Jersey State laws.

• All products shall be manufactured and packaged under modern sanitary conditions in accordance with federal and state law and standard industry practice.

• All products are to be packaged in sizes as specified in this RFP and shall be packaged in such a manner as to ensure delivery in first class condition and properly marked for identification. All shipments must be comprised of original cartons associated with the commercial industry represented by the actual product contained within each carton. Deliveries containing re-used, re-labeled, re-worked or alternate cartons are subject to rejection by the University at the contractor's expense.
6.0 PROPOSAL EVALUATION

6.1 EVALUATION CRITERIA
The following criteria will be used to evaluate all bid proposals that meet the requirements of this RFP. The criteria are not necessarily listed in order of importance:

- Portfolio including three case studies of similar size and scope which demonstrates proficiency in designing marketing and advertising creative in support of high education student recruitment, positioning of institutions of higher education, integrated marketing communications campaigns.
- Demonstrated examples of expertise in designing an integrated suite of traditional print and digital marketing creative for student recruitment campaigns and institutional positioning.
- Quality of design concept in samples provided.
- Quality of copywriting in samples provided.
- Quality of strategic thinking and planning, and effectiveness in achieving stated objectives of each case study submitted.
- Demonstrated effectiveness of project tracking/communication tools and quality assurance procedures used by firm.
- References for the agency.
- Experience of key personnel as well as of those who will be dedicated to the account.
- Price

6.2 ORAL PRESENTATION AND/OR CLARIFICATION OF BID PROPOSAL
After the submission of bid proposals, unless requested by the University as noted below, bidder contact with the University is still not permitted.

The University may request the highest ranking bidder(s) be required to give an oral presentation to the University concerning its bid proposal. The University may also require the bidder to submit written responses to questions regarding its bid proposal.

The purpose of such communication with the bidder, either through an oral presentation or a letter of clarification, is to provide an opportunity for the bidder to clarify its bid proposal. Original bid proposals submitted, however, cannot be supplemented, changed, or corrected in any way. No comments regarding other bid proposals are permitted. Bidders may not attend presentations made by their competitors.
It is within the University’s discretion whether to require the highest ranking bidder(s) to be required to give an oral presentation or require the highest ranking bidder(s) to submit written responses to questions regarding its bid proposal. Action by the University in this regard should not be construed to imply acceptance or rejection of a bid proposal. The assigned Procurement Services buyer is the sole point of contact regarding any request for an oral presentation or clarification.

6.3 BID DISCREPANCIES
In evaluating bid proposals:

Discrepancies between words and figures will be resolved in favor of words.

Discrepancies between unit prices and totals of unit prices will be resolved in favor of unit prices.

Discrepancies in the multiplication of units of work and unit prices will be resolved in favor of the unit prices.

Discrepancies between the indicated total of multiplied unit prices and units of work and the actual total will be resolved in favor of the actual total.

Discrepancies between the indicated sum of any column of figures and the correct sum thereof will be resolved in favor of the corrected sum of the column of figures.

7.0 CONTRACT AWARD
The contract award shall be made with reasonable promptness by written notice to that responsible bidder, whose bid proposal, conforming to this RFP, is most advantageous to the University, price, and other factors considered. The University reserves the right to reject any or all bids, or to award in whole or in part, if deemed to be in the best interest of the University to do so. Furthermore, the University reserves the right to waive any other bid requirement in their sole discretion when such waiver is in the best interest of the University and where such waiver is permitted by law.

7.1 DOCUMENTS/APPROVALS REQUIRED BEFORE CONTRACT AWARD FINALIZATION

7.1.1 PERFORMANCE AND PAYMENT BONDS Not Applicable
The successful Bidder shall furnish within ten (10) calendar days after Contract Execution a Performance Bond in statutory form in an amount equal to one hundred percent (100%) of the total contract price as security for the faithful performance of the Contract and a Payment Bond in statutory form in an amount equal to one hundred percent (100%) of the contract price as security for the payment of all persons and firms performing labor and furnishing materials in connection with the Contract. The Performance Bond and the Payment Bond may be in one or in
separate instruments in accordance with the law. No Contract shall be executed unless and until each Bond is submitted to and approved by the University and the Surety must be presently authorized to do business in the State of New Jersey. The Surety’s obligation shall continue beyond final acceptance to the extent that the Contractor may have such an obligation.

The cost of Bonds shall be the sole responsibility of the Contractor. If at any time the University, for justifiable cause is, dissatisfied with any Surety or Sureties that have issued or proposed to issue the Performance or Payment Bonds, the Contractor shall within ten (10) days after notice from the University to do so, substitute an acceptable Bond (or Bonds) in such form and sum and executed by such other Surety or Sureties as may be satisfactory to the University. The premiums of such Bond shall be paid by the Contractor. No Contract shall be executed and/or payment made under a Contract until the new Surety or Sureties have furnished such an acceptable Bond to the University. Bonds must be legally effective as of the date the contract is signed. Bonds must indicate Contractor’s names exactly as they appear on the Contract. Current Attorney-in-Fact Instruments and financial statements of the Surety must be included with the Bond. Bonds must be executed by an authorized Officer of the Surety. Bonds furnished under this article shall conform in all respects to the requirements and language of N.J.S.A.2A:44-143 to 147.

7.1.2 AFFIRMATIVE ACTION – Please reference Attachment# 8

The bidder recommended for contract award is required to submit a copy of its Certificate of Employee Information or a copy of Federal Letter of Approval verifying that the bidder is operating under a federally approved or sanctioned Affirmative Action program. If the bidder has neither document of Affirmative Action evidence, then the bidder must complete an Affirmative Action Employee Information Report (AA-302). This requirement is a precondition to entering into a University contract. The Affirmative Action Employee Information Report (AA-302) is located at http://www.state.nj.us/treasury/purchase/forms/AA_%20Supplement.pdf.

7.1.3 POLITICAL CONTRIBUTION DISCLOSURE REQUIREMENTS

a) The University may not contract to procure from any vendor services or any material, supplies or equipment, or to acquire, sell or lease any land or building, where the value of the transaction exceeds $17,500, if the vendor has solicited or made any contribution of money, or pledge of contribution, including in-kind contributions to a candidate committee and/or election fund of any candidate for or holder of the public office of Governor, or to any State or county political party committee during certain specified time periods.

b) Prior to awarding the contract to a bidder, the bidder proposed as the intended awardee of the contract shall submit the Certification and Disclosure form, certifying that no contributions prohibited by the Legislation have been made by the bidder and reporting all contributions the bidder made during the preceding four years to any political organization organized under 26 U.S.C.527 of the Internal Revenue Code that also meets the definition of a “continuing political committee” within the mean of N.J.S.A. 19:44A-3(n) and N.J.A.C. 19:25-1.7. The
required form and instructions, available for review at http://www.state.nj.us/treasury/purchase/forms.htm#eo134, shall be provided to the intended awardee for completion and submission to Procurement Services. The intended awardee shall submit the completed Certification and Disclosure(s) within five (5) business days to the assigned Procurement Services buyer. Failure to submit the required forms will preclude award of a contract under this RFP.

c) Further, the intended awardee is required, on a continuing basis, to report any contributions it makes during the term of the contract, and any extension(s) thereof, at the time any such contribution is made. The required form and instructions, available for review at http://www.state.nj.us/treasury/purchase/forms.htm#eo134.

7.1.3.1 STATE TREASURER APPROVAL
The State Treasurer or his designee shall review the Disclosures submitted pursuant to this section, as well as any other pertinent information concerning the contributions or reports thereof by the intended awardee, prior to award, or during the term of the contract, by the contractor. If the State Treasurer determines that any contribution or action by the contractor constitutes a breach of contract that poses a conflict of interest in the awarding of the contract under this solicitation, the State Treasurer shall disqualify the Business Entity from award of such contract.

7.1.3.2 ADDITIONAL POLITICAL CONTRIBUTION DISCLOSURE REQUIREMENTS
The contractor is advised of its responsibility to file an annual disclosure statement on political contributions with the New Jersey Election Law Enforcement Commission (ELEC), pursuant to P.L. 2005, c. 271, section 3 if the contractor receives contracts in excess of $50,000 from a public entity in a calendar year. It is the contractor’s responsibility to determine if filing is necessary. Failure to so file can result in the imposition of financial penalties by ELEC. Additional information about this requirement is available from ELEC at 888-313-3532 or at www.elec.state.nj.us.

7.1.4 INSURANCE CERTIFICATES
The bidder recommended for contract award shall provide the assigned Procurement Services buyer with current certificates of insurance for all coverages required by Section 2.3 of the University’s Standard Contract Terms and Conditions, Appendix 1.

7.1.5 VENDORS RIGHT TO PROTEST AWARD OF CONTRACT

A vendor who submits a proposal in response to an advertised RFP may submit a written protest to the Director of Procurement of the University setting forth in detail the specific grounds for challenging the award. The protest shall be filed within ten (10) business days following the vendor's receipt of written notification, sent either by certified mail or facsimile
transmission, that its bid was not accepted or of notice of the decision to award the contract. Any protest filed after the 10 day period may be disregarded. If the contract award is protested, the University may proceed to award the contract if the failure to award will result in substantial cost to the University or if public exigency so requires. All contract awards will be posted on the Procurement Services website http://www.montclair.edu/procurement/awardedcontracts/index.html.
APPENDIX #1
MONTCLAIR STATE UNIVERSITY
STANDARD CONTRACT TERMS AND CONDITIONS

I. The contractor certifies that it understands and agrees that the following terms and conditions (collectively the "University’s Standard Terms and Conditions") are incorporated into any contract awarded by the University.

II. In the event the terms and conditions within the contractor’s proposal conflict with the University’s Standard Terms and Conditions, the University’ Standard Terms and Conditions will govern.

III. The contractor’s status pursuant to the contract shall be that of an independent contractor and not an employee of the University.

1. LAWS REQUIRING MANDATORY COMPLIANCE BY ALL UNIVERSITY CONTRACTORS

1.1 BUSINESS REGISTRATION (Contracts in excess of $4,995)

   a. All New Jersey and out of State Corporations must obtain a Business Registration Certificate (BRC) from the Department of the Treasury, Division of Revenue conducting business in the State of New Jersey and prior to the University’s execution of a contract with the contractor pursuant to N.J.S.A. 52:32-44(c). The contractor must provide proof of a valid and current business registration with the Division of Revenue to the University’s Procurement Services Department prior to the time a contract is awarded and authorized. Any questions in this regard can be directed to the Division of Revenue at (609) 292-1730. Form NJ-REG. can be filed online at www.state.nj.us/njbgs/services/html. Contractor’s failure to comply may result in the imposition of penalties by the University in accordance with all applicable laws.

   b. All sub-contractors of the contractor must provide the contractor with a copy of a current and valid Business Registration Certificate. The contractor must forward the Business Registration Certificates of all subcontractors to the University’s Procurement Services Department prior to any subcontractor starting work under the contract.

1.2 ANTI-DISCRIMINATION – The contractor agrees not to discriminate in employment and agrees to abide by all anti-discrimination laws including those contained within N.J.S.A. 10:2-1 through N.J.S.A. 10:2-4, N.J.S.A.10:5-1 et seq. and N.J.S.A.10:5-31 through 10:5-38, and all rules and regulations issued there under. Company agrees to the mandatory EEO/AA language for goods and services professional services contracts, or construction contracts awarded by a public agency, as applicable, as more fully set forth in N.J.A.C. 17:27-3.5 and 3.7 or N.J.A.C. 17:27-3.6 and 3.8 respectively, as if fully restated herein and as more fully stated on the University’s website at: https://www.montclair.edu/media/montclairedu/financetreasurer/forms/vendor/Form-AA302-&-Affirmative-Action-Language.pdf and
1.3 PREVAILING WAGE ACT - The New Jersey Prevailing Wage Act, N.J.S.A. 34:11-56.26 et seq. is hereby made part of every contract entered into by the University, except those contracts which are not within the scope of the Act. The contractor's acceptance of the University’s Standard Terms and Conditions is his guarantee that neither he nor any subcontractor he might employ to perform the work has been suspended or debarred by the Commissioner, Department of Labor for violation of the provisions of the Prevailing Wage Act.

1.4 AMERICANS WITH DISABILITIES ACT - The contractor must comply with all provisions of the Americans with Disabilities Act (ADA), P.L. 101-336, in accordance with 42 U.S.C. 12101 et seq. 1.4. Accessibility of online content and functionality will be measured according to the W3C’s Web Content Accessibility Guidelines 2.0 Level AA (“Benchmarks for Accessibility”). Contractor shall ensure that content and functionality meet the Benchmarks for Accessibility or that equally effective alternate access can be provided that would ensure, to the maximum extent possible, individuals with disabilities receive the same benefits and services as their nondisabled peers.

1.5 THE WORKER AND COMMUNITY RIGHT TO KNOW ACT - The provisions of N.J.S.A. 34:5A-1 et seq. which requires the labeling of all containers of hazardous substances are applicable to the contract. Therefore, all goods offered for purchase to the University must be labeled by the contractor in compliance with the provisions of the Act.

1.6 OWNERSHIP DISCLOSURE – No Vendor Bidder that is a corporation, partnership, or limited liability company shall be awarded any contract nor shall any agreement be entered into for the performance of any work or the furnishing of any materials or supplies, the cost of which is to be paid by Montclair State University unless prior to the receipt of the bid or accompanying the bid, of said corporation, said partnership, or said limited liability company there is submitted a statement setting forth the names and addresses of all stockholders in the corporation who own 10 percent or more of its stock, of any class, or of all individual partners in the partnership who own a 10 percent or greater interest therein, or of all members in the limited liability company who own a 10 percent or greater interest therein, as the case may be. If one or more such stockholder or partner or member is itself a corporation or partnership or limited liability company, the stockholders holding 10 percent or more of that corporation’s stock, or the individual partners owning 10 percent or greater interest in that partnership, or the members owning 10 percent or greater interest in that limited liability company, as the case may be, shall also be listed. The disclosure shall be continued until names and addresses of every noncorporate stockholder, and individual partner, and member, exceeding the 10 percent ownership criteria established in this act, has been listed. Vendor Bidders shall use the University’s Ownership Disclosure Form.

To comply with this section, a bidder with any direct or indirect parent entity which is publicly traded may submit the name and address of each publicly traded entity and the name and address of each person that holds a 10 percent or greater beneficial interest in the publicly traded entity as of the last annual filing with the federal Securities and Exchange Commission or the foreign equivalent, and, if there is any person that holds a 10 percent or greater beneficial interest, also shall submit
1.7 COMPLIANCE - LAWS - The contractor must comply with all local, state and federal laws, rules and regulations applicable to the contract and to the goods delivered and/or services performed under the contract.

1.8 COMPLIANCE WITH N.J.S.A. 19:44A-20.13 et seq. ("Pay to Play" Act). The University’s Procurement Services Department will provide the selected contractor with a “Contractor’s Certification and Disclosure of Political Contribution Form” to complete. The Procurement Services Department will forward the completed Form to the State Treasurer or his designee for review pursuant to the Act. In the event the State Treasurer determines that the Act precludes a contract award to the selected contractor, a contract award will not be made.

In the event a contract award is made, the contractor is under a continuing duty to disclose all contributions that may be made during the term of the contract. In such event, the contractor must immediately complete the Continuing Disclosure of Political Contributions Form and submit the completed Form to the University’s Procurement Services Department. All forms and instructions are available from the University’s Procurement Services Department.

1.9 POLITICAL CONTRIBUTION DISCLOSURE BY CONTRACTOR- If the contract is in excess of $17,500, the contractor must comply with P.L. 2005, c.271, by completing and submitting to the University’s Procurement Services Department the required Chapter 271 Political Contribution Disclosure Forms, before the effective date of the contract. Failure to comply with this political contribution disclosure requirement may result in the cancellation of the contract award and/or imposition of financial penalties by the New Jersey Election Law Enforcement Commission ("ELEC"). Additional information about this requirement is available from ELEC at 888-313-3532 or at http://www.elec.state.nj.us/.

1.10 CONTRACTOR ANNUAL ELEC DISCLOSURE OBLIGATION- The contractor is advised of its responsibility to file an annual disclosure statement on political contributions with the New Jersey Election Law Enforcement Commission (ELEC), pursuant to P.L. 2005, c. 271, section 3 if the contractor receives contracts in excess of $50,000 from a public entity in a calendar year. It is the contractor’s responsibility to determine if filing is necessary. Failure to so file can result in the imposition of financial penalties by ELEC. Additional information about this requirement is available from ELEC at 888-313-3532 or at http://www.elec.state.nj.us/.

1.11. SET-OFF FOR STATE TAXES AND CHILD SUPPORT- Pursuant to N.J.S.A. 54:49-19, if the contractor is entitled to payment under the contract at the same time as it is indebted for any State tax (or is otherwise indebted to the State) or child support, the State Treasurer may set off that payment by the amount of the indebtedness.

1.12. FEDERALLY FUNDED PROJECT CONTRACTS – When applicable, contractor and subcontractor shall abide by the requirements of 41 CFR 60-1.4(a), 60-300.5(a) and 60-741.5(a).
These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities, and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity or national origin. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability or veteran status.

2. LIABILITIES

2.1 LIABILITY - COPYRIGHT - The contractor shall hold and save the University and the State of New Jersey, their respective officers, agents, servants and employees, harmless from liability of any nature or kind for or on account of the use of any copyrighted or uncopyrighted composition, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of his contract.

2.2 INDEMNIFICATION - The contracting party shall assume all risk of and responsibility for, and agrees to defend, indemnify and hold harmless the University, the New Jersey Educational Facilities Authority and the State of New Jersey, including their trustees, officers, employees, volunteers and agent from and against any and all claims, demands, suits, actions, recoveries, judgments, costs and expenses (including reasonable attorney’s fees) in connection therewith on account of the loss of life, property, or injury or damage to the person, body or property, of any person or persons whatsoever, which shall arise from or result directly or indirectly from the services provided under this contract. This indemnification obligation is not limited by, but is in addition to the insurance obligations contained in this agreement.

2.3 INSURANCE - The selected bidder shall secure and maintain in force for the term of the contract liability insurance as provided herein. All insurance coverage is subject to the approval of the University and shall be issued by an insurance company authorized to do business in the State of New Jersey and which maintains an A.M. Best rating of A- (VII) or better.

The selected bidder shall provide the University’s Procurement Services Department current certificates of insurance for all coverage and renewals thereof which must contain the provision that the insurance provided in the certificate shall not be canceled for any reason except after thirty (30) days written notice to the University’s Procurement Services Department. All insurance required herein shall contain a waiver of subrogation in favor of the University. All insurance required herein, except Workers' Compensation, shall name Montclair State University, the State of New Jersey, and the New Jersey Educational Facilities Authority as additional insureds.

The insurance to be provided by the contractor for the term of the contract and any agreed upon extension thereof shall be as follows.

Commercial General Liability insurance written on an occurrence form including independent contractor liability, products/completed operations liability, contractual liability, covering but not limited to the liability assumed under the indemnification provisions of this contract. The policy shall not include any endorsement that restricts or reduces coverage as provided by the ISO CG0001 form without the approval of the University. The minimum limits of liability shall not be less than a combined single limit of one million dollars ($1,000,000) per occurrence, two million dollars ($2,000,000) general aggregate, two million dollars ($2,000,000) product/completed operations
aggregate. A “per location or project endorsement” shall be included, so that the general aggregate limit applies separately to the location or project that is the subject of this contract.

**Comprehensive Automobile Liability** covering owned, non-owned, and hired vehicles. The limits of liability shall not be less than a combined single limit of one million dollars ($1,000,000) per occurrence.

**Worker's Compensation** Insurance applicable to the laws of the State of New Jersey and other State or Federal jurisdiction required to protect the employees of the contracting party and any subcontractor who will be engaged in the performance of this contract. The certificate must so indicate that no proprietor, partner, executive officer or member is excluded. This insurance shall include Employers' Liability Protection with a limit of liability not less than one million dollars ($1,000,000) bodily injury, each occurrence, one million dollars ($1,000,000) disease, each employee, and one million dollars ($1,000,000) disease, aggregate limit. Lower primary limits will be accepted if employer’s liability insurance is included under the umbrella insurance and the umbrella limit exceeds the employer’s liability limit requirements.

The contractor shall require all subcontractors to comply with all of the insurance requirements described above. It is a contractor option to determine the amount of excess liability it will require its subcontractors to carry. The contractor shall be responsible for obtaining certificates of insurance for all coverage and renewals thereof for each subcontractor prior to the subcontractor’s beginning work on the project. The contractor shall provide copies of all subcontractor certificates of insurance to the University upon request.

3. **CONTRACT EXTENSION**

In the event the contract has an extension option and the University determines that it is in the best interest of the University to extend the contract, the contractor will be so notified at least 30 days prior to the expiration date of the existing contract. The contractor shall have 15 calendar days to respond to the extension request. If the contractor agrees to the extension, all terms and conditions of the original contract, including price, will be applicable.

4. **CONTRACT TERMINATION**

a. **Change of Circumstance:**

   Notwithstanding any provision or language in this contract to the contrary, where the needs of the University significantly change, or the contract is otherwise deemed no longer to be in the University’s interest, the University may terminate the contract upon 30 days written notice to the contractor.

b. **For cause:**

   1. Where the contractor fails to perform or comply with a contract, the University may terminate the contract upon 10 days notice to the contractor with an opportunity to respond.

   2. Where a contractor continues to perform a contract poorly as demonstrated by documented late delivery, poor performance of service, short-shipping etc., the University may terminate the
contract upon 10 days notice to the contractor.

In the event of contract termination under a. above i.e. Change of Circumstance, the contractor will be compensated by the University for goods and/or services satisfactorily performed and accepted in accordance with the contract, up to the date of termination.

In the event of termination of the contract under b. above, i.e. For Cause, the University may acquire the goods and/or services which are the subject of the terminated contract from another source. If the price paid is greater than the contract price, the University may deduct the difference in price from any monies due the terminated contractor or, if no monies are due the terminated contractor, the difference in price shall be an obligation owed the University by the terminated contractor.

5. SUBCONTRACTING OR ASSIGNMENT

The contract may not be subcontracted or assigned by the contractor, in whole or in part, without the prior written consent of the University. Such consent, if granted, shall not relieve the contractor of any of his responsibilities under the contract.

Nothing contained in the specifications shall be construed as creating a contractual relationship between any subcontractor and the University.

6. PERFORMANCE GUARANTEE

The contractor certifies that:

a. The equipment offered is standard new equipment, and is the manufacturer's latest model in production, with parts regularly used for the type of equipment offered; that such parts are all in production and not likely to be discontinued; and that no attachment or part has been substituted or applied contrary to manufacturer's recommendations and standard practice.

b. All equipment supplied to the University that is operated by electrical current is UL listed where applicable.

c. All new machines are to be guaranteed as fully operational for the period stated in the contractor’s proposal from time of written acceptance by the University. The contractor will render prompt service without charge, regardless of geographic location.

d. During the warranty period, the contractor shall replace immediately any material which is rejected for failure to meet the requirements of the contract.

e. All services rendered to the University shall be performed in strict and full accordance with the specifications stated in the contract.

7. DELIVERY GUARANTEE

All items contracted for are F.O.B. Destination. Regardless of the method of quoting shipments, the contractor shall assume all costs, liability and responsibility for the delivery of merchandise in good condition to the University. The University reserves the right to deduct from the Contractor’s invoice all
charges incurred by the University in the event any items are shipped and delivered on a “Collect” basis
via common carrier in lieu of the specified F.O.B. Destination.

The contractor is responsible for the delivery of material in first class condition to the University in
accordance with good commercial practice. The contractor shall only ship those items and quantities that
are covered by contract. If a review of material received indicates that material other than that covered
by the contract has been ordered and delivered, the University will take such steps as are necessary to
have the material returned, regardless of the time elapsed between delivery and discovery of the
violation. Compliance with this requirement is the full responsibility of the contractor.

The University shall accept deliveries during normal business hours, 7:00 a.m. to 5:00 p.m. on normal
business days (Monday through Friday).

All items must be delivered into and placed at a point within the buildings as directed by the University.
Notification must be given 24 hours in advance on any single item weighing over 500 pounds by calling
the University’s Central Receiving at 973-655-4359.

Unloading and the placing of any supplies or equipment at specified site is the sole responsibility of the
contractor. The contractor shall notify the assigned trucker for implementation of this requirement at no
additional cost to the University.

In the event delivery of goods or services is not made within the number of days contracted, the
University’s Procurement Services Department may authorize the purchase of the goods and services
from any available source. If the price paid is greater than the contract price, the University may deduct
the difference in price from any monies due the defaulting contractor or, if no monies are due the
defaulting contractor, the difference in price shall be an obligation owed the University by the defaulting
contractor.

8. MAINTENANCE OF RECORDS

The contractor shall maintain records for products and/or services delivered against the contract for a
period of three (3) years from the date of final payment. Such records shall be made available to the
University upon request for purposes of conducting an audit or for ascertaining information regarding
dollar volume or number of transactions. For contracts that total $2 million or greater, the Contractor
shall maintain all documentation related to products, transactions or services under this contract for a
period of five (5) years from the date of final payment, and such records shall be made available to the
New Jersey Office of the State Comptroller upon request.

9. PRICE FLUCTUATION DURING CONTRACT

In the event of a contractor's price decrease during the contract period, the University shall receive the
full benefit of such price reduction on any undelivered purchase order and on any subsequent order
placed during the contract period.

10. TAX CHARGES
The University is exempt from State sales or use taxes and Federal excise taxes. Prices charged must not include such taxes.

11. PAYMENT TO CONTRACTOR

Payment for goods and/or services purchased by the University will be made to the contractor within 30 days of the later of an acceptable invoice from the contractor or the University’s acceptance of the contracted products and/or services.

12. STANDARDS PROHIBITING CONFLICTS OF INTEREST

The following prohibitions on contractor activities shall apply to all contracts or purchase agreements made with the University, pursuant to Executive Order No. 189 (1988):

   a. The contractor shall not pay, offer to pay, or agree to pay, either directly or indirectly, any fee, commission, compensation, gift, gratuity, or other thing of value of any kind to any University officer or employee or to any member of the immediate family, as defined by N.J.S.A. 52:13D-13i., of any such University officer or employee, or partnership, firm or corporation with which they are employed or associated, or in which such University officer or employee has an interest within the meaning of N.J.S.A. 52:13D-13g.

   b. The solicitation of any fee, commission, compensation, gift, gratuity or other thing of value by any University officer or employee from the contractor shall be reported in writing forthwith by the contractor to the Attorney General and the Executive Commission on Ethical Standards.

   c. The contractor may not, directly or indirectly, undertake any private business, commercial or entrepreneurial relationship with, whether or not pursuant to employment, contract or other agreement, express or implied, or sell any interest in such contractor to, any University officer or employee having any duties or responsibilities in connection with the purchase, acquisition or sale of any property or services by or to the University, or with any person, firm or entity with which he or she is employed or associated or in which he or she has an interest within the meaning of N.J.S.A. 52:13D-13g. Any relationships subject to this provision shall be reported in writing forthwith to the Executive Commission on Ethical Standards, which may grant a waiver of this restriction upon application of the University officer or employee upon a finding that the present or proposed relationship does not present the potential, actuality or appearance of a conflict of interest.

   d. No vendor shall influence, or attempt to influence or cause to be influenced, any University officer or employee in his or her official capacity in any manner which might tend to impair the objectivity or independence of judgment of said officer or employee.

   e. No vendor shall cause or influence, or attempt to cause or influence, any University officer or employee to use, or attempt to use, his or her official position to secure unwarranted privileges or advantages for the vendor or any other person.

   f. The provisions cited above in paragraph 12a. through 12e. shall not be construed to prohibit a University officer or employee from receiving gifts from or contracting with contractors under the same terms and conditions as are offered or made available to members of the general public.
13. NOTICES: All notices required under this contract shall be in writing and shall be validly and sufficiently served by the University upon the contractor if addressed and mailed by certified mail to the address set forth in the contractor’s proposal. Notices from the contractor to the University shall be addressed and mailed by certified mail to the attention of the Director, Procurement Services Department, Montclair State University, Overlook Corporate Center, 150 Clove Road, 3rd Floor, Little Falls, and N.J. 07424.

14. CLAIMS
Claims asserted shall be subject to the New Jersey Tort Claims Act, N.J.S.A 59:1-1, et seq., and/or the New Jersey Contractual Liability Act, N.J.S.A. 59:13-1, et seq.

15. APPLICABLE LAW: The contract and all litigation arising from or related to the contract shall be governed by the applicable laws, regulations and rules of evidence of the State of New Jersey without reference to conflict of laws principles.

16. Pursuant to N.J.S.A. 18A:64-6.1, Contractor warrants that no person or selling agency has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by the contractor for the purpose of securing business. In the event of any breach or violation of this warranty, the University shall have the right to terminate the contract without liability for payment to the contractor, or in its discretion, the University may deduct from the contract price the full amount of such commission, percentage, brokerage or contingent fee.

17. Contractor acknowledges that the Agreement may provide it access to paper and electronic student education records. Contractor agrees to abide by the limitations on re-disclosure of personally identifiable information from student education records as set forth in the Family Educational Rights and Privacy Act, 34 CFR 99.33(a)(2), which states that officers, employees and agents of a contractor that receive education record information from the University may use such information only for the purposes for which the disclosure was made by the University and as required by the Agreement.

Authorized Signature

______________________________
NAME

______________________________
TITLE

______________________________
COMPANY NAME

______________________________
DATE
APPENDIX #2
POSSIBLE PROJECTS TO BE ASSIGNED

Agency projects are scheduled prior to the start of each calendar month, on a flat-fee, retainer basis. A written brief clearly outlining all expected deliverables accompanies each individual project. Examples of monthly schedules from are included below, along with sample written briefs.

### July 2017 Projects

<table>
<thead>
<tr>
<th>Project Description</th>
<th>Unit</th>
<th>Vendor Kickoff</th>
<th>Delivery of Final Files</th>
</tr>
</thead>
<tbody>
<tr>
<td>Undergrad Admissions Dickson Hall Welcome Center artwork</td>
<td>UGRAD</td>
<td>7/6</td>
<td>7/25</td>
</tr>
<tr>
<td>Every Degree Opens Doors postcard</td>
<td>UGRAD</td>
<td>7/6</td>
<td>7/11</td>
</tr>
<tr>
<td>CHAD and ELAD digital ad concepts (Display, Display Retargeting, Facebook, Facebook Retargeting, Instagram)</td>
<td>ONLINE</td>
<td>7/6</td>
<td>7/25</td>
</tr>
<tr>
<td>CEHS digital retargeting ads creative and copy refresh (Display, Facebook, Instagram, LinkedIn)</td>
<td>CEHS</td>
<td>7/6</td>
<td>7/28</td>
</tr>
<tr>
<td>CART digital retargeting ads creative and copy refresh (Display, Facebook, Instagram, LinkedIn)</td>
<td>CART</td>
<td>7/6</td>
<td>7/28</td>
</tr>
<tr>
<td>School of Communication and Media (SCM) retargeting ads creative and copy refresh (Display, Facebook, Instagram, LinkedIn)</td>
<td>CART</td>
<td>7/6</td>
<td>7/25</td>
</tr>
<tr>
<td>College Hall Fence Wrap</td>
<td>ADV</td>
<td>7/6</td>
<td>8/9</td>
</tr>
<tr>
<td>Accepted Student Packet (First Year) printed piece</td>
<td>UGRAD</td>
<td>7/12</td>
<td>9/1</td>
</tr>
<tr>
<td>Undergrad Financial Aid Guide</td>
<td>UGRAD</td>
<td>7/11</td>
<td>9/1</td>
</tr>
<tr>
<td>Campaign concept development</td>
<td>ADV</td>
<td>7/6</td>
<td>9/12</td>
</tr>
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</table>

### August 2017 Projects

<table>
<thead>
<tr>
<th>Project Description</th>
<th>Unit</th>
<th>Vendor Kickoff</th>
<th>Launch/Delivery</th>
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</thead>
<tbody>
<tr>
<td>NJ state research university designation print ads</td>
<td>ADV</td>
<td>7/25</td>
<td>8/1</td>
</tr>
<tr>
<td>&quot;Seeing is Believing&quot; Postcard</td>
<td>UGRAD</td>
<td>8/2</td>
<td>8/22</td>
</tr>
<tr>
<td>Fast Facts Sheets (General, Out of State, Spanish)</td>
<td>UGRAD</td>
<td>8/2</td>
<td>9/5</td>
</tr>
<tr>
<td>Nursing Reputational digital prospecting ads (display, Facebook, Instagram) and retargeting ads (social and display)</td>
<td>Nursing</td>
<td>8/2</td>
<td>9/5</td>
</tr>
<tr>
<td>College of Humanities and Social Sciences-specific digital retargeting ads (social and display)</td>
<td>CHSS</td>
<td>8/2</td>
<td>9/5</td>
</tr>
<tr>
<td>Feliciano School of Business event-based digital prospecting ads (display, Facebook, Twitter) and retargeting ads (Facebook, display)</td>
<td>FSB</td>
<td>8/2</td>
<td>9/5</td>
</tr>
<tr>
<td>Feliciano School of Business reputational prospecting ads (display, Gmail, Facebook, Instagram, LinkedIn) and retargeting ads (social and display)</td>
<td>FSB</td>
<td>8/2</td>
<td>9/5</td>
</tr>
<tr>
<td>Undergrad email animated banner</td>
<td>UGRAD</td>
<td>8/2</td>
<td>9/5</td>
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### Sept 2017 Projects

<table>
<thead>
<tr>
<th>Project Description</th>
<th>Unit</th>
<th>Vendor Kickoff</th>
<th>Launch/Delivery</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dickson Hall Welcome Center wall clings</td>
<td>GRAD</td>
<td>9/1</td>
<td>9/15</td>
</tr>
<tr>
<td>Grad Ready Strategy Document</td>
<td>GRAD</td>
<td>9/1</td>
<td>9/29</td>
</tr>
<tr>
<td>Ugrad Ready Strategy Document</td>
<td>UGRAD</td>
<td>9/1</td>
<td>9/29</td>
</tr>
<tr>
<td>Advertising Photo Guidelines/best practices</td>
<td>UNI</td>
<td>9/1</td>
<td>9/29</td>
</tr>
<tr>
<td>Ready video intro and outro cards</td>
<td>ALL</td>
<td>9/1</td>
<td>9/21</td>
</tr>
<tr>
<td>Undergrad Admissions email banners (3 versions) (revisiting from July '17)</td>
<td>UGRAD</td>
<td>9/1</td>
<td>9/21</td>
</tr>
<tr>
<td>Dance Teacher &amp; Dance Magazine ads (updated in ready look)</td>
<td>CART</td>
<td>9/1</td>
<td>9/21</td>
</tr>
<tr>
<td>Ugrad Reputational Retargeting (Display, Facebook, Instagram)</td>
<td>ADM</td>
<td>9/1</td>
<td>9/29</td>
</tr>
<tr>
<td>Fall '17 magazine ads in the ready look (3x, various sizes)</td>
<td>ADV</td>
<td>9/1</td>
<td>9/26</td>
</tr>
<tr>
<td>Transfer Student Guide</td>
<td>ADM</td>
<td>9/6</td>
<td>9/22</td>
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### October 2017 Projects

<table>
<thead>
<tr>
<th>Project Description</th>
<th>Unit</th>
<th>Vendor Kickoff</th>
<th>Launch/Delivery</th>
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</thead>
<tbody>
<tr>
<td>Presidential Scholars Program one-sheet</td>
<td>UGRAD</td>
<td>9/28</td>
<td>10/6</td>
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<tr>
<td>Presidential Scholars Program print ad</td>
<td>UGRAD</td>
<td>9/28</td>
<td>10/13</td>
</tr>
<tr>
<td>Fast Facts Sheet (Spanish)</td>
<td>UGRAD</td>
<td>10/3</td>
<td>10/17</td>
</tr>
<tr>
<td>Digital Content for Dickson Hall Welcome Center screens (based on wall clings)</td>
<td>UGRAD</td>
<td>10/3</td>
<td>10/17</td>
</tr>
<tr>
<td>Digital display and social ad concepts</td>
<td>DEV</td>
<td>10/3</td>
<td>10/23</td>
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<tr>
<td>Print ad concepts</td>
<td>DEV</td>
<td>10/3</td>
<td>10/23</td>
</tr>
<tr>
<td>Priority One Sheets</td>
<td>DEV</td>
<td>10/3</td>
<td>10/23</td>
</tr>
<tr>
<td>Proposal Template</td>
<td>DEV</td>
<td>10/3</td>
<td>10/23</td>
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<tr>
<td>New FSB Faculty Brochure</td>
<td>FSB</td>
<td>10/3</td>
<td>10/30</td>
</tr>
<tr>
<td>Transfer Accepted Student Packet</td>
<td>ADM</td>
<td>10/3</td>
<td>10/30</td>
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<tr>
<td>Project</td>
<td>Unit</td>
<td>Vendor Kickoff</td>
<td>Launch/ Delivery</td>
</tr>
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<tr>
<td>Holiday Card Concept Development</td>
<td>ADV</td>
<td>10/3</td>
<td>10/30</td>
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<tr>
<td>2018 Summer Sessions Digital, Print &amp; OOH Concept Development</td>
<td>SUMMER</td>
<td>10/3</td>
<td>10/30</td>
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<tr>
<td><strong>November 2017 Projects</strong></td>
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<tr>
<td>Jeremy Schaap/ESPN Sports &amp; Activism Event animated digital banners (.gifs)</td>
<td>ADV</td>
<td>11/1</td>
<td>11/9</td>
</tr>
<tr>
<td>Ready campaign video storyboards (undergraduate)</td>
<td>UGRAD</td>
<td>11/1</td>
<td>11/22</td>
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<tr>
<td>Ready campaign video storyboards (graduate)</td>
<td>GRAD</td>
<td>11/1</td>
<td>11/22</td>
</tr>
<tr>
<td>Presidential Scholars Program social media ads</td>
<td>UGRAD</td>
<td>11/1</td>
<td>11/22</td>
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<td>CART viewbook</td>
<td>CART</td>
<td>11/6</td>
<td>12/8</td>
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<td>Doctoral Programs Brochure</td>
<td>GRAD</td>
<td>11/8</td>
<td>11/29</td>
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<td>Proposal template</td>
<td>ADV</td>
<td>10/17</td>
<td>11/30</td>
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<tr>
<td>Graduate School spring ’18 open house postcard, NJT signage</td>
<td>GRAD</td>
<td>11/1</td>
<td>11/30</td>
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<tr>
<td>Yield socks for accepted first-year students</td>
<td>UGRAD</td>
<td>11/1</td>
<td>12/7</td>
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<td>Red Hawk Advantage Brochure</td>
<td>SDCL</td>
<td>11/1</td>
<td>12/7</td>
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<td>Case statement</td>
<td>ADV</td>
<td>11/16</td>
<td>12/16</td>
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<td>Graduate school OPEN HOUSE prospecting and retargeting ads creative and copy (Display, Facebook, Instagram)</td>
<td>GRAD</td>
<td>12/6</td>
<td>12/22</td>
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<tr>
<td>Sustainability Science prospecting and retargeting ads creative and copy refreshed and in ready look (Display, Facebook)</td>
<td>ONLINE</td>
<td>12/6</td>
<td>12/22</td>
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<td>Applied IT prospecting and retargeting ads creative and copy refreshed and in ready look (Display, Facebook)</td>
<td>ONLINE</td>
<td>12/6</td>
<td>12/22</td>
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<td>Summer Sessions 2018 print, prospecting and retargeting ads creative and copy (Display, YouTube end card, Facebook, Instagram)</td>
<td>SUMMER</td>
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<td>1/18</td>
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<td>ELAD prospecting and retargeting ads creative and copy refresh (Display, Facebook)</td>
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<td>12/6</td>
<td>1/31</td>
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<tr>
<td>CHAD prospecting and retargeting ads creative and copy refresh (Display, Facebook, Instagram)</td>
<td>ONLINE</td>
<td>12/6</td>
<td>1/31</td>
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<tr>
<td>CSAM retargeting ads creative and copy (Display, Facebook, Instagram, LinkedIn)</td>
<td>CSAM</td>
<td>12/6</td>
<td>1/31</td>
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<tr>
<td>Ugrad Transfer Campaign prospecting and retargeting ads creative and copy (Display, YouTube end card, Facebook, Instagram)</td>
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<td>1/18</td>
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<td>Project Description</td>
<td>Unit</td>
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<td>Launch/Delivery</td>
</tr>
<tr>
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</tr>
<tr>
<td>MS in Accounting Brochure</td>
<td>FSB</td>
<td>12/20</td>
<td>1/31</td>
</tr>
<tr>
<td>Career Services Brochure</td>
<td>FSB</td>
<td>12/20</td>
<td>1/31</td>
</tr>
<tr>
<td>5 Year Accounting Brochure</td>
<td>FSB</td>
<td>12/20</td>
<td>1/31</td>
</tr>
<tr>
<td><strong>Jan 2018 Projects</strong></td>
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<tr>
<td>Accepted Student Day Invite Postcard</td>
<td>UGRAD</td>
<td>1/4</td>
<td>2/1</td>
</tr>
<tr>
<td>Scholars Dinner Invitation + Envelope</td>
<td>UGRAD</td>
<td>1/3</td>
<td>2/1</td>
</tr>
<tr>
<td>Graduate School Spring Open House Print Ads (various sizes)</td>
<td>GRAD</td>
<td>1/4</td>
<td>1/15</td>
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<tr>
<td>CHSS digital retargeting ads creative refresh (Display, Facebook, Instagram, LinkedIn)</td>
<td>CHSS</td>
<td>1/3</td>
<td>2/1</td>
</tr>
<tr>
<td>CEHS digital retargeting ads creative (Display, Facebook, Instagram, LinkedIn)</td>
<td>CEHS</td>
<td>1/3</td>
<td>2/1</td>
</tr>
<tr>
<td>CART digital retargeting ads creative (Display, Facebook, Instagram, LinkedIn)</td>
<td>CART</td>
<td>1/3</td>
<td>2/1</td>
</tr>
<tr>
<td>School of Communication and Media (SCM) retargeting ads creative refresh (Display, Facebook, Instagram, LinkedIn)</td>
<td>CART/SCM</td>
<td>1/3</td>
<td>2/1</td>
</tr>
<tr>
<td>Ugrad Accepted Student Push direct messaging ads creative and copy (Facebook and Instagram)</td>
<td>UGRAD</td>
<td>1/3</td>
<td>2/15</td>
</tr>
<tr>
<td>Ugrad Discovery Program Push digital prospecting and retargeting ads creative and copy (Display, Facebook, Instagram)</td>
<td>UGRAD</td>
<td>1/3</td>
<td>2/15</td>
</tr>
<tr>
<td>Graduate Reputational Gmail</td>
<td>GRAD</td>
<td>1/3</td>
<td>2/15</td>
</tr>
<tr>
<td>MBA Reputational retargeting ads creative refresh (Display, Facebook, Instagram)</td>
<td>SBUS</td>
<td>1/3</td>
<td>2/15</td>
</tr>
<tr>
<td><strong>Feb 2018 Projects</strong></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>School of Communication and Media viewbook</td>
<td>CART/SCM</td>
<td>2/2</td>
<td>2/28</td>
</tr>
<tr>
<td>New RN to BSN Tri-fold Brochure</td>
<td>NURS</td>
<td>2/2</td>
<td>3/21</td>
</tr>
<tr>
<td>RN to BSN NJ Transit platform sign</td>
<td>NURS</td>
<td>2/2</td>
<td>3/9</td>
</tr>
<tr>
<td>Computer Science programs brochure</td>
<td>CSAM</td>
<td>2/6</td>
<td>3/15</td>
</tr>
<tr>
<td>Campus photography and production</td>
<td>ALL</td>
<td>2/6</td>
<td>2/28</td>
</tr>
<tr>
<td>Summer Sessions Bookmark and Rack Card</td>
<td>SUMMER</td>
<td>2/12</td>
<td>3/9</td>
</tr>
<tr>
<td>Summer Sessions Postcard</td>
<td>SUMMER</td>
<td>2/12</td>
<td>3/9</td>
</tr>
<tr>
<td>FSB Undergraduate Viewbook</td>
<td>FSB</td>
<td>2/23</td>
<td>3/29</td>
</tr>
<tr>
<td>Project Description</td>
<td>Unit</td>
<td>Vendor Kickoff</td>
<td>Launch/Delivery</td>
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</tr>
<tr>
<td>FSB Graduate Viewbook</td>
<td>FSB</td>
<td>2/23</td>
<td>3/29</td>
</tr>
<tr>
<td>Your Future Starts Now Postcard</td>
<td>UGRAD</td>
<td>2/8</td>
<td>3/15</td>
</tr>
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</table>

**March 2018 Projects**

<table>
<thead>
<tr>
<th>Project Description</th>
<th>Unit</th>
<th>Vendor Kickoff</th>
<th>Launch/Delivery</th>
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</thead>
<tbody>
<tr>
<td>FSB Undergraduate Viewbook</td>
<td>FSB</td>
<td>3/2</td>
<td>3/29</td>
</tr>
<tr>
<td>FSB Graduate Viewbook</td>
<td>FSB</td>
<td>3/2</td>
<td>3/29</td>
</tr>
<tr>
<td>PSP Digital Assets refresh -- accepts yield push</td>
<td>UGRAD</td>
<td>3/5</td>
<td>3/29</td>
</tr>
<tr>
<td>New RN to BSN trifold brochure</td>
<td>SON</td>
<td>3/5</td>
<td>3/29</td>
</tr>
<tr>
<td>Computer Science undergraduate program brochure</td>
<td>CSAM</td>
<td>3/5</td>
<td>3/29</td>
</tr>
<tr>
<td>Computer Science graduate program brochure</td>
<td>CSAM</td>
<td>3/5</td>
<td>3/29</td>
</tr>
<tr>
<td>Campus Photography: CSAM, GRAD, TRANSFER</td>
<td>ALL</td>
<td>3/5</td>
<td>3/29</td>
</tr>
<tr>
<td>Graduate reputational digital ad suite refresh</td>
<td>GRAD</td>
<td>3/5</td>
<td>3/29</td>
</tr>
<tr>
<td>New FSB graduate outcomes print ads</td>
<td>FSB</td>
<td>3/5</td>
<td>3/29</td>
</tr>
</tbody>
</table>
JULY 2017 Project Briefs

Print collateral project name:

“Thank You For Visiting” postcard

Specifications (include: finished size, number of pages, bleed / no bleed, if the piece is a self-mailer, final file format): 5.5x8.5, mailer

Reference Piece(s): last year’s piece created by vendor

Delivery Method: Printer-ready files to Deb Morella

Creative Direction:

swap image to one from the approved admissions image gallery
should show the campus
add ready filter
adjust headline
add snapchat logo on the back

Mandatories: social media logos

Target Audience(s): Prospective students who have visited the campus

Key Messages: An ambassador/Admissions employee will use empty space to write a personalized letter.

Special Considerations: n/a

Print collateral project name:

Undergraduate Admissions Welcome Center artwork for new Dickson Hall space

Specifications (include: finished size, number of pages, bleed / no bleed, if the piece is a self-mailer, final file format):

Two distinct large-format, ready-branded pieces of artwork (printed on self-adhesive poster material)
Each measuring 144” length x 80” height

Reference Piece(s):
Undergrad Admissions Presentation Room posters (fall 2016)

Delivery Method:
Printer-ready files to Deb Morella, who will check and move forward to large-format print vendor (Printing Lab)

Creative Direction:
The undergraduate admissions welcome center will be moving to a temporary home in Dickson Hall (a couple of
buildings north of their current home in College Hall). This is the first stop for prospective first-years, transfers, and their influencers.

A large classroom/conference space in Dickson Hall will be converted over for this purpose. Two large, rectangular surfaces on opposite walls are available for new artwork that will support recruitment efforts and also lend to the aesthetic appeal of the welcome center space.

**Mandatories:**

A look and feel that evokes and is complementary of the ready campaign

**Target Audience(s):**

Prospective first-years and transfers
Influencers

**Key Messages:**

Aspirational, it’s great to be a red hawk

---

**Print collateral project name:**

“Every Degree Opens Doors” Postcard

**Specifications** (include: finished size, number of pages, bleed / no bleed, if the piece is a self-mailer, final file format): 5.5x8.5, mailer

**Reference Piece(s):** last year’s piece

**Delivery Method:** Printer-ready files

**Creative Direction:**

ready. look

updated copy

**Mandatories:** social media logos and hashtag (in copy document)

**Target Audience(s):** First sent to out of state and South Jersey prospective students, then to local in state prospective students

**Key Messages:** For all inquiries in current cycle, introduce academic programs and opportunities at MSU

---

**Advertising Project Name:**

CHAD and ELAD FY18 digital advertising concepts

**Media Channels:**

Display
Display Retargeting
Facebook
Specs:

Facebook: [http://mediassociates-specs.com/facebookads](http://mediassociates-specs.com/facebookads)

Text Overlay Tool: [https://www.facebook.com/ads/tools/text_overlay](https://www.facebook.com/ads/tools/text_overlay)


Reference Ad(s):

Creative: Graduate Reputational Digital Assets

Proof Points: FY17 Icon Ads

Creative Direction:

Incorporating the ready. look
Prospecting
3 ready headlines
One final high level proof point
Retargeting
1 ready headline
Focus on proof points that will drive an actual application

Mandatory:

Must use photos of actual students

Target Audience(s):

ELAD:

Age: 21-44
Exclude Education Level: Master’s Degree
Include Education Level: In College, College Grad, Some College
Geo Primary: NJ and NY
Geo Secondary: WA, ID, UT, AZ, CO, ND, TX, IL, GA, FL, MS

CHAD

Age: 21-44
Exclude Education Level: Master’s Degree
Include Education Level: In College, College Grad, Some College
Geo Primary: NJ and NY
Geo Secondary: WA, ID, UT, AZ, CO, ND, TX, IL, GA, NC, MS
Key Messages:

ELAD

Improve student achievement/performance (goal of educational leaders)
Build a framework for leadership
Pursue
Lead
Achieve
Balance (life's priorities/ work and school)
Online
School leaders making a difference
Career advancement
Teacher of teachers
Fostering student success
School community relationships
Do it your way: ONLINE, FAST TRACK, OFF SITE OR TRADITIONAL
AVOID: not a teaching program, so visuals cannot be "teachers tools" ex: chalkboard

CHAD

Pursue (horizon of possibilities for a child advocacy professional / helping field)
Advocate (advocate for the legal, social, psychological, and physical needs of children)
Balance (life's priorities/ work and school)
Online
Make a difference
AVOID: not a center, so avoid images or language that would indicate that

Call to Action:

Prospecting: Request Info
Retargeting: Apply Now

Special Considerations:

Use old CHAD and ELAD photos (in FY16), w/ ready creative treatment for R1 development. In the meantime we will work with Online programs to schedule new photoshoots

Click-out URL:

CHAD: http://www.montclair.edu/online/online-programs/child-advocacy-ma/request-information/
ELAD: http://www.montclair.edu/online/online-programs/educational-leadership-ma/request-information/

Display URL:

n/a for digital assets

KPIs:

Clicks
CTR
CPC
Apply Now
Advertising Project Name:  
CEHS digital retargeting ads build-out

Media Channels:  
Display retargeting  
Facebook retargeting

Specs:  
Facebook:  http://mediassociates-specs.com/facebookads  
Text Overlay Tool:  https://www.facebook.com/ads/tools/text_overlay  
Display:  http://mediassociates-specs.com/banner

Reference Ad(s):  
Creative: Graduate Reputational Digital Assets

Creative Direction:  
Incorporating the ready. look  
1 ready headline  
Focus on proof points that will actually drive submitted applications  
Photos should visually represent disciplines outlined in “mandatories” section, but do not have to be actual students from the program

Mandatories:  
Master’s programs  
Teacher Education  
Public Health  
Counseling

Doctoral programs  
TETD  
Counseling  
Family Services and Human Development (formerly Family Studies)

Target Audience(s):  
To Come, but use profiles for grad recruitment

Key Messages:  
Focus on proof points, pulled from FY17 projects

Call to Action:  
Apply Now
Special Considerations:

n/a

Click-out URL:

New landing page URL TK

Display URL:

cehs.montclair.edu

KPIs:

Clicks
CTR
CPC
Leads - Currently not available, but working on it
CPL - Currently not available, but working on it

Advertising Project Name:

CART digital retargeting ads build-out

Media Channels:

Display retargeting
Facebook retargeting

Specs:

Facebook: http://mediassociates-specs.com/facebookads
Text Overlay Tool: https://www.facebook.com/ads/tools/text_overlay
Display: http://mediassociates-specs.com/banner

Reference Ad(s):

Creative: Graduate and Undergraduate Reputational Digital Assets

Creative Direction:

Incorporating the ready. look
1 ready headline
Focus on proof points that will actually drive submitted applications
Photos should visually represent disciplines outlined in “mandatories” section, but do not have to be actual students from the program

Mandatories:

Communication Studies
Journalism
Public Relations
Visual Arts
Product Design
Visual Communication Design
Acting
Theatre Studies
MFA in Studio Art
MA in Public and Organizational Relations

**Target Audience(s):**
To Come, but use profiles for grad and ugrad recruitment

**Key Messages:**
Focus on proof points, pulled from FY17 projects

**Call to Action:**
Learn More (SCM reputational)
Apply Now (all degree programs)

**Special Considerations:**
n/a

**Click-out URL:**
New landing page URL TK

**Display URL:**
cart.montclair.edu

**KPIs:**
Clicks
CTR
CPC
Leads - Currently not available, but working on it
CPL - Currently not available, but working on it

**Advertising Project Name:**
SCM digital ads build-out

**Media Channels:**
Display
Display Retargeting
Facebook
Facebook Retargeting
Instagram
YouTube - TBD

**Specs:**

**Facebook:** [http://mediassociates-specs.com/facebookads](http://mediassociates-specs.com/facebookads)
Text Overlay Tool: [https://www.facebook.com/ads/tools/text_overlay](https://www.facebook.com/ads/tools/text_overlay)
**Display:** [http://mediassociates-specs.com/banner](http://mediassociates-specs.com/banner)
**Instagram:** [http://mediassociates-specs.com/instagram/](http://mediassociates-specs.com/instagram/)
**YouTube:** [http://mediassociates-specs.com/preroll-video-ads](http://mediassociates-specs.com/preroll-video-ads)

**Reference Ad(s):**
Creative: Graduate and Undergraduate Reputational Digital Assets

**Creative Direction:**
Incorporating the ready. look
Photos should visually represent disciplines outlined in “mandatories” section, but do not have to be actual students from the program

**Mandatories:**
School of Communication and Media reputational
Highlighting new building benefits
SCM programs:
Communication Studies
Journalism
Public Relations

**Target Audience(s):**
To Come, but use profiles for grad and ugrad recruitment

**Key Messages:**
Focus on proof points, pulled from FY17 projects
[https://www.montclair.edu/media/montclairedu/collegeofthearts/schoolofcommunicationandmedia/SCM_FY17_Brochure_watsons-V8.pdf](https://www.montclair.edu/media/montclairedu/collegeofthearts/schoolofcommunicationandmedia/SCM_FY17_Brochure_watsons-V8.pdf)

**Call to Action:**
Learn More (SCM reputational)
Apply Now (all SCM degree programs)

**Special Considerations:**
Images and video must be high quality, as we are targeting prospective students who are looking to work in these fields and must feature only new/state of the art SONY equipment

**Click-out URL:**
New landing page URL TK
**Display URL:**

montclair.edu/scm

**KPIs:**

Clicks
CTR
CPC
Leads - Currently not available, but working on it
CPL - Currently not available, but working on it

---

**Print collateral project name:**

**College Hall Fence Wraps (phase 1) - sent on 6/21**

**Specifications** (include: finished size, number of pages, bleed / no bleed, if the piece is a self-mailer, final file format):

360” x 90” - 23 total
144” x 92” - 4 total
180” x 90” - 2 total

**Reference Piece(s):** Mallory Hall fence wrap (spring 2017)

**Delivery Method:** Printer-ready files

**Creative Direction:** To mimic look and feel of the Mallory Hall fence wrap project (spring 2017)

**Mandatories:**

Formal name of new College Hall, Red Hawk Central
Listing of units within the new building
Financial Aid
Honors Program
Office of the President
Office of the Provost
Registrar
Student Accounts
Summer and Winter Sessions
Undergraduate Admissions

**Target Audience(s):**

Current students
Prospective students
Faculty and staff
Visitors (friends and alumni)
**Key Messages**: primary benefit: one-stop location for student services, from Admissions to the Registrar

**Special Considerations**: n/a

---

**Collateral Project Name**: Accepted Student Packet (First Year)

**Specifications (include: finished size, number of pages, bleed / no bleed, if the piece is a self-mailer, final file format)**: 11” x 17” folded (8.5” x 11” booklet), page numbers will change based on updates listed below

**Reference Piece(s)**:
- [last year’s piece](#)
- [updated copy](#)

**Delivery Method**: Printer-ready files to Deb Morella

**Creative Direction**: ready. campaign

**Mandatories**:

Color coded tabs for each section. Please use the following titles:

- Next Steps
- Red Hawk Life/Campus Traditions
- Financial Aid
- Outcomes/Accolade/Awards
- Important Contacts
- Insider Notes/Fun Facts/Tips/Trivia along the bottom of each page, adjacent to the page number.

Note from client: “We were thinking of including about the painted rocks that the greeks do, anything about history, legacy, tradition - homecoming, rocky’s birthday, the clock tower and bell tower, etc. Maybe facts about the new School of Comm & Media building too.”

First spread will have a letter from Pennington **AND** the President. President’s letter will come later.
Student Checklist will now be a separate sheet of paper that will be inserted or placed as a perforated sheet
Dining section to be more visual
“Soar like a red hawk” section
use image of Rocky in the city

Greater focus on the Honors Program and Career Services

Use image from pg 14 (cheering crowd) in this section
Replace rec center image with one that features the pool or skyline, not treadmills - larger scope of what the rec center offers should be displayed
Study Abroad section to be half a page
more visuals
Info included in “you’re on your way” section should be moved to the separated Student Checklist sheet
Financial Aid section
move closer to front of packet
include piggy bank graphics
“we have a lot to celebrate”

Remove photo of dancing girl
Page should appear earlier in piece OR broken up and used for the Insider Notes/Fun Facts

**Target Audience(s):**

Accepted Freshmen student who have not yet deposited
Influencers

---

**Collateral Project Name:**

**Financial Aid Guide**

**Specifications (include: finished size, number of pages, bleed / no bleed, if the piece is a self-mailer, final file format):**

9” x 6” roll fold (6 panels), self mailer

**Reference Piece(s):**

[last year’s piece](#)

[updated copy](#)

**Delivery Method:** Printer-ready files to Deb Morella

**Creative Direction:**

ready. campaign

**Mandatories:**

n/a

**Target Audience(s):**

prospective students

**Key Messages:** Inform prospective first-years and transfers about financial aid opportunities at MSU

**Special Considerations:** Updated tuition rates to come once Board of Trustees votes
**ATTACHMENT # 1**

**REQUEST FOR PROPOSAL**

<table>
<thead>
<tr>
<th>FOR: CREATIVE SERVICES</th>
<th>RETURN BID PROPOSAL TO:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>OFFICE OF PROCUREMENT SERVICES</td>
</tr>
<tr>
<td></td>
<td>MONTCLAIR STATE UNIVERSITY</td>
</tr>
<tr>
<td></td>
<td>150 Clove Road, Third Floor</td>
</tr>
<tr>
<td></td>
<td>Little Falls, NJ 07424</td>
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</table>

<table>
<thead>
<tr>
<th>ESTIMATED AMOUNT: $______________</th>
<th>PROCUREMENT SERVICES BUYER: Patricia A. Stolarz</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONTRACT EFFECTIVE DATE:____________</td>
<td>TEL #: (973) 655-4365</td>
</tr>
<tr>
<td>CONTRACT EXPIRATION DATE:__________</td>
<td>FAX#: (973) 655-5468</td>
</tr>
</tbody>
</table>

1. BID PROPOSALS MUST BE RECEIVED AT OR BEFORE THE PUBLIC OPENING TIME OF 10:00 AM ON THURSDAY, MAY 31, 2018 AT THE FOLLOWING ADDRESS (NOTE: TELEPHONE, TELEFACSIMILE, EMAIL, OR TELEGRAPH PROPOSALS WILL NOT BE ACCEPTED):

   OFFICE OF PROCUREMENT SERVICES
   MONTCLAIR STATE UNIVERSITY
   855 VALLEY ROAD, SUITE 112
   CLIFTON, NJ 07013

2. THE BIDDER MUST SIGN THIS RFP SIGNATURE PAGE.

3. THE BID PROPOSAL MUST INCLUDE ALL PRICE INFORMATION. PROPOSAL PRICES SHALL INCLUDE DELIVERY OF ALL ITEMS. F.O.B. DESTINATION OR AS OTHERWISE PROVIDED. PRICE QUOTES MUST BE FIRM THROUGH ISSUANCE OF CONTRACT.

4. ALL PROPOSAL PRICES MUST BE TYPED OR WRITTEN IN INK.

5. ALL CORRECTIONS, WHITE-OUTS, ERASURES, RESTRIKING OF TYPE, OR OTHER FORMS OF ALTERATION, OR THE APPPEARANCE OF ALTERATION, TO UNIT AND/OR TOTAL PRICES MUST BE INITIALED IN INK BY THE BIDDER.

6. THE BIDDER MUST COMPLETE AND SUBMIT WITH BID, THE OWNERSHIP DISCLOSURE FORM (ATTACHMENT# 2), SOURCE DISCLOSURE CERTIFICATION (ATTACHMENT# 3), COMPANY QUALIFICATION CERTIFICATION (ATTACHMENT# 4) AND PRICE SHEET (ATTACHMENT# 5).

7. THE BIDDER IS STRONGLY ENCOURAGED TO ATTEND THE PRE-BID CONFERENCE(S) AND SITE VISIT(S). NO SPECIAL ARRANGEMENTS WILL BE MADE FOR THOSE NOT ATTENDING.

8. FOR SET ASIDE CONTRACTS ONLY, A BIDDER MUST BE REGISTERED WITH THE N.J. DEPARTMENT OF COMMERCE AS A SMALL BUSINESS BY THE DATE OF BID OPENING (RFP SECTION 4.4.2.2).

9. BY SIGNING THIS RFP SIGNATURE PAGE, THE BIDDER CERTIFIES AND CONFIRMS THAT NEITHER THE BIDDER, ITS REPRESENTATIVES, AGENTS OR LOBBYISTS HAVE INITIATED ANY INAPPROPRIATE CONTACT WITH ANY UNIVERSITY EMPLOYEE DURING THE PROCUREMENT TO ATTEMPT TO AFFECT THE BIDDING PROCESS AND SHALL NOT DO SO AFTER SUBMISSION OF THE BID PROPOSAL.

10. THE BIDDER MUST BE REGISTERED WITH THE DIVISION OF REVENUE AND MUST SUBMIT A BUSINESS REGISTRATION CERTIFICATE PRIOR TO THE TIME A CONTRACT IS AWARDED OR AUTHORIZED (SEE RFP SECTION 4.4.2.1).

11. PROPOSALS SHALL REMAIN OPEN FOR ACCEPTANCE AND MAY NOT BE CHANGED OR WITHDRAWN FOR A PERIOD OF SIXTY (60) DAYS AFTER THE BID OPENING DATE.

12. FIRM NAME: _________________________________________________________________________________________________

   ADDRESS: ___________________________________________________________________________________________________
   ____________________________________________________________________________________________________

13. FEDERAL EMPLOYER IDENTIFICATION #__________________________

14. BIDDER TEL#: ___________________________ EXT:_________ #________

15. BIDDER FAX#: ______________________________

16. BIDDER E-MAIL ADDRESS: ____________________________


**ORIGINAL SIGNATURE OF BIDDER**

<table>
<thead>
<tr>
<th>DATE</th>
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**PRINT/TYPED NAME**

<table>
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<th>TITLE</th>
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</table>

Montclair State University
RFP #1357 Creative Services
OWNERSHIP DISCLOSURE FORM

PART 1

PLEASE COMPLETE THE QUESTIONS BELOW BY CHECKING EITHER THE YES OR THE NO COLUMN. ALL PARTIES ENTERING INTO A CONTRACT WITH MONTCLAIR STATE UNIVERSITY ARE REQUIRED TO COMPLETE THIS FORM PURSUANT TO N.J.S.A. 52:25-24.2. PLEASE NOTE THAT IF THE BIDDER IS A NON-PROFIT ENTITY, THIS FORM IS NOT REQUIRED.

<table>
<thead>
<tr>
<th>Question</th>
<th>Yes</th>
<th>No</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Are there any individuals, corporations, partnerships, or limited liability companies owning a 10% or greater interest in the vendor bidder?</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Of those parties owning a 10% or greater interest in the vendor bidder, are any of those parties individuals?</td>
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<tr>
<td>3. Of those parties owning a 10% or greater interest in the vendor bidder, are any of those parties corporations, partnerships, or limited liability companies?</td>
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<tr>
<td>4. If your answer to Question 3 is yes, are there any parties owning a 10% or greater interest in the corporation, partnership, or limited liability company in Question 3?</td>
<td></td>
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</tr>
</tbody>
</table>

IF THE ANSWERS TO QUESTIONS 2 TO 4 ARE YES, PLEASE PROVIDE THE REQUESTED INFORMATION IN PART 2 BELOW.

PART 2

PLEASE PROVIDE INFORMATION RELATED TO QUESTIONS 2 TO 4 ANSWERED AS “YES”

If you answered yes to questions 2, 3 or 4, you must disclose identifying information related to the individuals, corporations, partnerships and/or limited liability companies owning a 10% or greater interest in the Vendor Bidder. Further if one or more of these entities is itself a corporation, partnership or limited liability company, you must also disclose all parties that own a 10% or greater interest in that corporation, partnership or limited liability company. This information is required by NJ statute.

Individuals

Name ___________________________________________ Date of Birth: _____________

Address ____________________________________________________________________________

City/State ____________________________________________________________

Name ___________________________________________ Date of Birth: _____________

Address ____________________________________________________________________________
City/State

Name_________________________________________________________ Date of Birth:_______________

Address_____________________________________________________________________________________

City/State...........................................................................................................................................

Partnerships/Corporations/Limited Liability Companies

Entity Name__________________________________________________________________________________

Partner Name: ______________________ _________________________

Address_____________________________________________________________________________________

City/State...........................................................................................................................................

Entity Name__________________________________________________________________________________

Partner Name: ______________________ _________________________

Address_____________________________________________________________________________________

City/State...........................................................................................................................................

Entity Name__________________________________________________________________________________

Partner Name: ______________________ _________________________

Address_____________________________________________________________________________________

City/State...........................................................................................................................................

Attach additional sheets if necessary.

In the alternative, to comply with the ownership disclosure requirement, a Vendor Bidder with any direct or indirect partner corporation which is publicly traded may submit the name and address of each publicly traded entity and the name and address of each person that holds a 10% or greater beneficial interest in the publicly traded entity as of the last annual filing with the federal Securities and Exchange Commission or the foreign equivalent and, if there is any person that holds a 10% or greater beneficial interest, also shall submit links to the website containing the last annual filings with the federal Securities and Exchange Commission or the foreign equivalent and the relevant page numbers of the filings that contain the information on each person that holds a 10% or greater beneficial interest pursuant to N.J.S.A. 52:25-24.2.
CERTIFICATION

I, the undersigned, certify that I am authorized to execute this Certification on behalf of the Vendor Bidder, that the foregoing information and any attachments hereto, to the best of my knowledge are true and complete. I acknowledge that Montclair State University is relying on the information contained herein, and that the Vendor Bidder is under a continuing obligation from the date of this Certification through the completion of any contracts with the University to notify the University in writing of any changes to the information contained herein, that I am aware that it is a criminal offense to make a false statement or misrepresentation in this Certification and if I do so, I am subject to criminal prosecution under the law, and it will constitute a material breach of my agreements with the University, permitting the University to declare any contracts resulting from this Certification void and unenforceable.

________________________________________________ ________________________________________  
Signature (Do not enter vendor ID as signature)     Date

________________________________________________

Print Name and Title
ATTACHMENT 3
SOURCE DISCLOSURE CERTIFICATION

N.J.S.A. 52:34-13.2 and N.J.S.A. 52:32-1 requires that all contracts for goods and services with an instrumentality of the State be performed or manufactured within the United States, except when the University Contracting Officer certifies in writing that a required service cannot be provided by the contractor or subcontractor within the United States.

SOURCE DISCLOSURE REQUIREMENTS

Pursuant to the statutory requirements, all bidders responding to an advertised procurement must submit a completed Source Disclosure Certification Form with the bid proposal, disclosing the location by country where services under the contract, including subcontracted services, will be performed.

If any of the services cannot be performed within the United States, the bidder shall state with specificity the reasons why the services cannot be so performed. The University Contracting Officer shall determine whether sufficient justification has been provided by the bidder to form the basis of his certification that the services cannot be performed in the United States.

FAILURE TO SUBMIT SOURCING INFORMATION WHEN REQUESTED BY THE UNIVERSITY SHALL PRECLUDE AWARD OF THE CONTRACT TO THE BIDDER.

If during the term of the contract, the contractor or subcontractor, who had on contract award declared that services would be performed in the United States, proceeds to shift the performance of the services outside the United States, the contractor shall be deemed to be in material breach of its contract, which contract shall be subject to termination for cause, unless approved beforehand by the University Contracting Officer.
ATTACHMENT #3
SOURCE DISCLOSURE CERTIFICATION

Bidder: ____________________________________________ RFP #: __1357______

I hereby certify and say:

I have personal knowledge of the facts set forth herein and am authorized to make this Certification on behalf of the bidder.

The bidder submits this Certification in response to the referenced RFP issued by the Montclair State University, in accordance with the requirements of N.J.S.A. 52:34-13.2.

Instructions:
List every location where services will be performed by the bidder and all subcontractors of the bidder. If any of the services cannot be performed within the United States, the bidder shall state with specificity the reasons why the services cannot be so performed. Attach additional pages if necessary.

Bidder and/or Subcontractor Description of Services Locations[s] Reasons why services
by Country cannot be performed in US

Any changes to the information set forth in this Certification during the term of any contract awarded under the referenced solicitation or extension thereof will be immediately reported by the contractor to the Director of Procurement Services, Montclair State University.

The University Contracting Officer shall determine whether sufficient justification has been provided by the contractor to form the basis of his certification that the services cannot be performed in the United States.

I understand that if, after award of the contract, it is determined that the contractor has shifted services declared above to be provided within the United State to sources outside the United States, prior to a written determination by the University Contracting Officer that extraordinary circumstances require such shift or that the failure to shift the services would result in economic hardship to Montclair State University, the contractor shall be deemed in breach of contract, which contract will be subject to termination pursuant to the University’s Standard Contract Terms and Conditions.

I further understand that this Certification is submitted on behalf of the bidder in order to induce the University to accept a bid proposal, with knowledge that the University is relying upon the truth of the statements contained herein.

I certify that, to the best of my knowledge and belief, the foregoing statements by me are true. I am aware that if any of the statements are willfully false, I am subject to punishment.

Bidder:

[Name of Bidding Entity]

By: ___________________________ Title: ___________________________

Print Name: ___________________________ Date: ___________________________

Montclair State University
RFP #1357 Creative Services
ATTACHMENT #4

COMPANY QUALIFICATION CERTIFICATION

I. ORGANIZATION
Company Name:
_________________________________________________________________________________
Parent Company:
_________________________________________________________________________________
Address:
_________________________________________________________________________________
City:_______________________________ State:_______________ Zip Code:__________________
Contact Person:
_________________________________________________________________________________
Name                  Title
Telephone Number:_________________________________________________________________
Fax Number:_______________________________________________________________________
E-Mail Address:___________________________________________________________________

Check :    (   ) Corporation          (   ) Partnership
applicable    (   ) Sole Proprietor     (   ) Small Business- Category 1
(   ) Small Business – Category 2          (   ) Small Business- Category 3

The State of New Jersey defines Small Business for goods and services per NJCA12A:10A (NJCA 17:13) as follows:

• Business has no more than 100 full time employees
• Gross Annual Revenues do not exceed $500,000 – Category 1
• Gross Annual Revenues do not exceed $5,000,000 – Category 2
• Gross Annual Revenues do not exceed $12,000,000 – Category 3
• Management owning at least 51% interest in the business
• Must be incorporated or registered to do business in New Jersey

Is your business certified as:  (   ) Minority - MBE (   ) Women Owned – WBE
If yes, attach certification.
If MBE, specify ethnicity:__________________________

Montclair State University
RFP #1357 Creative Services
State of Incorporation: _______________________________________________________

Date of Incorporation: _______________________________________________________

Are you currently doing business in the State of New Jersey? ( ) Yes ( ) No

Number of Years in the Industry: _____________________________________________

Number of Years in the College/University Industry: _____________________________

II. TYPE OF BUSINESS
☐ Contractor ☐ Factory Representative ☐ Wholesale
☐ Distributor ☐ Consultant ☐ Retailer
☐ Manufacturer ☐ Carrier

III. PRODUCT/SERVICE CODE(S)
Commodity Codes: __________________________________________________________

SIC Codes: ________________________________________________________________

Number of Employees in Company ___________________________________________

Gross Annual Sales _________________________________________________________

State Licenses or Permits ____________________________________________________

IV. E-COMMERCE
Do you accept Credit Cards: ☐ YES ☐ NO

Which Types: ☐ American Express ☐ MasterCard ☐ Visa ☐ Other

EFT Capability: ☐ YES ☐ NO
Web Site Location ________________________________________________________________

On-Line Catalog □ YES □ NO

E-Mail Capability □ YES □ NO

E-Mail Address _________________________________________________________________

V. REFERENCES
List all contracts of similar size and scope to the contract that is being solicited in this RFP that the bidder has held in the last year. For each contract listed provide the contractor’s name, address, telephone number and a contact name (use additional sheets if necessary).
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
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____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
VI. COMMENTS:
Include details, which clearly explain the services your company provides; also describe the characteristics of your company including relevant accomplishments.

____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________
____________________________________________________________________________________

I certify that, to the best of my knowledge and belief, the foregoing statements by me are true. I am aware that if any of the statements are willfully false, I am subject to punishment.

Bidder: _______________________________________
[Name of Bidding Entity]

By: _____________________________________________ Title: ________________________

Print Name: ______________________________________ Date: ________________________
ATTACHMENT #5

PRICE SHEET

The University intends to award this contract in whole. All pricing must be inclusive of all costs and will remain in force throughout the three year contract period and the two year option period. Any variation or alteration to the price sheet may result in your bid proposal being considered unresponsive.

<table>
<thead>
<tr>
<th>Project Description</th>
<th>(Column A) Monthly Retainer Cost</th>
<th>(Column B) Total Annual Retainer Cost Col. B = Col. A x 12 months</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly retainer for an average of 10 projects per month</td>
<td>$__________________ / Month</td>
<td>$_______________ / Year</td>
</tr>
</tbody>
</table>

TOTAL ANNUAL COST FOR RETAINER PROJECTS $______________ / Year

Price Extension

Will you extend contract prices to other State Colleges and Universities? Yes _____ No_____  

Montclair State University is a member of the New Jersey Higher Purchasing Association (NJHEPA), whose members include the 4 year Public Colleges and Universities, as well as private institutions: the private Universities include: Princeton University, Seton Hall University, Rider University, and Monmouth University.

Will you extend pricing to members of NJHEPA: Yes __________ No __________
ATTACHMENT #6

BID-BOND-Not applicable

MONTCLAIR STATE UNIVERSITY

Bid Bond Form

Know all Men by these Presents, that we, the undersigned,

as Principal, and

as Surety, are hereby held and firmly bound unto Montclair State University, as Owner in the penal sum of ____________________________________________ Dollars ($__________) for the payment of which, well and truly to be made, we hereby jointly and severally bind ourselves, our heirs, executors, administrators, successors, and assigns.

________________________  Signed this _____ day of _______________ 20   .

The condition of the above obligation is such that whereas the Principal has submitted a bid for Montclair State University, Upper Montclair, New Jersey,

Now, therefore, if said bid shall be rejected, or in the alternate, if said bid shall be accepted and the Principal shall execute and deliver a contract properly completed in accordance with said bid and shall furnish a bond for the faithful performance of said contract, and for the payment of all persons performing labor or furnishing materials in connection therewith and shall in all other respects perform the agreement created by the acceptance of said bid, then his obligation shall be void, otherwise the same shall remain in force and effect, it being expressly understood and agreed that the liability of the surety for any and all claims hereunder shall in no event, exceed the penal amount of this obligation as herein stated.

IN WITNESS THEREOF, the Principal and Surety have duly executed this bond under seal the date and year above written.

S E A L Principal ________________________________ (L.S.)

Surety _______________________________________

BY _______________________________________

Montclair State University
RFP #1357 Creative Services
**ATTACHMENT # 7**

**MONTCLAIR STATE UNIVERSITY**

**AGREEMENT OF SURETY** Not applicable

---

Agreement of Surety Form

——— In consideration of the sum of **ONE DOLLAR**, lawful money of the United States, the receipt whereof is hereby acknowledged, and for other valuable consideration

herein called the Company, consents and agrees that if the project at Montclair State University, Montclair, New Jersey,

for which the preceding proposal is made, be awarded to

of

herein called the Bidder, the company will become bound as surety for its faithful performance and will execute the final bonds required and, if the Bidder shall omit or refuse to execute such contract when notified or awarded, then the company will pay to Montclair State University, hereinafter called the Obligee, the difference between the amount of the Bidder’s Bid or Proposal and the lowest amount in excess of said bid or proposal for which the Obligee may be able to award said contract within a reasonable time.

Signed, Sealed and Dated——— Surety:

________________________________________

By____________________________________
ATTACHMENT # 8
(REVISED 4/10)

EXHIBIT A

MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE
N.J.A.C. 17:27

GOODS, PROFESSIONAL SERVICE AND GENERAL SERVICE CONTRACTS

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Except with respect to affectional or sexual orientation and gender identity or expression, the contractor will ensure that equal employment opportunity is afforded to such applicants in recruitment and employment, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex. Such equal employment opportunity shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex.

The contractor or subcontractor will send to each labor union, with which it has a collective bargaining agreement, a notice, to be provided by the agency contracting officer, advising the labor union of the contractor's commitments under this chapter and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq., as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to meet targeted county employment goals established in accordance with N.J.A.C. 17:27-5.2.
EXHIBIT A (Cont)

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, and labor unions, that it does not discriminate on the basis of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices.

The contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

In conforming with the targeted employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation, gender identity or expression, disability, nationality or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:

- Letter of Federal Affirmative Action Plan Approval
- Certificate of Employee Information Report
- Employee Information Report Form AA302 (electronically provided by the Division and distributed to the public agency through the Division’s website at www.state.nj.us/treasury/contract_compliance)

The contractor and its subcontractors shall furnish such reports or other documents to the Division of Public Contracts Equal Employment Opportunity Compliance as may be requested by the office from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Division of Public Contracts Equal Employment Opportunity Compliance for conducting a compliance investigation pursuant to Subchapter 10 of the Administrative Code at N.J.A.C. 17:27.
ATTACHMENT # 9
MACBRIDE PRINCIPLES FORM

BIDDER'S REQUIREMENT: TO PROVIDE A CERTIFICATION
IN COMPLIANCE WITH MACBRIDE PRINCIPLES
AND NORTHERN IRELAND ACT OF 1989

Pursuant to Public Law 1995, c. 134, a responsible bidder selected, after public bidding, by the Director of the Division of Purchase and Property, pursuant to N.J.S.A. 52:34-12, or the Director of the Division of Building and Construction, pursuant to N.J.S.A. 52:32-2, must complete the certification below by checking one of the two representations listed and signing where indicated. If a bidder who would otherwise be awarded a purchase, contract or agreement does not complete the certification, then the Directors may determine, in accordance with applicable law and rules, that it is in the best interest of the State to award the purchase, contract or agreement to another bidder who has completed the certification and has submitted a bid within five (5) percent of the most advantageous bid. If the Directors find contractors to be in violation of the principles which are the subject of this law, they shall take such action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the party.

I certify, pursuant to N.J.S.A. 52:34-12.2 that the entity for which I am authorized to bid:

_____ has no ongoing business activities in Northern Ireland and does not maintain a physical presence therein through the operation of offices, plants, factories, or similar facilities, either directly or indirectly, through intermediaries, subsidiaries or affiliated companies over which it maintains effective control; or

_____ will take lawful steps in good faith to conduct any business operations it has in Northern Ireland in accordance with the MacBride principles of nondiscrimination in employment as set forth in N.J.S.A. 52:18A-89.8 and in conformance with the United Kingdom's Fair Employment (Northern Ireland) Act of 1989, and permit independent monitoring of their compliance with those principles.

I certify that the foregoing statements made by me are true. I am aware that if any of the foregoing statements made by me are willfully false, I am subject to punishment.

Signature: __________________________________________________________________

Print Name: _________________________________________________________________

Title: _______________________________________________________________________

Firm Name: _________________________________________________________________

Date: _______________________________________________________________________

Montclair State University
RFP #1357 Creative Services
### Solicitation number: ___________ Bidder/ Offeror: ________________________________

Pursuant to Public Law 2012, c. 25, any person or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must complete the certification below to attest, under penalty of perjury, that the person or entity, or one of the person or entity's parents, subsidiaries, or affiliates, is not identified on a list created and maintained by the Department of the Treasury as a person or entity engaging in investment activities in Iran. If the Director finds a person or entity to be in violation of the principles which are the subject of this law, s/he shall take action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment or suspension of the person or entity.

I certify, pursuant to Public Law 2012, c. 25, that the person or entity listed above for which I am authorized to bid/renew:

- [ ] is not providing goods or services of $20,000,000 or more in the energy sector of Iran, including a person or entity that provides oil or liquefied natural gas tankers, or products used to construct or maintain pipelines used to transport oil or liquefied natural gas, for the energy sector of Iran, AND

- [ ] is not a financial institution that extends $20,000,000 or more in credit to another person or entity, for 45 days or more, if that person or entity will use the credit to provide goods or services in the energy sector in Iran.

In the event that a person or entity is unable to make the above certification because it or one of its parents, subsidiaries, or affiliates has engaged in the above-referenced activities, a detailed, accurate and precise description of the activities must be provided in part 2 below to the Division of Purchase and Property under penalty of perjury. Failure to provide such will result in the proposal being rendered as non-responsive and appropriate penalties, fines and/or sanctions will be assessed as provided by law.

**PART 2: PLEASE PROVIDE FURTHER INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN**

You must provide a detailed, accurate and precise description of the activities of the bidding person/entity, or one of its parents, subsidiaries or affiliates, engaging in the investment activities in Iran outlined above by completing the boxes below.

Each box will prompt you to provide information relative to the above questions. Please provide thorough answers to each question. If you need to make additional entries, click the “Add an Additional Activities Entry” button.

<table>
<thead>
<tr>
<th>Name ______________________________</th>
<th>Relationship to Bidder/Offeror ______________________________</th>
</tr>
</thead>
<tbody>
<tr>
<td>Description of Activities __________</td>
<td>Duration of Engagement ___________________ Anticipated Cessation Date __________</td>
</tr>
<tr>
<td>Bidder/Offeror Contact Name __________________</td>
<td>Contact Phone Number __________________</td>
</tr>
</tbody>
</table>

**ADD AN ADDITIONAL ACTIVITIES ENTRY**

Certification: I, being duly sworn upon my oath, hereby represent and state that the foregoing information and any attachments thereto to the best of my knowledge are true and complete. I attest that I am authorized to execute this certification on behalf of the above-referenced person or entity. I acknowledge that the State of New Jersey is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the State to notify the State in writing of any changes to the answers of information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement(s) with the State of New Jersey and that the State at its option may declare any contract(s) resulting from this certification void and unenforceable.

<table>
<thead>
<tr>
<th>Full Name (Print): __________________________</th>
<th>Signature: __________________________</th>
</tr>
</thead>
<tbody>
<tr>
<td>Title: __________________________ Date: __________</td>
<td></td>
</tr>
</tbody>
</table>
ATTACHMENT 11

CONFLICT OF INTEREST

The following regulations are provided to all vendors as official note of New Jersey’s Conflict of Interest Law, Executive Order No. 34 (1976) and Executive Order No. 189 (1988) which establish the standards of responsibility for state employees and vendors to follow in contractual matters. The violation of the following prohibitions on vendor activities will render the vendor liable to debarment, suspension and disqualification.

a. No vendor shall pay, offer to pay, or agree to pay, either directly or indirectly, any fee, commission, compensation, gift, gratuity, or other thing of value of any kind to any State Officer or employee or Special State Officer or employee, as defined by N.J.S.A. 52:13D-13b and E in the Department of Treasury or any other agency with which such vendor transacts or offers or proposes to transact business, or to any other member of the immediate family, as defined by N.J.S.A. 52:13D-12i., of any such Officer or employee, or any partnership, firm or corporation with which they are employed or associated, or in which such Officer or employee has an interest with the meaning of N.J.S.A. 52:13D-13g.

b. The solicitation of any fee, commission, compensation, gift, gratuity or other thing of value by a State Officer or employee or Special State Officer or employee from any state vendor shall be reported in writing forthwith by the vendor to the Attorney General and the Executive Commission on Ethical Standards.

c. No vendor may, directly or indirectly, undertake any private business, commercial or entrepreneurial relationship with, whether or not pursuant to employment, contract or other agreement, express or implied, or sell any interest in such vendor to any State Officer or employee or Special State Officer or employee having any duties or responsibilities in connection with the purchase acquisition or sale of any property or services by or to any State Agency or any instrumentality thereof, or with any person, firm or entity with which he employed or associated or in which he has an interest within the meaning of N.J.S.A. 52:13D-13g.

d. No vendor shall influence or attempt to influence or cause to be influenced, any State Officer or employee or Special State Officer or employee in his official capacity in any manner which might tend to impair the objectivity or independency of judgment of said Officer or employee.

e. No vendor shall cause or influence, or attempt to cause or influence, any State Officer or employee or Special State Officer or employee to use, or attempt to use, his official position to secure unwarranted privileges or advantages for the vendor or any other person.

f. The provisions cited above in paragraphs a through e shall not be construed to prohibit a State Officer or employee or Special State Officer or employee from receiving gifts from or contracting with vendors under the same terms and conditions as are offered or made available to members of the general public subject to any guidelines the Executive Commission on Ethical Standards may promulgate under paragraph 3c.

I (we) certify that I (we) have read and understood the above regulations on Conflict of Interest:

Name of Firm: _____________________________________________________________

Please Print

By: ________________________________________________________________

Signature

Title: _________________________________________________________________

Date: __________________________
ATTACHMENT 12
NON-COLLUSION AFFIDAVIT

STATE OF NEW JERSEY )
) ss:
COUNTY OF )

I, ______________________________________ of the City of ___________________________
in the County of ________________________ and the State of ____________________________
being of full age, and duly sworn according to law on my oath depose and say that:

I am ____________________________________________________________
of the firm of ___________________________________________
the Bidder making the Proposal for the above named project, and that I execute the said Proposal with full authority to do so; and
said Bidder has not directly or indirectly entered into any agreement, participated in any collusion, or otherwise taken any action in
restraint of free, competitive bidding in connection with the above named project, and that all statements contained in said proposal
and in this affidavit are true and correct, and made with full knowledge that the University relies upon the truth of the statements
contained in said proposal and in the statements contained in this affidavit in awarding the contract for the said project.

___________________________________________
Signature

Subscribed and sworn to ____________________________________________

Before me this __________________ day of ______________________, 20__.

Notary Public: ____________________________________________

My Commission Expires: _______________________________________