Request for Proposal #    1422

For: University Facilities Sustainability Plan and Roadmapping

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<th>Event</th>
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<tr>
<td>Site Visit/Pre-Bid Meeting</td>
<td>August 13, 2019</td>
<td>2:00 PM</td>
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<td>Bid Submission Due / Public Bid Opening</td>
<td>September 5, 2019</td>
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<td>(Refer to RFP Section 4.0 for more information.)</td>
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Dates are subject to change. All changes will be reflected in Addendum issued.

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<th>Small Business</th>
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<td>☐ Partial Contract</td>
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<td></td>
<td>☐ Subcontracting Only</td>
<td>☐ III</td>
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RFP Issued By
Office of Procurement Services
Montclair State University
Overlook Corporate Center
150 Clove Road, Third Floor
Little Falls, New Jersey 07424

Assigned Procurement Services Buyer: Halyna Hotsko
Fax #: (973) 655-5468
E-mail: hotskoh@mail.montclair.edu

Date: July 31, 2019
# REQUEST FOR PROPOSAL

FOR: University Facilities Sustainability Plan & Roadmapping

RETURN BID PROPOSAL TO:
OFFICE OF PROCUREMENT SERVICES
MONTCLAIR STATE UNIVERSITY
150 Clove Road, Third Floor
Little Falls, NJ 07424

PROCUREMENT SERVICES BUYER: Halyna Hotsko,
EMAIL: hotskoh@mail.montclair.edu
FAX#: (973) 655-5468

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1. BID PROPOSALS MUST BE RECEIVED AT OR BEFORE THE PUBLIC OPENING TIME OF 10:00 AM ON September 5, 2019 AT THE FOLLOWING ADDRESS (NOTE: TELEPHONE, TELEFACSIMILE, EMAIL, OR TELEGRAPH PROPOSALS WILL NOT BE ACCEPTED):

OFFICE OF PROCUREMENT SERVICES
MONTCLAIR STATE UNIVERSITY
150 CLOVE RD, 3RD FLOOR
LITTLE FALLS, NJ 07424

2. THE BIDDER MUST SIGN THIS REQUEST FOR PROPOSAL (RFP) SIGNATURE PAGE IN ADDITION TO THE ITEMS LISTED AS “APPLICABLE” IN APPENDIX #1 OF THIS REQUEST. HYPERLINKS TO EACH FORM HAVE BEEN PROVIDED WITHIN THE APPENDIX.

3. THE BID PROPOSAL MUST INCLUDE ALL PRICE INFORMATION. PROPOSAL PRICES SHALL INCLUDE DELIVERY OF ALL ITEMS. F.O.B. DESTINATION OR AS OTHERWISE PROVIDED. PROPOSAL PRICES MUST BE FIRM THROUGH ISSUANCE OF CONTRACT.

4. ALL PROPOSAL PRICES MUST BE TYPED OR WRITTEN IN INK.

5. THE BIDDER IS STRONGLY ENCOURAGED TO ATTEND THE PRE-BID CONFERENCE(S) AND SITE VISIT(S). NO SPECIAL ARRANGEMENTS WILL BE MADE FOR THOSE NOT ATTENDING. INFORMATION ON PRE-BID CONFERENCE(S) AND SITE VISIT(S) CAN BE FOUND IN THE SCHEDULE OF EVENTS SECTION OF THIS REQUEST.

6. PROPOSALS SHALL REMAIN OPEN FOR ACCEPTANCE AND MAY NOT BE CHANGED OR WITHDRAWN FOR A PERIOD OF SIXTY (60) DAYS AFTER THE BID OPENING DATE.

---

TO BE COMPLETED BY BIDDER

<table>
<thead>
<tr>
<th>BIDDER NAME:</th>
<th>ADDRESS:</th>
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<tr>
<td>BIDDER TEL#: __________________________</td>
<td>FEDERAL TAX IDENTIFICATION #____________________</td>
</tr>
<tr>
<td>EXT:_________</td>
<td>__________________________</td>
</tr>
<tr>
<td>BIDDER FAX#:</td>
<td>BIDDER E-MAIL: __________________________</td>
</tr>
</tbody>
</table>

SIGNATURE OF THE BIDDER ATTESTS THAT THE BIDDER HAS READ, UNDERSTANDS, AND AGREES TO ALL TERMS, CONDITIONS, AND SPECIFICATIONS SET FORTH IN THE REQUEST FOR PROPOSAL INCLUDING ALL ADDENDA, FURTHERMORE, SIGNATURE BY THE BIDDER SIGNIFIES THAT ADDENDA ISSUED, THE REQUEST FOR PROPOSAL, THE UNIVERSITY’S STANDARD TERMS AND CONDITIONS (APPENDIX 1) AND THE RESPONSIVE BID PROPOSAL CONSTITUTE A CONTRACT UPON THE UNIVERSITY’S OPTION TO ISSUE A WRITTEN NOTICE OF ACCEPTANCE TO BIDDER FOR ANY OR ALL OF THE ITEMS BID, AND FOR THE LENGTH OF TIME INDICATED IN THE REQUEST FOR PROPOSAL. FAILURE TO ACCEPT THE CONTRACT WITHIN THE TIME PERIOD INDICATED IN THE REQUEST FOR PROPOSAL, OR FAILURE TO HOLD PRICES OR TO MEET ANY OTHER TERMS AND CONDITIONS AS DEFINED IN EITHER ADDENDA OR THE REQUEST FOR PROPOSAL DURING THE TERM OF THE CONTRACT SHALL CONSTITUTE A BREACH AND MAY RESULT IN DEFAULT BY THE CONTRACTOR AND/OR CONTRACT TERMINATION.

ORIGINAL SIGNATURE OF BIDDER | DATE
PRINT/TYPE NAME | TITLE
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1.0 INFORMATION FOR BIDDERS

1.1 SCHEDULE OF EVENTS

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1.1.1 REQUEST FOR PROPOSAL
Bidders are requested to provide their proposals in accordance with the terms and conditions provided within this solicitation.

1.1.2 SITE VISIT / PRE-BID MEETINGS
The bidder is strongly encouraged to attend the pre-bid conference(s) and site visit(s). No special arrangements will be made for those not attending. The bidder is responsible for the full Scope of Work regardless of attendance to the pre-bid conference(s) and site visit(s).

1.1.3 QUESTIONS AND ANSWERS
Questions and inquiries regarding bidding information should be sent to hotskoh@montclair.edu or faxed to the number provided in the RFP Signature page. All questions submitted by the above due date and time will be answered on the Procurement Services website. Answers will be provided via addendum to this RFP and will be posted on Procurement Services webpage on or around the date provided in section 1.1. Additional instructions for question submittal must be in accordance with Section 4 of this solicitation.

1.1.4 QUOTES / PROPOSALS / BIDS DUE DATE
Bidders must be submit all information requested herein no later than the above referenced date and time in order to be considered for award. Incomplete proposals will be rejected. Bidder submissions must be in accordance with the instructions found in Section 4 of this solicitation.

NOTE: Bidders are not to contact the University using department directly, in person, by telephone or by email, concerning this RFP.

1.2 PURPOSE AND INTENT
This Request for Proposal (RFP) is issued by the Office of Procurement Services (Procurement Services), Montclair State University (University). The purpose of this RFP is to solicit proposals from qualified vendors for professional consulting services to assist in the creation of Facilities-specific sustainability plan and roadmapping of the implementation, services and support, and recommendations for how to expand the plan beyond the Division of University Facilities.
The intent of this RFP is to award a contract to that responsible bidder whose bid proposal, conforming to this RFP is most advantageous to the University, price and other factors considered. However, the University reserves the right to separately procure individual requirements that are the subject of the awarded contract during the contract term, when deemed by the University’s Vice President for Finance and Treasurer to be in the University’s best interest.

The University’s Standard Contract Terms and Conditions (Appendix 1, Item 1), are part of the awarded contract. The University’s Standard Contract Terms and Conditions are in addition to the terms and conditions set forth in this RFP and should be read in conjunction with them.

1.3 BACKGROUND
Montclair State University is a research doctoral institution ranked in the top tier of national universities. Building on a distinguished history dating back to 1908, the University today has 10 colleges and schools that serve approximately 21,000 undergraduate and graduate students with more than 300 doctoral, master’s and baccalaureate programs. Situated on a beautiful, 252-acre suburban campus in Passaic and Essex Counties just 14 miles from New York City and having a School of Conservation located in Sussex County, Montclair State delivers the instructional and research resources of a large public university in a supportive, sophisticated and diverse academic environment.

1.4 JOINT VENTURE
If a joint venture is submitting a bid proposal, the agreement between the parties relating to such joint venture should be submitted with the joint venture’s bid proposal. Authorized signatories from each party comprising the joint venture must sign the RFP Signature Page and the Source Disclosure Certification (Appendix 1, Item 3). A separate Ownership Disclosure Form (Appendix 1, Item 2) and Company Qualification Certification (Appendix 1, Item 4) must completed by each party to the joint venture.
2.0 DEFINITIONS

2.1 GENERAL DEFINITIONS
The following definitions will be part of the contract awarded as result of this RFP:

Addendum - Written clarification or revision to this RFP issued by Procurement Services.

Amendment - A change in the scope of work to be performed by the contractor after contract award. An amendment is not effective until signed by the University’s Vice President for Finance and Treasurer.

Bidder – A vendor submitting a bid proposal in response to this RFP.

Contract - Any addendum to this RFP, this RFP, the University’s Standard Terms and Conditions (Appendix 1, Item 1), the awarded bidder's bid proposal and the University’s form Agreement incorporating these documents.

Contractor - The contractor is the bidder awarded a contract.

Director – Director of Procurement Services.

Joint Venture – A business undertaking by two or more entities to share risk and responsibility for a specific project.

May - Denotes that which is permissible, but not mandatory.

Request for Proposal (RFP) - This document, which establishes the bidding and contract requirements and solicits bid proposals to meet the purchase needs of the University.

Shall or Must - Denotes that which is a mandatory requirement.

Should - Denotes that which is recommended, but not mandatory.

2.2 CONTRACT SPECIFIC DEFINITIONS
N/A
3.0 COMMODITY DESCRIPTION/SCOPE OF WORK

SECTION 3.1: OVERVIEW

3.1.1 INTRODUCTION
Montclair State University’s Division of University Facilities seeks professional consulting services to assist in the creation of a Facilities-specific sustainability plan and roadmapping of the implementation, services and support, and recommendations for how to expand the plan beyond the Division of University Facilities, incorporating the wider University community and, eventually, the surrounding municipalities.

3.1.2 THE UNIVERSITY AND ITS MISSION
Mission Statement: https://www.montclair.edu/about-montclair/missionstatement/

University Timeline: https://www.montclair.edu/about-montclair/timeline/

University Facts At A Glance: https://www.montclair.edu/about-montclair/at-a-glance/

3.1.3 CURRENT STATUS OF SUSTAINABILITY INITIATIVES
Currently, there is no formally codified sustainability plan within the division of University Facilities. There are many disparate efforts within the division and in the University’s schools & colleges. University Facilities is involved in some collaborative efforts with the College of Science and Mathematics. University Facilities wishes to establish a Facilities-specific plan to establish a baseline data and before attempting broader initiatives.

SECTION 3.2: PROJECT SCOPE
Montclair State University’s Division of University Facilities seeks professional consulting services to assist in the creation of a Facilities-specific sustainability plan and roadmapping of the implementation, services and support, and recommendations for how to expand the plan beyond the Division of University Facilities, incorporating the wider University community and, eventually, the surrounding municipalities.

At minimum, we expect the following:

- Collection and review of existing data, energy audits, and other reports to establish a baseline of information to identify data gaps and determine how to resolve them.
- Analysis of current practices, identification of service gaps, and recommendations for how they can be improved and/or resolved.
- Identification of current resources and recommendations for resources required to move forward and stay on track/maintain the program.
- Identification of challenges and roadblocks and proposed solutions based on best practices.
- Analysis of current organization and recommendations for structure moving forward.
• Benchmarking of efforts at peer and sister institutions.
• Identification of the specific benefits to the University and the environment.
• Identification and engagement of stakeholders.
• Development of realistic and achievable Facilities-specific vision, goals, objectives, criteria, and timelines.
• Definition and prioritization of programs and projects. Identification of any items, activities or projects already completed and new projects to be included.
• Development of strategies to meet the vision and goals, including the programs and projects once identified and prioritized, and the responsible parties for each.
• Development of behavioral change/change management strategies and associated training plans for Facilities staff.
• Establishment of key performance indicators (KPI), methods of assessment, reporting protocols and practices.
• Creation of a Facilities-specific plan, including action plans and phased implementation.
• Plan implementation assistance.

SECTION 3.3: UNIVERSITY RESPONSIBILITIES

• Appointing a sole representative with full authority to provide or obtain any necessary information and approvals required by the consultant.
• Coordinating the decision-making process with parties other than the consultant.
• Timely communication of administrative or operational decisions that affect the project.
• Providing timely, accurate and complete information and materials requested by the consultant.
• Providing approved nomenclature and/or messaging and communications; securing approvals for copy from third parties if needed.
• Providing photographs, graphics, illustrations, or other visual imagery in an electronic form suitable for reproduction.
• Final proofreading and written sign off of all project documents before their release.
• Bid solicitation and contract negotiation, establishment of final pricing and contract terms directly with the consultant.
• Establishing specific invoicing procedures for the consultant which will ensure timely payments.

SECTION 3.4: STATEMENT OF QUALIFICATIONS

Statements of Qualifications should be presented in the same order as listed below. Please restate the question as written and respond to each item completely and clearly. Attachments that amplify responses or provide relevant illustrations are welcome.

• Financial – provide documentation for 5 years prior to the date of this RFP demonstrating your financial ability to perform the scope of services during the term
• Business – provide documentation of your organizational structure and staffing that demonstrates you are able to perform the scope of services during the term
• Experiential – provide documentation demonstrating your experience handling matters that are identified in or similar to the scope of services in the RFP

SECTION 3.5: SUBMITTAL REQUIREMENTS

Bidders shall submit a letter of interest and a statement of qualification consisting of:

1. A formal written presentation of qualifications including:
   • Listing and resumes of officers, directors or partners of the firm or group and their role in this project.
   • Listing of any professionals not under full-time direct employ with the firm to be used as consultants on the project, their qualifications and contribution to this project.
   • A description of the current level of the firm’s activity and the resulting resources available for this project including references from projects of similar size and scope within a university setting.
   • List of at least three (3) clients, including names and phone numbers, who can be contacted as references for similar projects within the last (5) five years.
   • A complete description of relevant project experience during the last three to five years, including institution types and locations.

2. A formal written proposal and work plan including:
   • Demonstration of expertise in the analysis, development and planning similar to the intent of the RFP.
   • The Firm’s understanding of the work to be done.
   • A description of the various approaches which could be used in the project.
   • Definition of a work plan to be used and suggested timetable for the completion of each part of the project and the overall project.
   • A proposed organization chart.
   • Any other information that may be appropriate.

3. A completed Fee Proposal Form.

4. All required forms listed in Appendix 1.

All firms must submit one (1) complete Original, so marked, and one (1) full, complete and exact copy of the original on USB thumb/flash in the order listed above.

SECTION 3.6: EVALUATION CRITERIA

Montclair State University will evaluate submittals based on the following criteria:

• Past experience with projects of a similar nature and scope.
• Previous experience working with public universities.
• Organization for project management.
In-house services and services to be performed by separate or associated consultants.
- Proposed team.
- Size of the firm, including professional personnel by discipline and participation by principals of the firm.
- Allocation of resources to this project relative to the firm’s current and upcoming workload.

- Consistency of performance on past projects.
- Innovation in meeting the project’s objectives.
- Record of completion of projects within budget and on schedule.
- Statement of philosophy and approach to the project.

SECTION 3.7: FEE

- The Bidders shall submit a breakdown of their overall fee to include costs for all sub-consultants and overhead.
- Bidders should complete the provided fee proposal form and submit it along with hourly rates.
- Fees shall be based entirely on this RFP document and observations made during any site visits. The fees shall include all overhead and expenses.
- The University will not accept separate billings for mileage, travel time and expenses, meals, lodging, accommodations, equipment rental, postage, copying, photography, or other expenses not approved by the University.

SECTION 3.8: PAYMENTS TO THE CONTRACTOR

- The University requires separate and clearly identified invoices for each aspect of the project.
- There shall be no payments for additional services outside of the project scope without prior expressed written consent of the University.

4.0 BID PROPOSAL PREPARATION AND SUBMISSION

4.1 QUESTION AND ANSWER PERIOD

Procurement Services will accept questions and inquiries from all potential bidders via e-mail or fax to the Procurement Services buyer identified in the cover sheet. Bidders are not to contact the University user department directly, in person, by telephone or by email, concerning this RFP. Answers will be provided via addendum to this RFP and will be posted on Procurement Services webpage after the question due date (see Section 1.1 of this RFP for question due date).
4.2 ADDENDUM: REVISIONS TO THIS RFP

In the event that it becomes necessary to clarify or revise this RFP, such clarification or revision will be by addendum. Any addendum to this RFP will become part of this RFP and part of any contract awarded as a result of this RFP.

ADDENDUM ISSUED WILL BE POSTED ON PROCUREMENT SERVICES WEBPAGE.

There are no designated dates for release of addendum. Interested bidders should check the Procurement Services’ webpage on a daily basis from time of RFP issuance through bid proposal submission. It is the sole responsibility of the bidder to be knowledgeable of addendum issued relating to this RFP.

Notice of addendum issued will be faxed by the assigned Procurement Services buyer to any bidder who has picked up a copy of the RFP at Procurement Services and who provided Procurement Services with its fax number.

4.3 CONTENTS OF BID PROPOSAL

Bidders are instructed to supply all documentation identified in Appendix 1, with their bid proposal. Subsequent to bid opening, all information submitted by a bidder in the bid proposal is considered public information, except as may be exempted from public disclosure by the Open Public Records Act, N.J.S.A. 47:1A-1 et seq., and/or other applicable law.

A bidder may designate specific information in its bid proposal as confidential and proprietary if the bidder has a good faith legal/factual basis for such assertion. The University reserves the right to make the determination and will advise the bidder accordingly. Confidential and proprietary information shall be clearly and prominently identified in the bid proposal and in a cover letter. The University will disregard any attempt by a bidder either to designate its entire bid proposal as confidential, proprietary and/or subject to copyright protection.

By signing the RFP Signature Page, the bidder waives any claims of copyright protection set forth within its proposal and any third party manufacturer's price list and/or catalogs. Price lists and/or catalogs cannot be kept confidential and must be accessible to University user departments.

The bidder is advised to thoroughly read and follow all instructions contained in this RFP.

Note: Bid proposals shall not contain URLs (Uniform Resource Locators, i.e., the global address of documents and other resources on the World Wide Web) or web addresses. Inasmuch as the web contains dynamically changing content, inclusion of a URL or web address in a bid response is indicative of potentially changing information. Inclusion of a URL or web address in a bid response implies that the bid proposal's content changes as the referenced web pages change.
4.3.1 PRICE ALTERATION
Bid prices must be typed or written in ink. Any price change (including "white-outs") must be initialed. Failure to initial price changes shall preclude a contract award from being made to the bidder.

4.3.2 BID ERRORS
A bidder may request that its bid proposal be withdrawn prior to bid opening. Such request must be made, in writing, to the Director of Procurement Services.

If, after the opening of bid proposals but before contract award, a bidder discovers an error in its bid proposal, the bidder may make written request to the Director of Procurement Services for authorization to withdraw its bid proposal from consideration for award. Evidence of the bidder’s good faith in making this request shall be used in making the determination. The factors that will be considered are that the mistake is so significant that to enforce the contract resulting from the bid proposal would be unconscionable; that the mistake relates to a material feature of the contract; that the mistake occurred notwithstanding the bidder’s exercise of reasonable care; and that the University will not be significantly prejudiced by granting the withdrawal of the bid proposal.

If, during the evaluation of bid proposals received, an obvious pricing error made by a potential contract awardee is found, the Director of Procurement Services shall issue written notice to the bidder. The bidder will have five days after receipt of the notice to confirm its pricing. If the bidder fails to respond, its bid proposal shall be considered withdrawn, and no further consideration shall be given it.

If it is discovered that there is an arithmetic disparity between the unit price and the total extended price, the unit price shall prevail. If there is any other ambiguity in the pricing other than a disparity between the unit price and extended price and the bidder’s intention is not readily discernible from other parts of the bid proposal, the assigned Procurement Services buyer may seek clarification from the bidder to ascertain the true intent of the bid proposal.

4.3.3 BID DISCREPANCIES
In evaluating bid proposals:

Discrepancies between words and figures will be resolved in favor of words;

Discrepancies between unit prices and totals of unit prices will be resolved in favor of unit prices;

Discrepancies in the multiplication of units of work and unit prices will be resolved in favor of the unit prices;
Discrepancies between the indicated total of multiplied unit prices and units of work and the actual total will be resolved in favor of the actual total; and

Discrepancies between the indicated sum of any column of figures and the correct sum thereof will be resolved in favor of the corrected sum of the column of figures.

4.3.4 PRICING
The bidder must submit its pricing using the format set forth in the price sheet(s) attached to this RFP (Attachment #1). Failure to submit all information required will result in the bid proposal being considered non-responsive unless the University determines the information is not material and may be waived. Notwithstanding the Contract Effective Date on the RFP Signature Page, each bidder is required to hold its prices firm through issuance of the contract.

4.4 SUBMISSION OF BID PROPOSAL
In order to be considered for award, the bid proposal must be received by Procurement Services at the location and by the required date and time identified in this RFP in a sealed envelope marked with the bid proposal title and number.

If your proposal is being submitted by **US Mail**, it must be addressed to:

Montclair State University  
Office of Procurement Services  
1 Normal Avenue  
Montclair, New Jersey 07042

If your proposal is being submitted **BY HAND OR OVERNIGHT DELIVERY (FedEx, UPS, etc.)**, please address it to:

Montclair State University  
Office of Procurement Services,  
150 Clove Road, 3rd Floor,  
Little Falls, New Jersey 07424.

**ANY BID PROPOSAL NOT RECEIVED BY THE DATE, TIME AND AT THE LOCATION NOTED IN THIS RFP WILL BE REJECTED.**

Note: Bidders using US Regular or Express mail services should allow adequate time to ensure that bid proposals are received at Procurement Services on the date and time indicated on the cover sheet.

4.5 BIDDER RESPONSIBILITY
The bidder assumes sole responsibility for the complete effort required in submitting a bid proposal in response to this RFP. No special consideration will be given after bid proposals are opened because of a bidder's failure to be knowledgeable as to all of the requirements of this RFP.
4.6 COST LIABILITY
The University assumes no responsibility and bears no liability for costs incurred by a bidder in the preparation and submittal of a bid proposal in response to this RFP.

4.7 BID PROPOSAL DELIVERY AND IDENTIFICATION
In order to be considered, a bid proposal must arrive at Procurement Services in accordance with the instructions on the RFP Signature Page.

Bidders are cautioned to allow adequate delivery time to ensure timely delivery of bid proposals. Late bid proposals are ineligible for consideration.

THE EXTERIOR OF ALL BID PROPOSAL PACKAGES ARE TO BE LABELED WITH THE RFP NUMBER AND TITLE AND THE BIDDER’S NAME AND ADDRESS.

4.8 NUMBER OF BID PROPOSAL COPIES
The bidder must submit one (1) complete Original, so marked, and one (1) complete and exact copy of the original on USB thumb/flash. The copies requested are necessary in the evaluation of the bid proposal. A bidder failing to provide the requested number of copies will be charged the cost incurred by the University in producing the requested number of copies. It is suggested that the bidder make and retain a copy of its bid proposal.

4.9 SUBMITTALS
Please see section 3.5 above

4.9.1 SAMPLE TESTING
N/A

4.9.2 BID SECURITY
N/A

4.9.3 FINANCIAL CAPABILITY OF THE BIDDER
In order to provide the University with the ability to judge the bidder’s financial capacity and capabilities to undertake and successfully complete the contract, the bidder should submit its most recent annual audited or certified financial statement that includes a balance sheet, income statement and statement of cash flow, and all applicable notes for the most recent calendar year or the bidder’s most recent fiscal year. If a certified financial statement is not available, the bidder should provide either a reviewed or compiled statement from an independent accountant setting forth the same information required for the certified financial statement, together with a certification from the Chief Executive Officer and the Chief Financial Officer, that the financial statement and other information included in the statement fairly present in all material respects the financial condition, results of operations and cash
flows of the bidder as of, and for, the period presented in the statement. In addition, the bidder should submit a bank reference.

If the financial information is not included with the bidder’s response, the University may request the bidder to submit it, or deem the bid non-responsive. If the University requests it be submitted and the bidder fails to submit within seven (7) business days, the University may deem the bidder’s proposal non-responsive.

The bidder may designate specific financial information as not subject to disclosure when the bidder has a good faith legal/factual basis for such assertion. The bidder may submit specific financial documents in a separate, sealed package clearly marked “Confidential-Financial Information” along with its bid proposal.

The University reserves the right to make the determination whether to accept the bidder’s assertion of confidentiality and will advise the bidder accordingly.

5.0 PROPOSAL EVALUATION

5.1 EVALUATION CRITERIA
Proposals will be evaluated on Price and other factors in accordance with the University’s Procurement Policies. Additionally, the following criteria will be used to evaluate all bid proposals that meet the requirements of this RFP. The criteria are not necessarily listed in order of importance:

- Past experience with projects of a similar nature and scope.
- Previous experience working with public universities.
- Organization for project management.
  - In-house services and services to be performed by separate or associated consultants.
  - Proposed team.
  - Size of the firm, including professional personnel by discipline and participation by principals of the firm.
- Consistency of performance on past projects.
- Innovation in meeting the project’s objectives.
- Record of completion of projects within budget and on schedule.
- Statement of philosophy and approach to the project.

5.2 ORAL PRESENTATION AND/OR CLARIFICATION OF BID PROPOSAL
The University may request the highest ranking bidder(s) be required to give an oral presentation to the University concerning its bid proposal. The University may also require the bidder to submit written responses to questions regarding its bid proposal. Original bid proposals
submitted, however, cannot be supplemented, changed, or corrected in any way. No comments regarding other bid proposals are permitted. Bidders may not attend presentations made by their competitors.

It is within the University’s discretion whether to require the highest ranking bidder(s) be required to give an oral presentation or require the highest ranking bidder(s) to submit written responses to questions regarding its bid proposal. The assigned Procurement Services buyer is the sole point of contact regarding any request for an oral presentation or clarification.

6.0 CONTRACT AWARD
The contract award shall be made with reasonable promptness by written notice to that responsible bidder, whose bid proposal, conforming to this RFP, is most advantageous to the University, price, and other factors considered. The University reserves the right to reject any or all bids, or to award in whole or in part, if deemed to be in the best interest of the University to do so. Furthermore, the University reserves the right to waive any other bid requirement in their sole discretion when such waiver is in the best interest of the University and where such waiver is permitted by law.

6.1 BIDDERS RIGHT TO PROTEST AWARD OF CONTRACT
A bidder who submits a proposal in response to an advertised RFP may submit a written protest to the Director of Procurement of the University setting forth in detail the specific grounds for challenging the award. The protest shall be filed within ten (10) business days following the bidder's receipt of written notification, sent either by certified mail or facsimile transmission, that its bid was not accepted or of notice of the decision to award the contract. Any protest filed after the 10 day period may be disregarded. If the contract award is protested, the University may proceed to award the contract if the failure to award will result in substantial cost to the University or if public exigency so requires. All contract awards will be posted on the Procurement Services website

https://www.montclair.edu/procurement/awarded-contracts/

7.0 SPECIAL CONTRACTUAL TERMS AND CONDITIONS

7.1 PRECEDENCE OF SPECIAL CONTRACTUAL TERMS AND CONDITIONS
The contract awarded as a result of this RFP shall consist of addendum to this RFP, this RFP (including the University’s Standard Contract Terms and Conditions (Appendix 1, Item 1), the contractor's bid proposal and the University’s Agreement incorporating these documents and signed by the contractor and the University’s Vice President for Finance and Treasurer. In the event of a conflict between provisions within the contract documents, the contract documents shall have the following order of priority: Agreement, RFP Addendum in the order of the most recent issuance date, the RFP, the University’s Standard Contract Terms and Conditions and the contractor’s bid proposal.
7.2 CONTRACT TERM AND EXTENSION OPTION
The term of the contract shall be for a period of one year or until completed. The anticipated "Contract Effective Date" is provided on the Signature Page of this Request for Proposal. If delays in the procurement process result in a change to the anticipated Contract Effective Date, the bidder agrees to accept a contract for the full term of the contract.

7.3 CONTRACT TRANSITION
In the event that a new contract has not been awarded prior to the contract expiration date, as may be extended herein, it shall be incumbent upon the contractor to continue the contract under the same terms and conditions until a new contract can be completely operational. At no time shall this transition period extend more than ninety (90) days beyond the expiration date of the contract.

7.4 CONTRACT AMENDMENT
Any changes or modifications to the terms of the contract shall be valid only when they have been reduced to writing and signed by the contractor and the University’s Vice President for Finance and Treasurer.

7.5 CONTRACTOR’S WARRANTY
The contractor is responsible for the quality, technical accuracy, timely completion and delivery of all deliverables and other services to be furnished by the contractor under the contract. The contractor agrees to perform in a good, skillful and timely manner all services set forth in the contract.

The contractor shall, without additional compensation, correct or revise any errors, omissions, or other deficiencies in its services and deliverables furnished under the contract. The approval of interim deliverables furnished under the contract shall not in any way relieve the contractor of fulfilling all of its obligations under the contract. The acceptance or payment for any of the services rendered under the contract shall not be construed as a waiver by the University, of any rights under the agreement or of any cause of action arising out of the contractor’s performance of the contract.

The acceptance of, approval of or payment for any of the services performed by the contractor under the contract shall not constitute a release or waiver of any claim the University has or may have for latent defects or errors or other breaches of warranty or negligence.

7.6 ITEMS ORDERED AND DELIVERED
The contractor is authorized to ship only those items covered by the contract resulting from this RFP. If a review of orders placed by University user departments reveals that material other than that covered by the contract has been ordered and delivered, such delivery shall be a violation of the terms of the contract and may be considered by the University’s Vice President for Finance and Treasurer as a basis to terminate the contract and/or as a basis not to award the contractor a subsequent contract. The University’s Vice President for Finance and Treasurer
may take such steps as are necessary to have the items returned to the contractor, regardless of the time between the date of delivery and discovery of the violation. In such event, the contractor shall reimburse the University the full purchase price.

The contract involves items which are necessary for the continuation of ongoing critical University services. Any delay in delivery of these items would disrupt University services and would force the University to immediately seek alternative sources of supply on an emergency basis. Timely delivery is critical to meeting the University's ongoing needs.

7.7 REMEDIES FOR FAILURE TO COMPLY WITH MATERIAL CONTRACT REQUIREMENTS

In the event that the contractor fails to comply with any material contract requirements, the University’s Vice President for Finance and Treasurer may take steps to terminate the contract in accordance with the provisions herein and/or authorize the delivery of contract items by any available means, with the difference between the price paid and the defaulting contractor's price either being deducted from any monies due the defaulting contractor or being an obligation owed the University by the defaulting contractor.
## APPENDIX #1
### REQUIRED SUPPORTING BID DOCUMENTS

<table>
<thead>
<tr>
<th>Document Title</th>
<th>Applicable?</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. <strong>MONTCLAIR STATE UNIVERSITY STANDARD CONTRACT TERMS AND CONDITIONS</strong></td>
<td>Y</td>
</tr>
<tr>
<td>2. SOFTWARE AS A SERVICE TERMS AND CONDITIONS (PROVIDED AS ATTACHMENT)</td>
<td>N</td>
</tr>
<tr>
<td>3. MASTER LICENSE AGREEMENT (PROVIDED AS ATTACHMENT)</td>
<td>N</td>
</tr>
<tr>
<td>4. <strong>BUSINESS REGISTRATION CERTIFICATE</strong></td>
<td>Y</td>
</tr>
<tr>
<td>5. <strong>POLITICAL CONTRIBUTION DISCLOSURE (CHAPTER 51)</strong></td>
<td>Y</td>
</tr>
<tr>
<td>6. <strong>OWNERSHIP DISCLOSURE FORM</strong></td>
<td>Y</td>
</tr>
<tr>
<td>7. <strong>SOURCE DISCLOSURE CERTIFICATION</strong></td>
<td>Y</td>
</tr>
<tr>
<td>8. <strong>MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE</strong></td>
<td>Y</td>
</tr>
<tr>
<td>9. <strong>MACBRIDE PRINCIPLES FORM</strong></td>
<td>Y</td>
</tr>
<tr>
<td>10. DISCLOSURE OF INVESTMENT ACTIVITIES IN IRAN</td>
<td>Y</td>
</tr>
<tr>
<td>11. <strong>CONFLICT OF INTEREST</strong></td>
<td>Y</td>
</tr>
<tr>
<td>12. <strong>NON-COLLUSION AFFIDAVIT</strong></td>
<td>Y</td>
</tr>
<tr>
<td>13. EXCESS LIABILITY INSURANCE (PROVIDED IN STANDARD CONTRACT TERMS AND CONDITIONS)</td>
<td>Y</td>
</tr>
<tr>
<td>14. BID BOND (PROVIDED AS ATTACHMENT)</td>
<td>N</td>
</tr>
<tr>
<td>15. AGREEMENT OF SURETY (PROVIDED AS ATTACHMENT)</td>
<td>N</td>
</tr>
</tbody>
</table>

Please go to the Procurement Services Form Webpage at https://www.montclair.edu/procurement/forms/ should any of the above hyperlinks not work. If a form is unavailable on the webpage, contact the assigned procurement services buyer listed on the cover page for assistance.

**NOTE:** The documents listed above are required by State Law and University Policy. All documents listed as “Applicable” are required to be completed and included in bidder submissions in order to be considered responsive.
ATTACHMENT #1
PRICE SHEET(S)

FACILITIES SUSTAINABILITY ROADMAPPING FEE PROPOSAL

Bidder Name: ____________________________

The University will award this contract based on price and other factors. The pricing to be submitted is listed below. Please reference Commodity Description/Scope of Work Section 3.0. Pricing must be submitted in the provided format. No other price format will be considered or your bid will be non-responsive.

<table>
<thead>
<tr>
<th>TASK</th>
<th>DESCRIPTION</th>
<th>FEE</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>ASSESSMENT &amp; ANALYSIS OF CURRENT STATE</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>FACILITATION &amp; DEVELOPMENT OF PLAN</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>IMPLEMENTATION</td>
<td></td>
</tr>
</tbody>
</table>

TOTAL: $

Price Extension

Will you extend contract prices to other State Colleges and Universities?

Yes _____ No_______

Montclair State University is a member of the New Jersey Higher Purchasing Association (NJHEPA), whose members include the 4 year Public Colleges and Universities, as well as private institutions: the private Universities include: Princeton University, Seton Hall University, Rider University, and Monmouth University.

Will you extend pricing to members of NJHEPA:  Yes__________ No__________

__________________________________________
Signature                                      Date

__________________________________________
Printed Name & Title                          Phone Number