

THOMAS J. (TOM) GIBNEY, CPA/MBA

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PROFILE

Financial Executive with a track record of driving improved profitability and cash flow. Strategic partner focused on top-line growth while promoting quality and cost efficiency. A leader who inspires collaboration and trust and fosters an environment where individuals can maximize their potential.

KEY AREAS OF EXPERIENCE

- Chief Financial Officer
- Strategic Planning & Budgeting
- Analytics & Modeling
- Revenue Cycle/Reimbursement
- Business Growth
- “Big Four” Audit
- Finance, Accounting & Reporting
- Internal Control Design & Evaluation
- Acquisitions & Divestitures
- Corporate Governance

MONTCLAIR STATE UNIVERSITY (2026 – Present)

Adjunct Professor – Montclair, NJ

- Department of Accounting & Finance – Feliciano School of Business

MONTEFIORE HEALTH SYSTEM (2013 – 2025)

Senior Vice-President & Chief Financial Officer – Montefiore St. Luke’s Cornwall – Newburgh, NY

Financial oversight for a 242-bed teaching facility in Newburgh, NY, a 65,000+ square foot outpatient campus in Cornwall, NY, and various other outpatient offices throughout Orange County, NY. Convinced CEO and Board of Trustees that a standalone hospital model was unsustainable; helped negotiate agreement with Montefiore to become our parent company. Worked closely with the State of New York to secure significant, sustainable funding for the hospital over a six-year period. Negotiated multiple forbearance agreements with hospital lenders.

BARNABAS HEALTH SYSTEM (2000 – 2013)

Chief Financial Officer - Ancillary Services – West Orange, NJ (2011-2013)

Promoted to corporate-level CFO position encompassing system-wide financial oversight for all non-hospital services (> \$250 Million annual revenue; > 1,500 employees) including Physician Practices, Outpatient Imaging & Surgery, Home Care, Hospice, Home Infusion, Retail Pharmacy, Foundations, and Joint Venture operations.

Chief Financial Officer - Barnabas Outpatient Centers – Livingston, NJ (2002-2011)

Promoted to CFO of the largest facility of its kind in the US (300K annual procedures/visits; 350 employees; \$75 million annual revenue). Services ranged from diagnostic imaging, surgery, interventional radiology and pain management to multiple sclerosis, sports medicine, and physical, occupational & speech therapy.

Controller - Saint Barnabas Medical Center – Livingston, NJ (2000-2002)

Hired for the stated purpose of bringing a for-profit, bottom-line mentality into an environment steeped in a not-for-profit mindset. First foray into healthcare was as Controller of one of the largest hospitals in the State of NJ.

PRUDENTIAL (1992 – 2000)

Vice President - Accounting & Reporting - Prudential Corporate Office – Newark, NJ (1999-2000)

Lead Finance Executive on sale of Pru Healthcare to Aetna. Responsible for sign-off on all components of discontinued operations reserve/sale entry. Primary liaison with Aetna regarding look-back audit of sale balance sheet.

Vice President - Finance - Prudential Resources Management – Valhalla, NY (1993-1999)

Recruited to become Controller for the #2 US provider of relocation and related human resource services with annual revenues: \$200 Million, assets: \$600 Million and employees: 1,500.

Director - Internal Audit - Prudential Corporate Office – Newark, NJ (1992-1993)

Recruited to direct financial, operational and & compliance audits within multiple business units including Pru Resources Management, Pru Home Mortgage, Defined Contribution/Benefit Services, and Guaranteed Products.

DELOITTE (1981 – 1992)

Senior Manager - Audit – Parsippany, NJ

Established excellent working relationships with senior executives on all clients. Dealt extensively with in-house legal counsel, outside attorneys, and underwriters. Advised clients in the adoption of a myriad of technical pronouncements ranging from futures contracts and related hedging strategies to financial instruments with off-balance sheet risk.

EDUCATION/LICENSE

MBA - Finance: New York University (1987 – 1991)

BS - Accounting: Seton Hall University (1977 – 1981)

CPA - Certified Public Accountant: State of New Jersey

SPEAKING ENGAGEMENTS

National Healthcare CEO/CFO Summit:

- “*Optimizing Revenue Cycle Success*” – Boston, MA - Oct.2023
- “*Role of Govt. in Healthcare - Snapshot of Current Proposals*” - San Diego, CA - Oct. 2019 (Keynote)
- “*Role of CFOs in Driving Value/Creating Growth*” – Palm Springs, CA – Oct. 2018
- “*The Pros and Cons of Universal Healthcare*” - Palm Springs, CA – Oct. 2018 (Keynote)
- “*Adjusting to Erosion of Payer Mix/Rise of Medicare & Medicaid*” – San Diego, CA – Oct. 2017
- “*Is Bigger Better – Impact of M&A Activity*” – Palm Beach, FL – May 2015
- “*Update on Healthcare Exchanges/Affordable Care Act Issues*” – Las Vegas, NV – Oct. 2014

Other:

- “*Healthcare in Transition (Again)*” – HFMA - Tarrytown, NY – Apr. 2018
- “*Demystifying the Affordable Care Act*” - Healthcare & Law Seminar - Walden, NY – May 2014

OUTSIDE INTERESTS

- Family: Married; three daughters
- Writing: Authored/published “*A Hero Proved*” – historical fiction – 400+ pages - Barnes & Noble.com (all royalties donated to Wounded Warrior Project)
- Running: Completed multiple half-marathons
- Guitar: Self-taught - acoustic